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COMPANY DATE / COMPOSITION OF CAPITAL STOCK

QUANTITY OF SHARES (In Thousand)	CURRENT QUARTER 03/31/2011
PAID-UP CAPITAL	
COMMON – ON	122,821
PREFERRED - PN	0
TOTAL	122,821
TREASURY SHARES	
COMMON – ON	0
PREFERRED – PN	0
TOTAL	0

COMPANY DATE / DIVIDENDS DECLARED AND/OR PAID OUT DURING AND AFTER QUARTER

EVENT	APPROVAL	TYPE	BEGINNING PAYMENT	SHARE'S TYPE	SHARE'S CLASS	AMOUNT PER SHARE
Board of Directors Meeting	03/14/2011	Interest on Capital	04/27/2012	ON		0.15100
Board of Directors Meeting	06/26/2011	Interest on Capital	04/27/2012	ON		0.15440
Board of Directors Meeting	09/23/2011	Interest on Capital	04/27/2012	ON		0.15810
Board of Directors Meeting	12/19/2011	Interest on Capital	04/27/2012	ON		0.16020
Shareholders General Meeting	04/20/2011	Dividend	04/27/2012	ON		1.43489
Board of Directors Meeting	03/14/2012	Interest on Capital		ON		0.16530

INDIVIDUAL STATEMENTS / BALANCE SHEETS - ASSETS - (IN THOUSANDS OF REAIS - R$)

CODE	DESCRIPTION	Current quarter 03/31/2012	Prior end of year 12/31/2011
1	TOTAL ASSETS	2,327,110	2,470,337
1.01	CURRENT ASSETS	1,184,246	1,368,768
1.01.01	CASH AND CASH EQUIVALENTS	295,758	431,412
1.01.03	TRADE ACCOUNTS RECEIVABLE	401,952	522,587
1.01.03.01	CUSTOMERS	383,182	507,036
1.01.03.02	OTHER TRADE ACCOUNTS RECEIVABLE	18,770	15,551
1.01.04	INVENTORIES	446.567	378,376
1.01.06	RECOVERABLE TAXES	30,749	28,438
1.01.06.01	CURRENT RECOVERABLE TAXES	30,749	28,438
1.01.07	PREPAID EXPENSES	9,220	7,955
1.02	NONCURRENT ASSETS	1,142,864	1,101,569
1.02.01	LONG -TERM ASSETS	240,812	248,162
1.02.01.03	TRADE ACCOUNTS RECEIVABLE	3,050	4,564
1.02.01.03.02	OTHER TRADE ACCOUNTS RECEIVABLE	3,050	4,564
1.02.01.06	DEFERRED INCOME TAX AND SOCIAL CONTRIBUTION	62,460	70,174
1.02.01.06.01	DEFERRED INCOME TAX AND SOCIAL CONTRIBUTION	62,460	70,174
1.02.01.09	OTHER NONCURRENT ASSETS	175,302	173,424
1.02.01.09.03	JUDICIAL DEPOSITS	6,080	6,147
1.02.01.09.04	RECOVERABLE TAXES	19,222	17,277
1.02.01.09.05	FIDC LOJAS RENNER	150,000	150,000
1.02.02	INVESTMENTS	194,707	183,641
1.02.02.01	INVESTMENTS IN SUBSIDIARIES	194,707	183,641
1.02.02.01.02	INVESTMENTS IN SUBSIDIARIES	194,644	183,578
1.02.02.01.04	OTHER INVESTMENTS IN SUBSIDIARIES	63	63
1.02.03	PROPERTY, PLANT AND EQUIPMENT – NET	612,446	579,064
1.02.03.01	PROPERTY, PLANT AND EQUIPMENT IN OPERATION	586,923	563,391
1.02.03.03	PROPERTY, PLANT AND EQUIPMENT ON GOING	25,523	15,673
1.02.04	INTANGIBLE – NET	94,899	90,702
1.02.04.01	INTANGIBLE	94,899	90,702
1.02.04.01.02	OTHER	94,899	90,702

INDIVIDUAL STATEMENTS / BALANCE SHEETS - LIABILITIES AND SHAREHOLDERS' EQUITY (IN THOUSANDS OF REAIS - R$)

CODE	DESCRIPTION	Current quarter 03/31/2012	Prior end of year 12/31/2011
2	TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	2,327,110	2,470,337
2.01	CURRENT LIABILITIES	749,522	907,494
2.01.01	SOCIAL AND LABOR OBLIGATIONS	66,758	63,951
2.01.01.01	SOCIAL OBLIGATIONS	19,655	19,164
2.01.01.01.01	SOCIAL CHARGES	19,655	19,164
2.01.01.02	LABOR OBLIGATIONS	47,103	44,787
2.01.01.02.01	SALARIES PAYABLE	47,103	44,787
2.01.02	SUPPLIERS	282,992	386,182
2.01.02.01	NATIONAL SUPPLIERS	282,992	386,182
2.01.03	FISCAL OBLIGATIONS	72,391	208,385
2.01.03.01	FEDERAL FISCAL OBLIGATIONS	17,541	95,321
2.01.03.01.01	INCOME TAX AND SOCIAL CONTRIBUTION	2,446	45,790
2.01.03.01.02	OTHER FEDERAL FISCAL OBLIGATIONS	15,095	49,531
2.01.03.02	STATE FISCAL OBLIGATIONS	54,290	112,290
2.01.03.03	MUNICIPAL FISCAL OBLIGATIONS	560	774
2.01.04	LOANS AND FINANCING	140,887	76,544
2.01.04.01	LOANS AND FINANCING	127,928	59,042
2.01.04.01.01	NACIONAL CURRENCY	47,805	47,818
2.01.04.01.02	FOREIGN CURRENCY	80,123	11,224
2.01.04.02	DEBENTURES	12,959	17,502
2.01.05	OTHER OBLIGATIONS	166,353	153,586
2.01.05.02	OTHER	166,353	153,586
2.01.05.02.01	DIVIDENDS AND INTEREST ON EQUITY PAYABLE	88,091	66,847
2.01.05.02.02	MINIMUN DIVIDEND MANDATORY PAYABLE	17,959	17,959
2.01.05.02.04	RENTS PAYABLE	29,779	33,405
2.01.05.02.05	OTHER OBLIGATIONS	30,524	31,753
2.01.05.02.06	STATUTORY PARTICIPATIONS	-	3,622
2.01.06	PROVISIONS	20,141	18,846
2.01.06.01	FISCAL, LABOR, SECURITY AND CIVIL PROVISIONS	20,141	18,846
2.01.06.01.04	CIVIL PROVISIONS	12,897	12,557
2.01.06.01.05	LABOR RISK PROVISIONS	7,244	6,289
2.02	NONCURRENT LIABILITIES	407,406	407,845
2.02.01	LOANS AND FINANCING	319,401	322,333
2.02.01.01	LOANS AND FINANCING	21,242	24,276
2.02.01.01.01	NATIONAL CURRENCY	21,242	24,276
2.02.01.01	DEBENTURES	298,159	298,057
2.02.02	OTHER OBLIGATIONS	36,266	38,578
2.02.02.01	RELATED PARTIES LIABILITIES	3,056	8,061
2.02.02.01.02	SUBSIDIARIES DEBT	3,056	8,061
2.02.02.02	OTHER	33,210	30,517
2.02.02.02.03	TAX AND CONTRIBUTION PAYABLE	25,788	22,451
2.02.02.02.04	OTHER OBLIGATIONS	7,422	8,066
2.02.04	PROVISIONS	51,739	46,934
2.02.04.01	FISCAL, LABOR, SECURITY AND CIVIL PROVISIONS	51,739	46,934
2.02.04.01.01	FISCAL PROVISIONS	51,739	46,934
2.02.04.01.04	CIVIL PROVISIONS	-	-
2.03	SHAREHOLDERS' EQUITY	1,170,182	1,154,998
2.03.01	CAPITAL	421,683	421,683
2.03.02	CAPITAL RESERVES	195,717	191,642
2.03.02.02	PREMIUM RESERVE	118,165	118,165
2.03.02.04	OPTIONS GRANTED	77,552	73,477
2.03.04	REVENUE RESERVES	539,533	539,533
2.03.04.01	LEGAL RESERVE	1,812	1,812
2.03.04.08	ADDITIONAL DIVIDEND PROPOSED	158,276	158,276
2.03.04.10	RESERVES FOR INVESTMENTS AND EXPANSION	379,445	379,445
2.03.05	RETAINED EARNINGS/ACCUMULATED DEFICIT	15,429	-
2.03.06	CARRYING VALUE ADJUSTMENTS	(2,180)	2,140

INDIVIDUAL STATEMENTS / STATEMENTS OF INCOME (IN THOUSANDS OF REAIS - R$)

CODE	DESCRIPTION	Current year to date 01/01/2012 TO 03/31/2012	Prior year to date 01/01/2011 TO 03/31/2011
3.01	NET REVENUE SALES OF GOODS AND FINANCIAL PRODUCTS AND SERVICES	666,694	592,110
3.01.01	NET REVENUE SALES OF GOODS	587,157	517,707
3.01.02	NET REVENUE SALES FINANCIAL PRODUCTS AND SERVICES	79,537	74,403
3.02	COST OF GOODS SOLD AND FINANCIAL PRODUCTS AND SERVICES	(276,811)	(249,547)
3.02.01	COST OF GOODS SOLD	(272,599)	(243,393)
3.02.02	COST OF FINANCIAL PRODUCTS AND SERVICES	(4,212)	(6,154)
3.03	GROSS PROFIT	389,883	342,563
3.04	OPERATING (EXPENSES) INCOME	(339,430)	(284,761)
3.04.01	SELLING	(197,365)	(167,679)
3.04.02	GENERAL AND ADMINISTRATIVE	(59,469)	(51,512)
3.04.03	LOSS ON RECEIVABLES, NET	(18,159)	(18,781)
3.04.04	OTHER OPERATING INCOME	989	870
3.04.05	OTHER OPERATING EXPENSES	(63,534)	(50,483)
3.04.05.01	OTHER OPERATING EXPENSES	(31,218)	(24,415)
3.04.05.02	STOCK OPTION PLAN	(4,075)	(4,727)
3.04.05.03	DEPRECIATION AND AMORTIZATION	(28,105)	(21,483)
3.04.05.04	RESULT ON DISPOSAL OR WRITTE-OFF OF FIXED ASSETS	(136)	142
3.04.06	EQUITY IN THE RESULTS OF INVESTEES	(1,892)	2,824
3.05	OPERATING PROFIT BEFORE FINANCIAL RESULTS AND TAXES	50,453	57,802
3.06	FINANCIAL RESULTS	(3,245)	5,791
3.06.01	FINANCIAL INCOME	8,517	9,736
3.06.02	FINANCIAL EXPENSES	(11,762)	(3,945)
3.07	PROFIT BEFORE INCOME TAX AND SOCIAL CONTRIBUTION TAXES	47,208	63,593
3.08	INCOME TAX AND SOCIAL CONTRIBUTION	(11,477)	(16,006)
3.08.01	CURRENT	(1,537)	(1,503)
3.08.02	DEFERRED	(9,940)	(14,503)
3.09	NET RESULTS OF CONTINUED OPERATIONS	35,731	47,587
3.11	NET INCOME (LOSS) FOR THE PERIOD	35,731	47,587
3.99	EARNINGS PER SHARE (REAIS / SHARE)		
3.99.01	EARNINGS PER SHARE - BASIC		
3.99.01.01	ON	0.2909	0.3889
3.99.02	EARNINGS PER SHARE - DILUTED		
3.99.02.01	ON	0.2847	0.3820

INDIVIDUAL STATEMENTS / STATEMENTS OF COMPREHENSIVE INCOME (IN THOUSANDS OF REAIS - R$)

CODE	DESCRIPTION	Current year to date 01/01/2012 TO 03/31/2012	Prior year to date 01/01/2011 TO 03/31/2011
4.01	NET INCOME FOR THE PERIOD	35,731	47,587
4.02	OTHER COMPREHENSIVE INCOME	(4,320)	1,638
4.02.01	CASH FLOW HEDGE	(4,320)	1,638
4.03	TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	31,411	49,225

INDIVIDUAL STATEMENTS / STATEMENTS OF CASH FLOW – INDIRECT METHOD (IN THOUSANDS OF REAIS - R$)

CODE	DESCRIPTION	Current year to date 01/01/2012 TO 03/31/2012	Prior year to date 01/01/2011 TO 03/31/2011
6.01	NET CASH FROM OPERATING ACTIVITIES	(50,559)	(68,086)
6.01.01	CASH FLOW FROM OPERATING ACTIVITIES	57,320	60,579
6.01.01.01	NET INCOME FOR THE PERIOD	35,731	47,587
6.01.01.02	DEPRECIATION AND AMORTIZATION	28,092	21,471
6.01.01.03	AMORTIZATION OF GOODWILL	12	12
6.01.01.04	GAIN (LOSS) ON SALE OR DISPOSAL OF PROPERTY, PLANT AND EQUIPMENT	841	32
6.01.01.05	ACCRUED INTEREST, NET OF INTEREST PAID	(4,551)	(9)
6.01.01.06	STOCK OPTION PLAN	4,075	4,727
6.01.01.07	EQUITY IN THE RESULTS OF INVESTEES	1,892	(2,824)
6.01.01.08	PROVISION FOR TAX, CIVIL AND LABOR RISKS	6,100	(10,051)
6.01.01.09	DEFERRED INCOME TAX AND SOCIAL CONTRIBUTION	7,714	14,503
6.01.01.10	PROVISIONS FOR LOSSES ON ASSETS	(22,676)	(14,869)
6.01.02	CHANGES IN ASSETS AND LIABILITIES	(107,789)	(128,665)
6.01.02.01	TRADE ACCOUNTS RECEIVABLE	133,665	235,460
6.01.02.02	INVENTORIES	(55,327)	(90,676)
6.01.02.03	CARRYING VALUE ADJUSTMENTS	(4,320)	1,638
6.01.02.04	CURRENT OTHER RECEIVABLES	(7,226)	12,612
6.01.02.05	JUDICIAL DEPOSITS	67	40
6.01.02.06	FINANCING – FINANCIAL SERVIVCES OPERATIONS	(4)	(140,669)
6.01.02.07	FINANCING – IMPORTS	68,899	-
6.01.02.08	SUPPLIERS	(103,190)	(40,146)
6.01.02.09	SALARIES AND VACATIONS	2,316	2,112
6.01.02.10	TAXES AND CONTRIBUTIONS PAYABLE	(132,166)	(94,509)
6.01.02.11	OTHER PAYABLES	(1,872)	(10,299)
6.01.02.12	RENTS PAYABLE	(3,626)	(3,674)
6.01.02.13	DUE TO RELATED PARTIES	(5,005)	(554)
6.01.03	OTHERS	-	-
6.01.03.01	DIVIDENDS RECEIVED FROM SUBSIDIARIES	-	-
6.02	NET CASH FROM INVESTING ACTIVITIES	(79,482)	(23,921)
6.02.01	ACQUISITIONS OF PROPERTY, PLANT AND EQUIPMENT	(56,033)	(18,292)
6.02.02	ACQUISITIONS INTANGIBLE ASSETS	(10,509)	(5,675)
6.02.03	PROCEEDS FROM SALE OF PROPERTY, PLANT AND EQUIPMENT	30	46
6.02.04	CAPITAL INCREASE IN SUBSIDIARY	(12,970)	-
6.03	NET CASH FROM FINANCING ACTIVITIES	(5,613)	(5,436)
6.03.01	BORROWINGS	102	-
6.03.02	CAPITAL INCREASE	-	-
6.03.03	REPAYMENT OF LOAN	(3,035)	(3,035)
6.03.04	INTEREST ON CAPITAL AND DIVIDENDS PAID	(2,680)	(2,401)
6.05	INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(135,654)	(97,443)
6.05.01	CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	431,412	457,538
6.05.02	CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	295,758	360,095

INDIVIDUAL STATEMENTS / STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY 01/01/2012 TO 03/31/2012 (IN THOUSANDS OF REAIS - R$)

CODE	DESCRIPTION	CAPITAL	CAPITAL RESERVES	REVENUE RESERVES	RETAINED EARNINGS	CARRYING VALUE ADJUSTMENT	TOTAL
5.01	BALANCES AS OF DECEMBER 31, 2011	421,683	191,642	539,533	-	2,140	1,154,998
5.02	PRIOR YEAR ADJUSTMENTS	-	-	-	-	-	-
5.03	BALANCES ADJUSTED	421,683	191,642	539,533	-	2,140	1,154,998
5.04	CAPITAL TRANSACTIONS WITH STOCKHOLDERS	-	4,075	-	(20,302)	-	(16,227)
5.04.01	CAPITAL INCREASE	-	-	-	-	-	-
5.04.03	OPTIONS GRANTED RECOGNIZED	-	4,075	-	-	-	4,075
5.04.06	DIVIDENDS	-	-	-	-	-	-
5.04.07	INTEREST ON CAPITAL	-	-	-	(20,302)	-	(20,302)
5.04.08	RESERVES FOR INVESTMENTS AND EXPANSION	-	-	-	-	-	-
5.05	TOTAL COMPREHENSIVE INCOME	-	-	-	35,731	(4,320)	31,411
5.05.01	NET INCOME FOR THE PERIOD	-	-	-	35,731	-	35,731
5.05.02	OTHER COMPREHENSIVE INCOME	-	-	-	-	(4,320)	(4,320)
5.05.02.01	CARRYING VALUE ADJUSTMENTS	-	-	-	-	(4,320)	(4,320)
5.07	BALANCES AS OF MARCH 31, 2012	421,683	195,717	539,533	15,429	(2,180)	1,170,182

INDIVIDUAL STATEMENTS / STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY 01/01/2011 TO 03/31/2011 (IN THOUSANDS OF REAIS - R$)

CODE	DESCRIPTION	CAPITAL	CAPITAL RESERVES	REVENUE RESERVES	RETAINED EARNINGS	CARRYING VALUE ADJUSTMENT	TOTAL
5.01	BALANCES AS OF DECEMBER 31, 2010	408,734	173,569	441,615	-	(2,610)	1,021,308
5.02	PRIOR YEAR ADJUSTMENTS	-	-	-	-	-	-
5.03	BALANCES ADJUSTED	408,734	173,569	441,615	-	(2,610)	1,021,308
5.04	CAPITAL TRANSACTIONS WITH STOCKHOLDERS	-	4,727	-	(18,474)	-	(13,747)
5.04.01	CAPITAL INCREASE	-	-	-	-	-	-
5.04.03	OPTIONS GRANTED RECOGNIZED	-	4,727	-	-	-	4,727
5.04.06	DIVIDENDS	-	-	-	-	-	-
5.04.07	INTEREST ON CAPITAL	-	-	-	(18,474)	-	(18,474)
5.04.08	RESERVES FOR INVESTMENTS AND EXPANSION	-	-	-	-	-	-
5.05	TOTAL COMPREHENSIVE INCOME	-	-	-	47,587	1,638	49,225
5.05.01	NET INCOME FOR THE PERIOD	-	-	-	47,587	-	47,587
5.05.02	OTHER COMPREHENSIVE INCOME	-	-	-	-	1,638	1,638
5.05.02.01	CARRYING VALUE ADJUSTMENTS	-	-	-	-	1,638	1,638
5.07	BALANCES AS OF MARCH 31, 2011	408,734	178,296	441,615	29,113	(972)	1,056,786

INDIVIDUAL STATEMENTS / STATEMENTS OF VALUE ADDED (IN THOUSANDS OF REAIS - R$)

CODE	DESCRIPTION	Current year to date 01/01/2012 TO 03/31/2012	Prior year to date 01/01/2011 TO 03/31/2011
7.01	REVENUES	842,074	742,626
7.01.01	SALES OF GOODS, FINANCIAL PRODUCTS AND SERVICES	859,380	760,479
7.01.02	OTHER REVENUES	853	928
7.01.02.01	RESULT ON DISPOSAL OR WRITTE-OFF OF FIXED ASSETS	(136)	142
7.01.02.02	OTHER OPERATING INCOME	989	786
7.01.04	LOSSES ON RECEIVABLE, NET	(18,159)	(18,781)
7.02	INPUT PURCHASED FROM THIRD PARTIES	(470,777)	(415,483)
7.02.01	COST OF SALES OF GOODS, FINANCIAL PRODUCTS AND SERVICES (INCLUDING TAXES)	(337,763)	(299,993)
7.02.02	MATERIALS, ENERGY, OUTSIDES SERVICES AND OTHER	(132,292)	(112,171)
7.02.03	LOSSES ON THE COLLECTION OF ASSETS	(722)	(3,319)
7.03	GROSS VALUE ADDED	(371,297)	327,143
7.04	RETENTIONS	(28,105)	(21,483)
7.04.01	DEPRECIATION AND AMORTIZATION	(28,105)	(21,483)
7.05	NET VALUE ADDED PRODUCED	343,192	305,660
7.06	VALUE ADDED RECEIVED IN TRANSFER	9,470	14,005
7.06.01	EQUITY IN SUBSIDIARIES	(1,892)	2,824
7.06.02	FINANCIAL REVENUES	11,362	11,181
7.07	VALUE ADDED TO DISTRIBUTE	352,662	319,665
7.08	DISTRIBUTED VALUE ADDED	352,662	319,665
7.08.01	PERSONNEL EXPENSES	96,267	84,962
7.08.01.01	COMPENSATION	70,554	61,284
7.08.01.02	BENEFITS	13,567	11,964
7.08.01.03	GOVERNMENT SEVERANCE INDEMNITY FUND FOR EMPLOYEES (FGTS)	6,418	5,574
7.08.01.04	OTHER	5,728	6,140
7.08.01.04.01	STOCK OPTION PLAN	4,075	4,727
7.08.01.04.02	COMPENSATION OF OFFICERS	1,653	1,413
7.08.02	TAXES AND CONTRIBUTIONS	164,732	147,875
7.08.02.01	FEDERAL TAXES	71,536	64,409
7.08.02.02	STATE TAXES	88,549	79,186
7.08.02.03	MUNICIPAL EXPENSES	4,647	4,280
7.08.03	INTEREST ON THIRD PARTIES' CAPITAL	55,932	39,241
7.08.03.02	RENTALS EXPENSES	41,600	34,017
7.08.03.03	OTHER	14,332	5,224
7.08.03.03.01	FINANCIAL EXPENSES	14,332	5,224
7.08.04	INTEREST ON CAPITAL	35,731	47,587
7.08.04.01	PROPOSED INTEREST ON CAPITAL AND DIVIDENDS	20,302	18,474
7.08.04.02	RETAINED EARNINGS FOR INVESTMENTS AND EXPANSION	15,429	29,113
7.08.04.03	ADDITIONAL DIVIDEND PROPOSED	-	-

CONSOLIDATED STATEMENTS / BALANCE SHEETS - ASSETS - (IN THOUSANDS OF REAIS - R$)

CODE	DESCRIPTION	Current quarter 03/31/2012	Prior end of year 12/31/2011
1	TOTAL ASSETS	2,859,507	2,983,504
1.01	CURRENT ASSETS	1,876,789	2,035,555
1.01.01	CASH AND CASH EQUIVALENTS	499,359	578,264
1.01.03	TRADE ACCOUNTS RECEIVABLE	868,720	1,022,451
1.01.03.01	CUSTOMERS	849,027	1,006,315
1.01.03.02	OTHER TRADE ACCOUNTS RECEIVABLE	19,693	16,136
1.01.04	INVENTORIES	470,879	402,748
1.01.06	RECOVERABLE TAXES	33,972	30,445
1.01.06.01	CURRENT RECOVERABLE TAXES	33,972	30,445
1.01.07	PREPAID EXPENSES	3,859	1,647
1.02	NONCURRENT ASSETS	982,718	947,949
1.02.01	LONG -TERM ASSETS	139,563	143,547
1.02.01.03	TRADE ACCOUNTS RECEIVABLE	3,490	4,564
1.02.01.03.02	OTHER TRADE ACCOUNTS RECEIVABLE	3,490	4,564
1.02.01.06	DEFERRED INCOME TAX AND SOCIAL CONTRIBUTION	110,253	115,517
1.02.01.06.01	DEFERRED INCOME TAX AND SOCIAL CONTRIBUTION	110,253	115,517
1.02.01.09	OTHER NONCURRENT ASSETS	25,820	23,466
1.02.01.09.03	JUDICIAL DEPOSITS	6,598	6,189
1.02.01.09.04	RECOVERABLE TAXES	19,222	17,277
1.02.02	INVESTMENTS	63	63
1.02.02.01	INVESTMENTS IN SUBSIDIARIES	63	63
1.02.02.01.04	OTHER INVESTMENTS IN SUBSIDIARIES	63	63
1.02.03	PROPERTY, PLANT AND EQUIPMENT – NET	633,359	599,481
1.02.03.01	PROPERTY, PLANT AND EQUIPMENT IN OPERATION	607,078	583,100
1.02.03.03	PROPERTY, PLANT AND EQUIPMENT ON GOING	26,281	16,381
1.02.04	INTANGIBLE – NET	209,733	204,858
1.02.04.01	INTANGIBLE	132,725	127,850
1.02.04.01.01	OTHER	132,725	127,850
1.02.04.01.02	GOODWILL	77,008	77,008

CONSOLIDATED STATEMENTS / BALANCE SHEETS - LIABILITIES AND SHAREHOLDERS' EQUITY (IN THOUSANDS OF REAIS - R$)

CODE	DESCRIPTION	Current quarter 03/31/2012	Prior end of year 12/31/2011
2	TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	2,859,507	2,983,504
2.01	CURRENT LIABILITIES	923,858	1,065,575
2.01.01	SOCIAL AND LABOR OBLIGATIONS	70,384	67,001
2.01.01.01	SOCIAL OBLIGATIONS	20,883	20,235
2.01.01.01.01	SOCIAL CHARGES	20,883	20,235
2.01.01.02	LABOR OBLIGATIONS	49,501	46,766
2.01.01.02.01	SALARIES PAYABLE	49,501	46,766
2.01.02	SUPPLIERS	307,840	429,887
2.01.02.01	NATIONAL SUPPLIERS	307,840	429,887
2.01.03	FISCAL OBLIGATIONS	75,735	211,273
2.01.03.01	FEDERAL FISCAL OBLIGATIONS	20,022	97,020
2.01.03.01.01	INCOME TAX AND SOCIAL CONTRIBUTION	2,702	46,073
2.01.03.01.02	OTHER FEDERAL FISCAL OBLIGATIONS	17,320	50,947
2.01.03.02	STATE FISCAL OBLIGATIONS	55,106	113,411
2.01.03.03	MUNICIPAL FISCAL OBLIGATIONS	607	842
2.01.04	LOANS AND FINANCING	263,235	172,159
2.01.04.01	LOANS AND FINANCING	250,276	154,657
2.01.04.01.01	NACIONAL CURRENCY	170,153	143,433
2.01.04.01.02	FOREIGN CURRENCY	80,123	11,224
2.01.04.02	DEBENTURES	12,959	17,502
2.01.05	OTHER OBLIGATIONS	186,240	166,131
2.01.05.02	OTHER	186,240	166,131
2.01.05.02.01	DIVIDENDS AND INTEREST ON EQUITY PAYABLE	88,091	66,847
2.01.05.02.02	MINIMUN DIVIDEND MANDATORY PAYABLE	17,959	17,959
2.01.05.02.04	RENTS PAYABLE	21,723	24,961
2.01.05.02.05	OTHER OBLIGATIONS	58,467	52,742
2.01.05.02.06	STATUTORY PARTICIPATIONS	-	3,622
2.01.06	PROVISIONS	20,424	19,124
2.01.06.01	FISCAL, LABOR, SECURITY AND CIVIL PROVISIONS	20,424	19,124
2.01.06.01.04	CIVIL PROVISIONS	12,912	12,567
2.01.06.01.05	LABOR RISK PROVISIONS	7,512	6,557
2.02	NONCURRENT LIABILITIES	765,467	762,931
2.02.01	LOANS AND FINANCING	663,890	666,003
2.02.01.01	LOANS AND FINANCING	365,731	367,946
2.02.01.01.01	NATIONAL CURRENCY	365,731	367,946
2.02.01.02	DEBENTURES	298,159	298,057
2.02.02	OTHER OBLIGATIONS	49,091	49,642
2.02.02.02	OTHER	49,091	49,642
2.02.02.02.03	TAX AND CONTRIBUTION PAYABLE	26,494	23,383
2.02.02.02.04	OTHER OBLIGATIONS	22,597	26,259
2.02.04	PROVISIONS	52,486	47,286
2.02.04.01	FISCAL, LABOR, SECURITY AND CIVIL PROVISIONS	52,486	47,286
2.02.04.01.01	FISCAL PROVISIONS	52,486	47,286
2.03	SHAREHOLDERS' EQUITY	1,170,182	1,154,998
2.03.01	CAPITAL	421,683	421,683
2.03.02	CAPITAL RESERVES	195,717	191,642
2.03.02.02	PREMIUM RESERVE	118,165	118,165
2.03.02.04	OPTIONS GRANTED	77,552	73,477
2.03.04	REVENUE RESERVES	539,533	539,533
2.03.04.01	LEGAL RESERVE	1,812	1,812
2.03.04.08	ADDITIONAL DIVIDEND PROPOSED	158,276	158,276
2.03.04.10	RESERVES FOR INVESTMENTS AND EXPANSION	379,445	379,445
2.03.05	RETAINED EARNINGS/ACCUMULATED DEFICIT	15,429	-
2.03.06	CARRYING VALUE ADJUSTMENTS	(2,180)	2,140

CONSOLIDATED STATEMENTS / STATEMENTS OF INCOME (IN THOUSANDS OF REAIS - R$)

CODE	DESCRIPTION	Current year to date 01/01/2012 TO 03/31/2012	Prior year to date 01/01/2011 TO 03/31/2011
3.01	NET REVENUE SALES OF GOODS AND FINANCIAL PRODUCTS AND SERVICES	709,276	598,767
3.01.01	NET REVENUE SALES OF GOODS	619,199	517,707
3.01.02	NET REVENUE SALES FINANCIAL PRODUCTS AND SERVICES	90,077	81,060
3.02	COST OF GOODS SOLD AND FINANCIAL PRODUCTS AND SERVICES	(294,842)	(249,547)
3.02.01	COST OF GOODS SOLD	(290,630)	(243,393)
3.02.02	COST OF FINANCIAL PRODUCTS AND SERVICES	(4,212)	(6,154)
3.03	GROSS PROFIT	414,434	349,220
3.04	OPERATING (EXPENSES) INCOME	(365,206)	(290,161)
3.04.01	SELLING	(208,242)	(167,000)
3.04.02	GENERAL AND ADMINISTRATIVE	(64,196)	(51,523)
3.04.03	LOSS ON RECEIVABLES, NET	(20,227)	(18,809)
3.04.04	OTHER OPERATING INCOME	1,055	870
3.04.05	OTHER OPERATING EXPENSES	(73,596)	(53,699)
3.04.05.01	OTHER OPERATING EXPENSES	(39,236)	(27,599)
3.04.05.02	STOCK OPTION PLAN	(4,075)	(4,727)
3.04.05.03	DEPRECIATION AND AMORTIZATION	(30,147)	(21,515)
3.04.05.04	RESULT ON DISPOSAL OR WRITTE-OFF OF FIXED ASSETS	(138)	142
3.05	OPERATING PROFIT BEFORE FINANCIAL RESULTS AND TAXES	49,228	59,059
3.06	FINANCIAL RESULTS	(4,007)	5,770
3.06.01	FINANCIAL INCOME	8,850	9,734
3.06.02	FINANCIAL EXPENSES	(12,857)	(3,964)
3.07	PROFIT BEFORE INCOME TAX AND SOCIAL CONTRIBUTION TAXES	45,221	64,829
3.08	INCOME TAX AND SOCIAL CONTRIBUTION	(9,490)	(17,242)
3.08.01	CURRENT	(2,000)	(2,739)
3.08.02	DEFERRED	(7,490)	(14,503)
3.09	NET RESULTS OF CONTINUED OPERATIONS	35,731	47,587
3.11	NET INCOME (LOSS) FOR THE PERIOD	35,731	47,587
3.11.01	ASSIGNED TO PARENT COMPANY STOCKHOLDERS	35,731	47,587
3.99	EARNINGS PER SHARE (REAIS / SHARE)		
3.99.01	EARNINGS PER SHARE – BASIC		
3.99.01.01	ON	0.2909	0.3889
3.99.02	EARNINGS PER SHARE – DILUTED		
3.99.02.01	ON	0.2847	0.3820

CONSOLIDATED STATEMENTS / STATEMENTSOF COMPREHENSIVE INCOME (IN THOUSANDS OF REAIS - R$)

CODE	DESCRIPTION	Current year to date 01/01/2012 TO 03/31/2012	Prior year to date 01/01/2011 TO 03/31/2011
4.01	NET INCOME FOR THE PERIOD	35,731	47,587
4.02	OTHER COMPREHENSIVE INCOME	(4,320)	1,638
4.02.01	CASH FLOW HEDGE	(4,320)	1,638
4.03	TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	31,411	49,225
4.03.01	ASSIGNED TO PARENT COMPANY STOCKHOLDERS	31,411	49,225

CONSOLIDATED STATEMENTS / STATEMENTS OF CASH FLOW – INDIRECT METHOD (IN THOUSANDS OF REAIS - R$)

CODE	DESCRIPTION	Current year to date 01/01/2012 TO 03/31/2012	Prior year to date 01/01/2011 TO 03/31/2011
6.01	NET CASH FROM OPERATING ACTIVITIES	(21,472)	(149,327)
6.01.01	CASH FLOW FROM OPERATING ACTIVITIES	55,006	63,485
6.01.01.01	NET INCOME FOR THE PERIOD	35,731	47,587
6.01.01.02	DEPRECIATION AND AMORTIZATION	30,135	21,503
6.01.01.03	AMORTIZATION OF GOODWILL	12	12
6.01.01.04	GAIN (LOSS) ON SALE OR DISPOSAL OF PROPERTY, PLANT AND EQUIPMENT	841	32
6.01.01.05	ACCRUED INTEREST, NET OF INTEREST PAID	(4,464)	(9)
6.01.01.06	STOCK OPTION PLAN	4,075	4,727
6.01.01.07	PROVISION FOR TAX, CIVIL AND LABOR RISKS	6,522	(10,047)
6.01.01.08	DEFERRED INCOME TAX AND SOCIAL CONTRIBUTION	5,264	14,503
6.01.01.09	PROVISIONS FOR LOSSES ON ASSETS	(23,110)	(14,823)
6.01.02	CHANGES IN ASSETS AND LIABILITIES	(76,478)	(212,812)
6.01.02.01	TRADE ACCOUNTS RECEIVABLE	166,850	146,595
6.01.02.02	INVENTORIES	(54,583)	(90,676)
6.01.02.03	CARRYING VALUE ADJUSTMENTS	(4,320)	1,638
6.01.02.04	CURRENT OTHER RECEIVABLES	(10,189)	11,993
6.01.02.05	JUDICIAL DEPOSITS	(409)	35
6.01.02.06	FINANCING – FINANCIAL SERVIVCES OPERATIONS	8,720	(136,830)
6.01.02.07	FINANCING – IMPORTS	68,899	-
6.01.02.08	INVESTMENTS IN SUBORDINATE QUOTAS FIDC LOJAS RENNER	819	563
6.01.02.09	SUPPLIERS	(122,047)	(39,924)
6.01.02.10	SALARIES AND VACATIONS	2,735	2,127
6.01.02.11	TAXES AND CONTRIBUTIONS PAYABLE	(131,779)	(94,961)
6.01.02.12	OTHER PAYABLES	2,064	(9,154)
6.01.02.13	RENTS PAYABLE	(3,238)	(4,218)
6.01.03	OTHERS	-	-
6.01.03.01	DIVIDENDS RECEIVED FROM SUBSIDIARIES	-	-
6.02	NET CASH FROM INVESTING ACTIVITIES	(69,741)	(23,921)
6.02.01	ACQUISITIONS OF PROPERTY, PLANT AND EQUIPMENT	(58,014)	(18,292)
6.02.02	ACQUISITIONS INTANGIBLE ASSETS	(11,757)	(5,675)
6.02.03	PROCEEDS FROM SALE OF PROPERTY, PLANT AND EQUIPMENT	30	46
6.03	NET CASH FROM FINANCING ACTIVITIES	12,308	(5,436)
6.03.01	BORROWINGS	35,396	-
6.03.02	CAPITAL INCREASE	-	-
6.03.03	REPAYMENT OF LOAN	(20,408)	(3,035)
6.03.04	INTEREST ON CAPITAL AND DIVIDENDS PAID	(2,680)	(2,401)
6.05	INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(78,905)	(178,684)
6.05.01	CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	578,264	683,661
6.05.02	CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	499,359	504,977

CONSOLIDATED STATEMENTS / STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY 01/01/2012 TO 03/31/2012 (IN THOUSANDS OF REAIS - R$)

CODE	DESCRIPTION	CAPITAL	CAPITAL RESERVES	REVENUE RESERVES	RETAINED EARNINGS	CARRYING VALUE ADJUSTMENT	TOTAL
5.01	BALANCES AS OF DECEMBER 31, 2011	421,683	191,642	539,533	-	2,140	1,154,998
5.02	PRIOR YEAR ADJUSTMENTS	-	-	-	-	-	-
5.03	BALANCES ADJUSTED	421,683	191,642	539,533	-	2,140	1,154,998
5.04	CAPITAL TRANSACTIONS WITH STOCKHOLDERS	-	4,075	-	(20,302)	-	(16,227)
5.04.01	CAPITAL INCREASE	-	-	-	-	-	-
5.04.03	OPTIONS GRANTED RECOGNIZED	-	4,075	-	-	-	4,075
5.04.06	DIVIDENDS	-	-	-	-	-	-
5.04.07	INTEREST ON CAPITAL	-	-	-	(20,302)	-	(20,302)
5.04.08	RESERVES FOR INVESTMENTS AND EXPANSION	-	-	-	-	-	-
5.05	TOTAL COMPREHENSIVE INCOME	-	-	-	35,731	(4,320)	31,411
5.05.01	NET INCOME FOR THE PERIOD	-	-	-	35,731	-	35,731
5.05.02	OTHER COMPREHENSIVE INCOME	-	-	-	-	(4,320)	(4,320)
5.05.02.01	CARRYING VALUE ADJUSTMENTS	-	-	-	-	(4,320)	(4,320)
5.07	BALANCES AS OF MARCH 31, 2012	421,683	195,717	539,533	15,429	(2,180)	1,170,182

CONSOLIDATED STATEMENTS / STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY 01/01/2011 TO 03/31/2011 (IN THOUSANDS OF REAIS - R$)

CODE	DESCRIPTION	CAPITAL	CAPITAL RESERVES	REVENUE RESERVES	RETAINED EARNINGS	CARRYING VALUE ADJUSTMENT	TOTAL
5.01	BALANCES AS OF DECEMBER 31, 2010	408,734	173,569	441,615	-	(2,610)	1,021,308
5.02	PRIOR YEAR ADJUSTMENTS	-	-	-	-	-	-
5.03	BALANCES ADJUSTED	408,734	173,569	441,615	-	(2,610)	1,021,308
5.04	CAPITAL TRANSACTIONS WITH STOCKHOLDERS	-	4,727	-	(18,474)	-	(13,747)
5.04.01	CAPITAL INCREASE	-	-	-	-	-	-
5.04.03	OPTIONS GRANTED RECOGNIZED	-	4,727	-	-	-	4,727
5.04.06	DIVIDENDS	-	-	-	-	-	-
5.04.07	INTEREST ON CAPITAL	-	-	-	(18,474)	-	(18,474)
5.04.08	RESERVES FOR INVESTMENTS AND EXPANSION	-	-	-	-	-	-
5.05	TOTAL COMPREHENSIVE INCOME	-	-	-	47,587	1,638	49,225
5.05.01	NET INCOME FOR THE PERIOD	-	-	-	47,587	-	47,587
5.05.02	OTHER COMPREHENSIVE INCOME	-	-	-	-	1,638	1,638
5.05.02.01	CARRYING VALUE ADJUSTMENTS	-	-	-	-	1,638	1,638
5.07	BALANCES AS OF MARCH 31, 2011	408,734	178,296	441,615	29,113	(972)	1,056,786

CONSOLIDATED STATEMENTS / STATEMENTS OF VALUE ADDED (IN THOUSANDS OF REAIS - R$)

CODE	DESCRIPTION	Current year to date 01/01/2012 TO 03/31/2012	Prior year to date 01/01/2011 TO 03/31/2011
7.01	REVENUES	889,804	750,328
7.01.01	SALES OF GOODS, FINANCIAL PRODUCTS AND SERVICES	909,115	768,209
7.01.02	OTHER REVENUES	916	928
7.01.02.01	RESULT ON DISPOSAL OR WRITTE-OFF OF FIXED ASSETS	(138)	142
7.01.02.02	OTHER OPERATING INCOME	1,054	786
7.01.04	LOSSES ON RECEIVABLE, NET	(20,227)	(18,809)
7.02	INPUT PURCHASED FROM THIRD PARTIES	(505,479)	(418,575)
7.02.01	COST OF SALES OF GOODS, FINANCIAL PRODUCTS AND SERVICES (INCLUDING TAXES)	(360,111)	(299,993)
7.02.02	MATERIALS, ENERGY, OUTSIDES SERVICES AND OTHER	(144,868)	(115,263)
7.02.03	LOSSES ON THE COLLECTION OF ASSETS	(470)	(3,319)
7.03	GROSS VALUE ADDED	384,325	331,753
7.04	RETENTIONS	(30,147)	(21,515)
7.04.01	DEPRECIATION AND AMORTIZATION	(30,147)	(21,515)
7.05	NET VALUE ADDED PRODUCED	354,178	310,238
7.06	VALUE ADDED RECEIVED IN TRANSFER	11,722	11,183
7.06.01	EQUITY IN SUBSIDIARIES	-	-
7.06.02	FINANCIAL REVENUES	11,722	11,183
7.07	VALUE ADDED TO DISTRIBUTE	365,900	321,421
7.08	DISTRIBUTED VALUE ADDED	365,900	321,421
7.08.01	PERSONNEL EXPENSES	104,727	85,045
7.08.01.01	COMPENSATION	82,487	61,361
7.08.01.02	BENEFITS	14,171	11,964
7.08.01.03	GOVERNMENT SEVERANCE INDEMNITY FUND FOR EMPLOYEES (FGTS)	2,341	5,580
7.08.01.04	OTHER	5,728	6,140
7.08.01.04.01	STOCK OPTION PLAN	4,075	4,727
7.08.01.04.02	COMPENSATION OF OFFICERS	1,653	1,413
7.08.02	TAXES AND CONTRIBUTIONS	166,697	150,231
7.08.02.01	FEDERAL TAXES	72,413	66,392
7.08.02.02	STATE TAXES	88,688	79,186
7.08.02.03	MUNICIPAL EXPENSES	5,596	4,653
7.08.03	INTEREST ON THIRD PARTIES' CAPITAL	58,745	38,558
7.08.03.02	RENTALS EXPENSES	43,470	33,311
7.08.03.03	OTHER	15,275	5,247
7.08.03.03.01	FINANCIAL EXPENSES	15,275	5,247
7.08.04	INTEREST ON CAPITAL	35,731	47,587
7.08.04.01	PROPOSED INTEREST ON CAPITAL AND DIVIDENDS	20,302	18,474
7.08.04.02	RETAINED EARNINGS FOR INVESTMENTS AND EXPANSION	15,429	29,113
7.08.04.03	ADDITIONAL DIVIDEND PROPOSED	-	-

MANAGEMENT REPORT / BUSINESS PERFORMANCE ANALYSIS

Except where otherwise indicated, the following results consolidate Camicado's numbers although the results for the same period in 2011 do not include the company. In addition, information shown as "Lojas Renner" consolidates the results for Lojas Renner S.A. - parent company, Dromegon Participações Ltda. and Renner Administradora de Cartões de Crédito Ltda only.

MANAGEMENT COMMENTS

The first quarter of the year was characterized by a relative recovery in growth following a period of economic deceleration in the second half of 2011. The Company's collections were well received by customers and sales performed positively despite greater promotional activities in the market. The months of January and February reported sales above forecast while in March persistently high temperatures resulted in a decline in the pace of sales compared with the earlier part of the quarter. As a result, Renner reported a 4.8% improvement in Same Store Sales in 1Q12 in spite of the weighting of the calculation of comparative sales being affected by the remodeling process on four key stores, this having a negative impact of approximately 1.5%. Recently unveiled stores have contributed to the Company's sales which advanced 19.6% in the quarter thus confirming the importance and success of the expansion plan.

In 1Q12, the retail business reported a good performance in sales and Gross Margin, which rose by 0.1 of a percentage point on a consolidated basis. On the other hand, EBITDA margin from Retail was down by 2.1 percentage points, largely as a consequence of expenses from recently inaugurated and modernized stores, logistics costs as well as the consolidation of Camicado, the impact of which was still not booked to results for 1Q11.

Results from Financial Services amounted to R$ 40.9 million, posting a year-on-year growth of 6.3%. The highlight for the period was lower levels of non-performance with losses reporting record lows. The Renner Card accounted for 51.2% of turnover in 1Q12, when 345 thousand new store cards were issued.

During the course of 1Q12, three new stores were opened, 2 Renner and 1 Camicado, while preparations are underway to roll out a further 8 units in 2Q12 in line with the expansion plan. At the end of March, the Company reached the important milestone of 200 units, operating with 166 Renner stores, 31 Camicado units and 3 Blue Steel pilot stores.

The process of consolidation and integration of Camicado proceeded apace, the focus being on the implementation of projects related to commercial activity such as the introduction of the Lifestyle Concept, changes in the selection of goods on sale in the stores, improved levels of services, among others. Management is optimistic and confident in the potential of this business, both in terms of gains in operating margins as well as opportunities for rapid expansion.

CONSOLIDATED INFORMATION

Net Revenue from Merchandise Sales was **R$ 619.2 million** in **1Q12**, recording an increase of **19.6%** on Renner's sales in 1Q11. The growth reflects the success of the collections as well as the inclusion of Camicado's sales in spite of simultaneous store modernization and the unseasonably high temperatures reported in March. Growth in **Same Store Sales** in **1Q12** was **4.8%** against 11.2% in 1Q11.

Gross Profit from Merchandise Sales in **1Q12** was **R$ 328.6 million**, a growth of **19.8%** over the same period in 2011. The **Gross Margin from the Retail Operation** was **53.1%**, a growth of 0.1 of a percentage point over the margin of 53.0% reported by Renner in 1Q11. The integration of Camicado had a diluting effect on Renner's Gross Margin. If the impact of Camicado is factored out then Renner in isolation reporteded a Gross Margin from the Retail Operation of 53.6% in 1Q12. This improvement reflects the success of the collections, well calibrated inventory, the limited need to resort to markdowns, lower cotton prices for items supplied by the domestic market, as well as the selection of merchandise in the stores.

As to **Operating Expenses, 1Q12** reported **Selling Expenses** of **R$ 208.2 million**, representing **33.6%** of Net Revenue from Merchandise Sales versus 32.3% in the same period for the preceding year. **General and Administrative Expenses** were, in turn **R$ 64.2 million,** representing **10.4%** of Net Revenue, against 10.0% in 1Q11. These increases largely stem from expenses involving stores recently rolled out, the cost of logistics

due to the anticipation of imports and the consolidation of Camicado. Undiluted fixed expenses at stores partially operating during the period of remodeling was also a contributory factor.

EBITDA from the Retailing Operation totaled **R$ 42.7 million** with an **EBITDA Margin** of **6.9%** in **1Q12** versus 9.0% in 1Q11. This pressure on margin is due to the higher expenses mentioned above. Lojas Renner's EBITDA Margin on Retailing Operations was 7.7% in the period, thus reporting a lesser decline than the overall one for retailing against the 9.0% posted for 1Q11.

RESULTS FROM FINANCIAL SERVICES

RESULTS FROM FINANCIAL SERVICES BREAKDOWN (R$ MM)	1Q12	1Q11	Var %
Revenues, Net from Funding and Taxes	**85.9**	**74.9**	**14.6%**
Sales in the Interest-free Plan (0+5) *(Recovery of Past Due Receivables)*	19.1	15.2	25.3%
Sales in the Interest-bearing Plan (0+8) *(Interest + Recovery of Past Due Receivables)*	41.6	38.0	9.3%
Personal Loans and Other Financial Services	25.2	21.7	16.4%
Credit Losses, Net of Recoveries	**(20.2)**	**(18.8)**	**7.5%**
Sales in the Interest-free Plan (0+5)	(4.7)	(3.7)	28.0%
Sales in the Interest-bearing Plan (0+8)	(8.7)	(9.4)	-7.5%
Personal Loans and Other Financial Services	(6.8)	(5.7)	19.2%
Operating Expenses *(Renner Card & Financial Services)*	**(24.8)**	**(17.6)**	**40.3%**
Results from Financial Services	**40.9**	**38.5**	**6.3%**
% of Company's total EBITDA	48.9%	45.2%	+ 3.7 p.p.

Results from Financial Services were **R$ 40.9 million** against R$ 38.5 million in 1Q11, a growth of 6.3% and reflecting improved results from the products offered and the good level of recoveries of non-performing credits.

In **1Q12,** losses on **Renner Card** sales, **Net of Recoveries**, were **2.2%** of Net Revenue from Merchandise Sales, a percentage lower than the 2.5% reported in 1Q11(or 2.1% versus 2.3% in 1Q11 if the credit portfolio only is considered). Non-performance reached its lowest level ever. This improvement reflects the more favorable macroeconomic scenario, combined with a series of initiatives adopted by the Company for controlling losses and gains in efficiency in granting, collecting and recovering credit.

In March, the total number of **Renner Cards** issued amounted to **19.4 million** and accounting for **51.2%** of the sales of merchandise versus 53.9% in 1Q11. In **1Q12**, credit sales in the form of **0+5 interest-free installments** represented **39.6%** of total sales and **0+8 with interest installments,** a further **11.6%**.

The average **Renner Card sales ticket** in **1Q12** was **R$ 138.72** representing an increase of **8.2%** against R$ 128.20 in 1Q11. The **average ticket for the Company** in turn was **R$ 99.21** in **1Q12**, **6.4%** higher than for the same period in the preceding year.

In the personal credit products segment, the March 2012 **Total Loan Portfolio** reached **R$ 105.3 million** (R$ 77.4 million if adjusted to present value), a growth of **1.1%** over March 2011. **Total Losses on Personal Loans and Other Financial Services, Net of Recoveries** were **R$ 6.8 million** versus R$ 5.7 million in the same period for the preceding year. The **Average Loan Ticket** in **1Q12** was **R$ 613.00** with an **average term** of **8 months.**

Operational Expenses on Financial Services in **1Q12**, reported an increase of 40.3% due to expenses related to the co-branded credit card, a larger number of Renner stores with dedicated credit areas (Realize) and receivables collection overheads.

EBITDA: RETAIL + FINANCIAL SERVICES

In the light of the above, total **EBITDA** was **R$ 83.6 million** in **1Q12**, comprising **R$ 42.7 million** from the **Retailing Operation** and **R$ 40.9 million** from **Financial Services**. As a result, the **EBITDA Margin** for **1Q12** was **13.5%** against 16.4% in the same period for 2011. The squeeze on the Margin relates basically to higher expenses with logistics and recent store rollouts as well as stores which were partially operating due to modernization work during the quarter and where there was no dilution of expenses. The consolidation of Camicado, acquired in May 2011 is also reflected in this result.

FINANCIAL RESULT, NET

FINANCIAL RESULT, NET (R$ MM)	1Q12	1Q11
Financial Revenues	7.1	9.3
Financial Expenses	(12.9)	(4.6)
Other Results	1.8	1.1
Financial Result, Net	**(4.0)**	**5.8**

The Company reported a **1Q12 Net Financial Expense** of **R$ 4.0 million** against financial income of R$ 5.8 million in 1Q11. This result was made up of financial revenues largely accruing from income on investments of Cash and Cash Equivalents totaling R$ 7.1 million, against financial expenses of R$ 12.9 million, this largely related to debt service charges. The reversal from positive to negative net financial result relates to the cost of debt service, a reflection of the new capital structure adopted involving higher financial leverage.

NET CASH

NET CASH (R$ MM)	Mar-12	Dec-12	Mar-11
Cash and Cash Equivalents	499.4	578.3	505.0
Total Loans and Financing	(373.9)	(363.3)	(45.7)
Current	(54.5)	(41.0)	(12.3)
Noncurrent	(319.4)	(322.3)	(33.4)
Net Cash	**125.5**	**215.0**	**459.3**
Net Debt / EBITDA*	**-0,2 x**	**-0,4 x**	**-0,9 x**

*EBITDA last 12 months.

On March 31, 2012, **Cash and Cash Equivalents** totaled **R$ 499.4 million**, slightly less than the R$ 505.0 million recorded in March 2011. The Company's **Loans and Financing** amounted to **R$ 373.9 million**, of which R$ 311.1 million relate to a debenture issue, R$ 33.5 million resources from the Banco do Nordeste and R$ 29.3 million in loans for working capital for Camicado. As a result, the Company ended the quarter with **Net Cash** of **R$ 125.5 million**.

The financing positions related to the financial services operations, as well as the financing of imports, are considered operational financing and, accordingly, are not considered in the calculation of the positive net cash position.

NET INCOME

Given the items described above, the Company's **Net income** in **1Q12** was **R$ 35.7 million**, equivalent to a **Net Margin** of **5.8%** against 9.2% in 1Q11. This reduction is also due to the higher financial expenses in the light of the debenture issuance in July 2011 and higher depreciation.

INVESTMENTS (CAPEX)

CAPEX SUMMARY (R$ MM)	1Q12	1Q11
New Stores	23.7	17.8
Remodeling of Installations	22.0	2.9
IT Equipment & Systems	3.9	1.1
Distribution Centers	13.7	2.1
Others	6.5	0.1
Total	**69.8**	**24.0**

In **1Q12, investments** in fixed assets totaled **R$ 69.8 million** against R$ 24.0 million in 1Q11. Of this amount, R$ 23.7 million was applied in opening and pre-opening of new stores. In the **period,** two new Renner stores and one Camicado store were opened.

In **March 2012**, the Company reached the important milestone of 200 retail units. Renner had **169 stores**, including the three Blue Steel pilot stores, together making a sales area of **321.2 thousand m²**. In turn, Camicado had **31 stores** with a sales area of **16.0 thousand m²**.

Depreciation and Amortization expenses totaled **R$ 30.1 million** in **1Q12**, representing a variation of 40.1% compared with 1Q11. This growth is associated to the larger number of stores due to the expansion plan as well as the inclusion of Camicado's assets as from May 2011.

DIVIDENDS

In **1Q12**, Lojas Renner announced the distribution of dividends as Interest on Equity to its Shareholders in the amount of **R$ 20.3 million** or **R$ 0.1653 per share**.

EXPLANATORY NOTES

(All amounts in thousands of reais, unless otherwise indicated)

1 Operations

Lojas Renner S.A. (the "Parent Company") is principally engaged in retail sales of clothing, sportswear and other department store articles in the domestic market. The Parent Company and its subsidiaries (together "the Company" or Consolidated) are also engaged in there tail trade of household appliances, bedding and bath, furniture and home decor products, import of goods, investments in other companies, exercising control or investing on a permanent basis with significant investment in its capital, as a partner or shareholder, as well as the administration of its own assets and the realization of various projects, either alone or jointly with other companies, intermediation of financial services, such as personal loans, financing of purchases, insurance and capitalization certificates, co-branded credit card, and other activities.

The Parent Company is a corporation with head office in Porto Alegre, State of Rio Grande do Sul, listed on the São Paulo Stock Exchange ("BOVESPA": LREN3).

2 Interim Financial Statement Presentation

The interim financial statements included in the Quarterly Information Form - ITR, are in accordance with CPC 21 Financial Intermediary and with the international standard IAS 34 - Interim Financial Reporting, issued by the International Accounting Standards Board - IASB, and presented in a manner consistent with the rules issued by CVM applicable to the preparation of the Quarterly Information - ITR. These quarterly financial statements include:

- The Parent Company's interim individual financial statements prepared and presented in accordance with accounting practices adopted in Brazil ("BRGAAP"), as described in Note 2.1.
- The Company's interim consolidated financial statements prepared and presented in accordance with International Financial Reporting Standards (IFRS), and also in accordance with accounting practices adopted in Brazil ("BRGAAP"), as described in Note 2.2.

The preparation of interim financial statements, both under IFRS and under BRGAAP, requires the use, by the Company's Management, of estimates and assumptions that affect the reported amounts of assets, liabilities and other transactions. As Management judgment involves estimates related to the probability of future events, actual results may differ from these estimates.

Management evaluates as critical accounting practices not only those that are significant to present the financial position and the results of operations and also those that require more difficult, subjective or complex judgments, usually as a result of the necessity of estimates involving the impact of inherently uncertain matters. These judgments become more subjective and complex as the number of variables and assumptions that affect the possible future resolution of the uncertainty increases. In the preparation of the interim financial statements, the Company has adopted variables and assumptions that are derived from historical experience and other factors that it believes are reasonable and relevant. Even though these estimates and assumptions may be revised by the Company in the ordinary course of its business, the balance sheet and the statement of operations frequently require the use of judgment regarding the effects of inherently uncertain matters that affect the book values of its assets and liabilities. The actual results may vary from the estimated variables, assumptions and conditions.

The main operations and evaluations that were significantly affected by estimates refer to provisions for tax, civil and labor contingencies (Notes 3.12 and 16), the allowance for doubtful accounts (Notes 3.7 and 6), determination of the discount rate used to calculate the adjustment to present value (Notes 3.8, 6 and 15), determination of fair value of share-based compensation (Notes 3.15 and 26), determination of the fair value of derivative instruments (Note 22.4), provision for inventory losses (Notes 3.9 and 8), estimate of realization of deferred income tax assets (Notes 3.14 and 9), estimate of useful lives of property, plant and equipment and intangible assets (Notes 3.10 and 11), and assessment of impairment of intangible assets with indefinite useful life (Notes 3.11 and 11(b)).

These financial statements were approved by Management on April 18, 2012.

2.1 Interim individual financial statements of the Parent Company - BRGAAP

The interim individual financial statements of the Parent Company have been prepared and are being presented in accordance with accounting practices adopted in Brazil ("BRGAAP"), considering the pronouncements, guidance and interpretations issued by the Brazilian Accounting Pronouncements Committee ("CPC"), standards, guidance and interpretations issued by the Brazilian Securities Commission ("CVM"), and the provisions included in the Brazilian Corporation Law and are being published together with the consolidated interim financial statements.

In the interim individual financial statements the investments in subsidiaries are accounted under the equity method. The same adjustments are made in both the interim individual financial statements and the interim consolidated financial statements to have the same net income and equity attributable to the share holders of the parent company. The

accounting practices adopted in Brazil for the interim individual financial statements require the use of the equity method to measure the investments in subsidiaries, while the concept of individual financial statements, does not exist in IFRS, separate financial statements, which are defined in IFRS, the investments in subsidiaries should be measured at cost or fair value.

2.2 Interim consolidated financial statements - IFRS and BRGAAP

The interim consolidated financial statements have been prepared in accordance with accounting practices adopted in Brazil ("BRGAAP"), considering the pronouncements, guidance and interpretations issued by the Brazilian Accounting Pronouncements Committee ("CPC"), standards, guidance and interpretations issued by the Brazilian Securities Commission ("CVM"), and the provisions included in the Brazilian Corporation Law, and also in accordance with International Financial Reporting Standards - IFRS issued by the International Accounting Standards Board – IASB.

3 Summary of Significant Accounting Practices

The main accounting policies presented below are equally applicable to the Parent Company (BRGAAP) and the Consolidated (IFRS and BRGAAP) financial statements. These practices have been consistently applied in all in all period presented.

3.1 Segment reporting

Operating segments are reported in a manner consistent with the internal reports provided to the Company's chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Board of Directors, which makes major strategic decisions.

3.2 Foreign currency translation

Functional and presentation currency

Items included in the Company's financial statements are measured using the currency of the primary economic environment in which the Parent Company and each of its subsidiaries operate ('the functional currency'). The consolidated financial statements are presented in Brazilian reais (R$), which is the functional currency of the Parent Company and all of its subsidiaries and also the Company's presentation currency.

Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the income statement, except when deferred in equity as qualifying cash flow hedges.

3.3 Revenue recognition

Revenue comprises the fair value of the consideration received or receivable for the sale of goods and services in the ordinary course of the Company's activities. Revenue is shown net of value-added tax, returns, rebates and discounts and after eliminating revenues between consolidated entities.

The Company recognizes revenue when the amount of revenue can be measured reliably, it is probable that future economic benefits will flow to the entity and when specific criteria have been met for each of the Company's activities described as follows.

Sales of goods - retail

The Company has a chain of retail outlets to sell its goods. Revenue from sale of goods is recognized when the goods are delivered to customers. Sales are paid for in cash, with credit cards or through financing, described in "sales of financial services".

Sales of financial services

The Company carries out and intermediates customer credit financing, personal loans, and sales financing by financial institutions. The results of these operations are appropriated to income, based on the effective interest rate method, over the life of the contracts.

3.4 Cash and cash equivalents

These comprise cash, bank demand deposits, short-term high liquid investments, and the balance of earnings from

investments in the Credit Rights Investment Fund - FIDC Lojas Renner (subordinated quotas of the Parent Company), recorded at market value. The consolidated statements also include the balances of the financial investments of the Credit Rights Investment Fund - FIDC Lojas Renner, the use of which is restricted to the purchase of receivables generated by the Parent Company.

3.5 Financial assets

Classification

The Company classifies its financial assets according to the following categories: measured at fair value through profit or loss and receivables. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of the financial assets at the time they are initially recorded.

(a) Assets at fair value through profit and loss

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short-term. Derivatives are also categorized as held for trading unless they are designated as hedges instruments (Note 3.17). Assets in this category are classified as current assets.

(b) Receivables

Receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the end of the reporting period, which are classified as non-current assets. The Company's receivables comprise 'Trade and other receivables' in the balance sheet (Note 3.6).

Recognition and measurement

Regular purchases and sales of financial assets are recognized on the trade-date - the date on which the Company commits to purchase or sell the asset. Financial assets at fair value through profit or loss are initially recognized at fair value. Financial assets are derecognized when the rights to receive cash flows from the investments have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership. Receivables are recorded at amortized cost, based on the effective interest rate method (Note 3.6).

The Company assesses at each balance sheet date whether there is objective evidence that a financial asset or group of financial assets is impaired. Impairment testing of trade receivables is described in Note 3.7.

Offset of financial instruments

When there is a legally enforceable right to set-off the financial assets and liabilities, the net amount is presented in the statements of financial position if there is the intention either to settle on a net basis, or realize the asset and settle the liability simultaneously.

3.6 Trade accounts receivable

Trade accounts receivable correspond to the amounts receivable for the sale of goods, as well as the amounts of personal loans granted to customers by the financial institutions, in which the company acts as a mediator. If collection is expected in one year or less, receivables are classified as current assets, otherwise they are presented in non-current assets.

Trade receivables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest rate method (Note 3.8), less provision for impairment losses (Note 3.7).

The Parent Company carries out securitization of accounts receivable through the Credit Rights Investment Fund Lojas Renner ("FIDC Lojas Renner"), as described in Note 7.

3.7 Provision for losses on trade receivables

The provision for losses is recorded based on the analysis of the customer portfolio, in an amount considered sufficient by Management to cover losses on the collection of receivables. Regarding personal loans, the provision for losses is recorded based on the risk classification of the transactions, similar to the criteria for risk classification of credit transactions defined by the Central Bank of Brazil, following the same practices adopted by the financial institutions.

3.8 Discount to present value

Purchases and sales on credit at fixed rates were discounted to their present value on the date of the transactions, according to their terms, based on the estimated rate of the cost of Company´s capital, plus credit risk, in the case of customers. The interest rate used for calculating the discount to present value of credit sales was 3.0% per month (p.m.) and reflects, according to Management's assessment, the cost and specific risks of the receivables portfolio. The interest rate used for calculating the discount to present value of credit purchases was 1.0% p.m. Taxes payable included in non-current liabilities, which are not subject to financial charges, were also discounted to present value based on the Company´s capital costs. Deferred taxes are not discounted to their present value.

The discount of purchases to present value is recorded within trade accounts payable and inventories. The realization of the discount in inventories is recorded in cost of sales as those inventories are sold, and the discount in trade accounts payable is reversed over the term of the payables. The discount to present value for credit sales is recorded in trade accounts receivable (Note 6), and its reversal is recorded in revenue from sales over the term of the receivables.

3.9 Inventories

Inventories are stated at average cost of acquisition, less a provision to adjust them to their probable realizable values, when applicable. Inventory costs include the transfer from equity of any gains/losses of qualified cash flow hedges of the purchase of imported goods.

3.10 Property, plant and equipment and intangible assets

Stated at cost of acquisition, formation or installation of the stores, less accumulated depreciation or amortization. Depreciation or amortization is calculated using the straight-line method at rates that take into consideration the estimated economic useful lives of the assets as detailed in Note 11. The Company reviews its property, plant and equipment items to identify evidence of impairment, as described in Note 3.11. The Company reviews periodically the economic useful lives of its property, plant and equipment items.

3.11 Impairment of non-financial assets

Assets with indefinite life, such as goodwill, are not subject to amortization and are tested annually to identify any need for impairment adjustment. Assets that are subject to depreciation or amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and its value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (Cash-Generating Units - CGU).

3.12 Provisions

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation. Provisions for tax, civil and labor contingencies are recognized based on the best estimates of the risk involved, in amounts considered sufficient by Management to cover probable losses, and are updated through each reporting date considering the nature of each contingency and based on the opinion of the Company's attorneys.

3.13 Loans and financing

Loans and financing are initially recognized at fair value. At each subsequent balance sheet date, they are measured at their amortized cost, including charges, interest based on the effective rate and monetary and exchange variations, less contractual repayments.

The costs of obtaining a loan are recognized as costs of the transaction. To the extent there is no evidence that it is probable that some or all of a facility will be drawn down, the respective fee is capitalized as a pre-payment for liquidity services and amortized over the period of the facility to which it relates.

3.14 Income tax and social contribution

Current and deferred income tax and social contribution are calculated based on the tax rates (and tax laws) enacted, or substantially enacted, on the balance sheet date.

Deferred income tax and social contribution assets, arising from temporary differences, were recognized to the extent that it is probable that future taxable profit will be available, based on technical appraisal, approved by Management.

3.15 Benefits to officers, executives and employees

The Company grants to its officers, executives and employees various benefits which are usual in the market. For a better alignment of the interests of officers, executives and employees, the Company also grants the following benefits:

Share-based compensation

The Company grants share-based compensation plans to selected officers and executives, under which the entity receives services from them in exchange for equity instruments (options) of the Company. The fair value of share options granted is calculated on the date of the related grant based on the Black&Scholes valuation model. This model uses assumptions such as the fair value of the share on the grant date, the exercise price of the option, the volatility of the Company's share price, the risk-free interest rate, and the vesting period. The expense is recorded on a "pro rata temporis" basis, during the period

the service is provided, which starts on the grant date and continues to the date on which the option becomes vested.

Sharing of profit and results

The Company recognizes a liability and an expense whose main assumptions for the recognition and payments are related to reaching goals for sales, gross margin, operating result, issuance of cards, among others.

3.16 Distribution of dividends and interest on capital

The Company's by-laws and the corporate law establish that at least 25% of the annual adjusted net income be distributed as dividends. Therefore, the Company records a provision, at the end of each year, in the amount of the compulsory minimum dividend that has not yet been distributed, if this limit has not been reached by interim payments. Dividends exceeding this limit are recorded in a specific account in equity named "Additional Dividend Proposed". When declared by Management, interest on capital is considered part of the dividends for the period.

The tax benefit of interest on capital is recognized in the income statement.

3.17 Transactions with derivative financial instruments

Derivatives are recognized at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. The method of recognizing the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Company use the hedge accounting and designates certain derivatives as either: (i) hedges of the fair value of recognized assets or liabilities or a firm commitment (fair value hedge); or (ii) hedges of a particular risk associated with a recognized asset or liability or a highly probable forecast transaction (cash flow hedge).

The Company documents at the inception of the transaction the relationship between hedging instruments and hedged items, as well as its risk management objectives and strategy for undertaking various hedging transactions. The Company also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

The fair values of various derivative instruments used for hedging purposes are disclosed in Note 22. Variations in the hedge amounts are recognized at carrying value adjustments in equity are shown in Note 20. The full fair value of a hedging derivative is classified as a non-current asset or liability when the remaining maturity hedged item is more than 12 months, and as a current asset or liability when the remaining maturity of the hedged item is less than 12 months. Trading derivatives are classified as a current asset or liability.

(a) Fair value hedge

The Company only applies fair value hedge accounting to protect itself from foreign exchange risks arising from the imports financing (Note 14). Purchased U.S. dollar call options, forward contracts - non-deliverable forward (NDF) and swap contracts exchanging foreign exchange variation by the a CDI percentage index, are used in these hedges.

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the statement of income, together with any changes in the fair value of the hedged asset or liability that is attributable to the hedged risk. Changes in fair value on the currency risk of import financing protected by hedges are recognized in the statement of income as cost.

(b) Cash flow hedge

The Company only applies cash flow hedge accounting to protect itself from foreign exchange risks arising from commitments to import goods. Purchased U.S. dollar call options are used in these hedges.

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognized in equity and presented within Carrying value adjustments until the settlement date of the related derivative, when the gains and losses previously deferred in equity are transferred from equity and included in the initial measurement of the cost of the asset. The deferred amounts are ultimately recognized in cost of goods sold, in the case of inventory, or in depreciation, in the case of fixed assets.

3.18 Lease transactions

The leases in which a significant portion of the ownership risks and benefits remains with the lessor are classified as operating leases. Operating lease payments (net of all incentives received from the lessor) are charged to results of operations based on an accrual basis over the term of the lease.

The Company has some software lease agreements classified as finance leases. The finance lease agreements are capitalized after inception date by the lower of the fair value of the leased asset and the present value of minimum lease payments, and amortized considering the useful life of the asset. The obligation under these agreements is presented as a liability plus interest based on the effective rate.

3.19 Trade payables

Trade payables are obligations to pay for goods or services that have been acquired from suppliers in the ordinary course of business from suppliers, being classified as current liabilities.

Trade payables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest rate method (Note 3.8).

3.20 Accounting practices applicable only to the consolidated financial statements - IFRS and BRGAAP

Subsidiaries and consolidation principles

Subsidiaries are all entities directly and indirectly controlled by the Company. Control is considered to exist when Lojas Renner holds, directly or indirectly, the majority of the voting rights or has the power to govern the financial and operating policies of an entity, in order to obtain benefits from its activities. Subsidiaries are fully consolidated as from the date on which the control is transferred to the Company.

Balances and transactions between the consolidated entities, and unrealized gains and losses on these transactions, when applicable, were eliminated. The accounting practices used by the subsidiaries were adjusted to ensure consistency with the accounting practices used by the Company.

As established by CVM Instruction 408/04, the Company consolidates the financial statements of FIDC Lojas Renner, since it is a special purpose entity with activities substantially conducted based on the operational needs of the Company, which is exposed to most of the risks and benefits related to the fund, through the ownership of all subordinated quotas.

On consolidation of FIDC Lojas Renner assets and liabilities, gains and losses on transactions between the Company and the Fund were eliminated.

On March 31, 2012 the Company's consolidated financial statements include the following subsidiaries:

	Direct and indirect interest % in total capital
Dromegon Participações Ltda. ("Dromegon")	100.0%
Renner Administradora de Cartões de Crédito Ltda. ("RACC")	100.0%
Renner Empreendimentos Ltda. ("REMP")	100.0%
Maxmix Comercial Ltda. ("Camicado")	100.0%

3.21 Accounting practices applicable only to the Parent Company's individual financial statements - BRGAAP

Investments

These refer to investments in subsidiaries accounted for on the equity method. Balances and transactions between the subsidiaries and the Parent Company, and unrealized gains and losses on these transactions, when applicable, were eliminated. The accounting practices adopted by the subsidiaries are consistent with those adopted by the Company.

3.22 Presentation format of statement of income

In the statements of income the Company presents the operating income before the equity results in subsidiaries, depreciation and amortization, expenses with stock options plan, financial results and result on disposal or write-off of fixed assets. This presentation format represents the concept of EBITDA to meet the needs of the shareholders and users of these financial statements.

The Company's EBITDA are being presented together with the Note 31 in these financial statements.

The expenses included in the statements of income, in these financial statements, are presented in accordance with its function. The disclosures of such expenses in accordance with its nature are stated in Note 33.

4 Standards, Amendments to and Interpretations of Standards

The following new standards, amendments and interpretations of standards were issued by the IASB but are not effective on March 31, 2012. The early adoption of these standards, although encouraged by the IASB, was not allowed in Brazil by the Accounting Pronouncements Committee (CPC).

- IFRS 9 - "Financial Instruments", issued in November 2009. This standard is the first step in the process to replace IAS 39 "Financial Instruments: Recognition and Measurement". IFRS 9 introduces new requirements for classifying and measuring financial assets and probably affects the Company's accounting for financial assets. The standard is not applicable until January 1, 2013, but it is available for early adoption. The Company will evaluate the overall impact of IFRS 9.

- IFRS 10 – "Consolidated Financial Statements" is based on existing principles, identifying the concept of control as a major factor in determining whether an entity should or should not be included in the consolidated financial statements of the parent company. The standard provides additional guidance for determining the control. The standard is applicable from January, 2013. The company is evaluating the full impact of IFRS 10.

- IFRS 11 – "Joint Agreements", issued in May 2011. The standard provides a more realistic approach to joint agreements by focusing on the rights and obligations of the agreement rather than its legal form. There are two kinds of joint agreements: (i) joint operations – when an operator has rights to assets and contractual obligations and will recognize its share of assets, liabilities, revenues and expenses; and (ii) joint control - when an operator has rights over the net assets of the contract and recognizes the investment on the equity method. The method of proportional consolidation will no longer be allowed for joint control. The standard is applicable from January 1, 2013. The Company believes that there will be no impact, considering the current structure of its contracts and equity interests.

- IFRS 12 – "Disclosure of Interests in Other Entities", deals with the disclosure requirements for all kinds of participation in other entities, including joint agreements, associations, special purpose entities and other participations not recognized in the accounting records. The Company believes that there will be no impact, considering the current structure of its contracts and equity interests.

- IFRS 13 – "Fair Value Measurement", issued in May 2011. The objective of IFRS 13 is to improve consistency and to reduce the complexity of fair value measurement, providing a more precise and single source of measuring the fair value and disclosure requirements in IFRS. The requirements, which are well aligned between IFRS and USGAAP, do not expand the use of fair value accounting, but provide guidance on how to apply it when its use is already required or permitted by other IFRS standards or USGAAP. The standard is applicable from January 1, 2013. The Company is evaluating the full impact of IFRS 13.

There are no other pending IFRS standards or IFRIC interpretations that could have a significant impact on the Company.

5 Cash and Cash Equivalents

	Parent - BRGAAP		Consolidated – IFRS e BRGAAP	
	03/31/2012	**12/31/2011**	**03/31/2012**	**12/31/2011**
Local currency:				
Cash and banks	38,322	35,415	39,549	36,766
CDB (a)	83,247	164,215	172,161	164,215
Debenture-backed repurchase agreements (b)	111,455	187,982	51,134	201,857
LFTN - FIDC financial investments (c)	-	-	162,364	110,610
LFT Over - FIDC financial investments (d)	-	-	70,141	49,546
Short term investments – FIDC (e)	58,773	28,542	-	-
Investment fund – BACEN Jude (f)	20	111	111	111
CDB (g)	3,941	15,147	3,990	15,159
Total	**295,758**	**431,412**	**499,359**	**578,264**

Company's cash and cash equivalent may only be invested in the top-tier financial institutions, as those with grade rating classified as Investment Grade. On March 31, 2012 the Company had investments on the following financial institutions: Banco do Brasil S.A., Banco Bradesco S.A., HSBC Bank Brasil S.A., Banco Santander (Brasil) S.A., Caixa Econômica Federal and Itaú BBA S.A..

The Company's short-term high liquid investments, mostly fixed-income investments, have yields linked to the variation of the interbank certificate of deposit (CDI), with little risk of change in value, and may be redeemed according to the Company's need for cash. These investments refer to:

(a) Bank Certificates of Deposit (CDB), with average yield of 101.4% CDI in the Parent Company – BRGAAP and 100.1% CDI in the consolidated (101.5% on December 31, 2011);

(b) Repurchase commitments, which represent the sale of a security with the commitment by the seller (bank) to repurchase the security in the future, and by the purchaser to resell it in the future, with average yield of 98.6% in the Parent – BRGAAP and 98.7% CDI in the consolidated (101.8% on December 31, 2011);

(c) FIDC Lojas Renner financial investments backed by Financial Treasury Bills that are available on demand for the acquisitions of receivables generated by the Parent Company's operations, and yield equivalent to the price and profitability considering the carrying value of the instrument, based on the daily rate of the Special System of Settlement and Custody (SELIC);

(d) Fixed income fund - FIDC Lojas Renner, backed by National Treasury Bills Over which are available on demand for the acquisition of receivables originated from operations of the Parent Company and yield equivalent to the variation of DI rate, in which the update of the value of the LFT will include compensatory interest based on Selic rate;

(e) Balance of investments of the Parent Company in FIDC Lojas Renner redeemable at any time, according to the fund regulations (described in Note 7);

(f) Investment fund created for the deductions made by the Central Bank court, when necessary, with average annual yield of 61.52% of CDI, 100% backed by Financial Treasury Bills, net of Management fees; and

(g) Certificate of Bank Deposits (CDB), related to automatic applications which average yield is 20% of monthly CDI index.

6 Trade Accounts Receivable

	03/31/2012	12/31/2011
Local currency:		
Credit Card Renner	**276,241**	**335,436**
No yet due		
To fall due from 1 to 30 days	172,519	151,984
To fall due from 31 to 60 days	154,742	172,684
To fall due from 61 to 90 days	103,677	137,074
To fall due from 91 to 120 days	62,468	102,622
To fall due from 121 to 150 days	44,942	82,558
To fall due from 151 to 180 days	19,966	42,060
To fall due over 180 days	14,871	41,319
Past due		
Past due from 1 to 30 days	60,162	33,726
Past due from 31 to 60 days	22,206	14,210
Past due from 61 to 90 days	13,628	12,534
Past due from 91 to 180 days	30,719	37,606
	699,900	828,377
Less:		
Discount to present value	(23,221)	(32,010)
Provision for losses on receivables – Retail	(37,491)	(47,283)
Receivables – FIDIC Lojas Renner	(330,424)	(371,540)
Deferred income - assigned receivables - FIDC Lojas Renner	(32,150)	(42,051)
Positions with credit balance	(373)	(57)
	(423,659)	(492,941)
Third party credit card operators	**94,210**	**159,287**
To fall due from 1 to 30 days	54,059	91,198
To fall due from 31 to 60 days	34,401	56,107
To fall due over 60 days	16,199	26,806
	104,659	174,111
Less:		
Discount to present value cards third	(10,449)	(14,824)
Personal loan	**10,715**	**10,678**
Commissions and transactions receivable	28,413	28,396
Less:		
Provision for losses on receivables	(17,698)	(17,718)
Other receivables	**2,016**	**1,635**
Total the Parent Company - BRGAAP	**383,182**	**507,036**
	,	
Third party credit card operators	**14,760**	**20,964**
To fall due from 1 to 30 days	7,265	10,156
To fall due from 31 to 60 days	3,809	6,029
To fall due over 60 days	3,686	4,779
Personal loan	**83,926**	**79,620**
Commissions and transactions receivable	83,926	79,620
Other receivables	**367,159**	**398,695**
Flag card	37,007	27,636
Provision for losses on receivables – flag card	(1,540)	(1,290)
Receivables – FIDIC Lojas Renner	330,424	371,540
Others	1,268	809
Total Consolidated – IFRS e BRGAAP	**849,027**	**1,006,315**

Receivables past-due for over 180 days are charged off from trade accounts receivable against the provision for losses on receivables.

Trade accounts receivable are discounted to present value at the effective interest rate on the transaction date (Note 3.8), and presented net of the impairment provision (Note 3.7).

All the credit portfolio transferred to FIDC Lojas Renner continues to be controlled by the Parent Company and is included in the evaluation of the quality of credits presented in the table above, considering the administration of these receivables by the Parent Company (Note 7). In the consolidated statements, the receivables in the FIDC Lojas Renner portfolio are fully consolidated by the Company.

7 Credit Rights Investment Fund – Lojas Renner (FIDC Lojas Renner)

In December 2010 started the operations of FIDC Lojas Renner, which according to its articles of incorporation has the objective to investment in credit rights as a closed-end fund, governed by CMN Resolution 2907/2001, CVM Instruction 356/01, its articles of incorporation and other applicable legal and regulatory provisions, with the specific purpose of acquiring credit rights originated from purchases on credit made by the Company's customers, through a customer credit financing without charges, extended by the Company, or financing with charges, granted by Itaú Unibanco. FIDC Lojas Renner has a defined operational life, which will end on December 05, 2013.

The equity structure of FIDC Lojas Renner on March 31, 2012 is subdivided into: 3.5 thousand senior quotas held by third parties amounting to R$ 352,744, which represent 62.82% of the equity of FIDC Lojas Renner at that date; and 1.5 thousand subordinated quotas held by the Parent Company, amounting to R$ 208,773 (of which R$ 58,773 is being presented as cash and cash equivalents and R$ 150,000 is being presented as FIDC Lojas Renner in Non Current Assets), representing 37.18% of the equity of FIDC Lojas Renner at that date. The by-laws of FIDC Lojas Renner define that the subordinated quotas should represent at least 30% of the fund's equity and will not have a defined remuneration goal.

The Parent Company acts as the agent for collection and receipt of the receivables, keeping continuing administration of the portfolio after its transfer to FIDC Lojas Renner.

The credit rights securitized by the Parent Company to FIDC Lojas Renner (represented by credit sales and financing of delinquent customers) totaled R$ 330,424 on March 31, 2012 (R$ 371,540 on December 31, 2011), net of the provision for losses.

The balance of the costs incurred by the Parent Company for the establishment of FIDC Lojas Renner totalize R$ 5,511 on March, 31, 2012 (R$ 6,330 on December 31, 2011) which will be recognized in results (cost of financial services) over the life of the fund, according to the internal rate of return (IRR) of the fund raising. In the individual financial statements, that cost is presented in the balance sheet as a prepaid expense and in the consolidated balance sheet as a deduction of financing.

The fund's financial statements are as follows:

	03/31/2012	12/31/2011
Assets		
Cash and cash equivalents	232,507	160,157
Accounts receivable	330,424	371,540
Total assets	**562,931**	**531,697**
Liabilities and equity		
Accounts payable	1,414	105
Equity	561,517	531,592
Total liabilities and equity	**562,931**	**531,697**

On March 31, 2012, the remuneration of senior quotas is as follows:

Quota holders	Quantity in thousands	CDI Rate	Balance
Seniors A	1.5	113.17%	151,176
Seniors B	0.8	113.17%	80,627
Seniors C	0.8	113.17%	80,627
Seniors D	0.4	113.17%	40,314
Total	**3.5**		**352,744**

Remuneration is calculated based on the CDI rate plus 1.2%, as provided in the Fund's by-laws.

8 Inventories

	Parent Company - BRGAAP		Consolidated - IFRS and BRGAAP	
	03/31/2012	12/31/2011	03/31/2012	12/31/2011
Goods for resale	440,516	305,593	464,501	330,215
Present value adjustment	(10,517)	(8,621)	(10,517)	(8,621)
Provision for losses	(3,670)	(16,534)	(3,670)	(17,218)
Goods for resale, net	426,329	280,438	450,314	304,376
Imports in transit	16,534	95,275	16,534	95,275
Advances to suppliers	859	1,183	859	1,183
Auxiliary materials and supplies	2,845	1,480	3,172	1,914
Total	**446,567**	**378,376**	**470,879**	**402,748**

9 Recoverable and Deferred Income Taxes

(a) Composition of deferred income tax and social contribution

Deferred income tax and social contribution assets are recorded based on the future tax effects of temporary differences between the carrying amount and tax base of assets and liabilities.

The realization of the book value of deferred tax assets is reviewed annually by the Company and the related adjustments have not been material in relation to Management's initial estimate.

Deferred income tax and social contribution are comprised as follows:

	Parent Company - BRGAAP	
	03/31/2012	12/31/2011
Base for deferred taxes:		
Allowance for doubtful accounts	55,189	65,001
Discount to present value - net	34,173	46,287
Provision for tax contingencies	58,527	53,734
Provision for civil and labor contingencies	20,141	18,846
Other provision	9,124	21,976
Carrying value adjustments - Hedge	3,304	(3,243)
Other	3,248	3,794
Total	183,706	206,395
Income tax (25%) and social contribution (9%)	62,460	70,174

	Consolidated - IFRS and BRGAAP	
	03/31/2012	12/31/2011
Base for deferred taxes:		
Allowance for doubtful accounts	56,728	65,001
Discount to present value - net	34,173	46,287
Goodwill in acquisition of equity interest (i)	159,884	159,884
Gains on assets	(37,977)	(39,358)
Provision for tax contingencies	58,400	54,307
Provision for civil and labor contingencies	20,985	19,124
Other provisions	9,124	22,659
Carrying value adjustments – Hedge	3,304	(3,243)
Tax loss carry-forward (ii)	16,405	11,300
Other	3,248	3,794
Total	324,274	339,755
Income tax (25%) and social contribution (9%)	110,253	115,517

(i) Goodwill from the acquisition of Camicado. The Company's Management estimates that the benefits of amortization of goodwill will be fully utilized within 10 years from the date of the corporate merger of Camicado. For purposes of this analysis, the Company hired a specialized firm, which issued an appraisal report dated April 4, 2011, disclosed by the Company as a material fact at that date. The Company's Management annually reviews the assumptions used in that valuation and did not identify factors that indicate a reduction in profitability or changes in assumptions used. (ii) Tax credits over tax loss carry-forward of Camicado and of Renner Empreendimentos. The same assumptions described in item (i) above were considered for recognition of this deferred tax asset.

(b) Realization of deferred income tax and social contribution

Based on the past realization of the assets and liabilities which give rise to the deferred income tax and social contribution, as well as the projected results for the following periods, we expect they will be used as the schedule bellow:

Period	Parent Company	Consolidated
2012	40,447	29,798
2013	6,773	14,279
2014	6,773	17,979
2015	6,773	19,983
2016	1,694	14,369
2017	-	10,872
2018	-	2,973
Total	**62,460**	**110,253**

(c) Analysis of the effective rate of income tax and social contribution

The reconciliation of the expense calculated by applying the combined tax rate and the income tax and social contribution expense charged to the income statement is as follows:

	Parent Company – BRGAAP		Consolidated – IFRS and BRGAAP	
	03/31/2012	03/31/2011	03/31/2012	03/31/2011
Profit before income tax and social contribution and after statutory profit sharing	47,208	63,593	45,221	64,829
Combined tax rate	34%	34%	34%	34%
Tax expenses at nominal rate	(16,051)	(21,622)	(15,375)	(22,042)
Additions:				
Expenses with share-based compensation	(1,385)	(1,608)	(1,385)	(1,608)
Other non-deductible expenses	(1,261)	(551)	(1,261)	(551)
Results from investments	(643)	-	-	-
Deductions:				
Results from investments	-	960	-	-
Interest on capital	6,903	6,281	6,903	6,281
Difference of income tax and social contribution in subsidiaries	-	-	167	145
Tax incentives (Workers' Meal Program - PAT)	954	41	954	41
Other	-	486	495	486
Tax calculated on the exempt portion of the 10% surtax	6	6	12	6
Income tax and social contribution charged to the income statement	(11,477)	(16,006)	(9,490)	(17,242)
Current	(1,537)	(1,503)	(2,000)	(2,739)
Deferred	(9,940)	(14,503)	(7,490)	(14,503)

The Company deducted from income tax payable the following tax incentives:

Description	03/31/2012	03/31/2011
Ruanet Law (4%)	-	-
Funcriança (1%)	11	-
Sport Law (1%)	-	-
Total	**11**	**-**

d) Composition of tax credits

	Parent Company – BRGAAP		Consolidated – IFRS e BRGAAP	
	03/31/2012	**12/31/2011**	**03/31/2012**	**12/31/2011**
Income tax and social contribution	5,256	2,884	5,465	2,954
PIS/COFINS	1,766	2,365	1,812	2,415
ICMS	23,575	23,106	26,434	24,884
Other	152	83	261	192
Current assets	**30,749**	**28,438**	**33,972**	**30,445**
ICMS	19,222	17,277	19,222	17,277
Non current assets	**19,222**	**17,277**	**19,222**	**17,277**

10 Investments

Investments in the Parent Company - BRGAAP are as follows:

	On 03/31/2012					
	Number of shares (thousands)	**Ownership interest - %**	**Equity**	**Total investment**	**Net income (loss) 1T12**	**Equity in the results of investees 1T12**
RACC	7	99.99%	21,960	21,957	1,091	1,091
Dromegon	7,205	99.99%	13,548	13,548	645	645
REMP	163,020	99.99%	157,508	157,612	(3,628)	(3,628)
Goodwill (a)				1,527	-	-
Other investments				63	-	-
				194,707	**(1,892)**	**(1,892)**

	Balance on 12/31/2011					
	Number of shares (thousands)	**Ownership interest - %**	**Equity**	**Total investment**	**Net income 1T11**	**Equity in the results of investees 1T11**
RACC	7	99.99%	20,869	20,866	2,247	2,247
Dromegon	7,205	99.99%	12,903	12,903	577	577
REMP	150,050	99.99%	148,269	148,269	-	-
Goodwill (a)				1,540	-	-
Other investments				63	-	-
				183,641	**2,824**	**2,824**

(a) The goodwill on acquisition of investments, amounting to R$ 1,527 on March 31, 2012 (R$ 1,540 on December 31, 2011), is presented within "Investments" in the Parent Company - BRGAAP and in "Property, plant and equipment" in the Consolidated - IFRS and BRGAAP, This goodwill relates to the difference at the acquisition date between the fair value and the carrying amount of the property, plant and equipment of the subsidiary Dromegon and is being amortized as the underlying assets are realized through depreciation or disposal,

The changes in the quarter in investments in the Parent Company – BRGAAP, were as follows:

	03/31/2012
Initial balance	**183,641**
Capital investment on REMP	12,970
Equity in the results of investees	(1,892)
Amortization of the goodwill allocated to the acquired assets	(12)
Closing balance	**94,707**

11 Property, Plant and Equipment and Intangible Assets

The changes in property, plant and equipment in the Parent Company (BRGAAP) and the Consolidated (IFRS and BRGAAP), were as follows:

(a) Property, plant and equipment

Parent Company - BRGAAP

	Land	Buildings	Furniture / Facilities and Improvements	Vehicles	Computers and peripherals	Construction in progress	Total
Cost							
Balance on 12/31/11	**287**	**4,772**	**844,689**	**1,058**	**86,546**	**15,673**	**953,025**
Additions	-	-	36,833	-	956	18,244	56,033
Transfers	-	-	8,339	-	55	(8,394)	-
Disposals	-	-	(1,412)	(35)	(952)	-	(2,399)
Balance on 03/31/12	**287**	**4,772**	**888,449**	**1,023**	**86,605**	**25,523**	**1,006,659**
Depreciation							
Balance on 12/31/11	**-**	**(2,449)**	**(323,480)**	**(462)**	**(47,570)**	**-**	**(373,961)**
Additions	-	(20)	(18,761)	(50)	(2,949)	-	(21,780)
Disposals	-	-	568	35	925	-	1,528
Balance on 03/31/12	**-**	**(2,469)**	**(341,673)**	**(477)**	**(49,594)**	**-**	**(394,213)**
Net balance							
Balance on 12/31/11	287	2,323	521,209	596	38,976	15,673	**579,064**
Balance on 03/31/12	287	2,303	546,776	546	37,011	25,523	**612,446**

Consolidated – IFRS and BRGAAP

	Land	Building	Furniture / Facilities and Improvements	Vehicles	Computers and peripherals	Construction in progress	Total
Cost							
Balance on 12/31/11	**287**	**15,003**	**863,464**	**1,172**	**88,958**	**16,381**	**985,265**
Additions	-	-	37,683	-	1,073	19,257	58,013
Transfers	-	-	9,290	-	67	(9,357)	-
Disposals	-	-	(1,412)	(35)	(951)	-	(2,398)
Balance on 03/31/12	**287**	**15,003**	**909,025**	**1,137**	**89,147**	**26,281**	**1,040,880**
Depreciation							
Balance on 12/31/11	**-**	**(7,251)**	**(328,607)**	**(508)**	**(49,418)**	**-**	**(385,784)**
Additions	-	(64)	(18,956)	(53)	(2,986)	-	(22,059)
Camicado acquisition	-	-	(1,193)	-	(13)	-	(1,206)
Disposals	-	-	568	35	925	-	1,528
Balance on 03/31/12	**-**	**(7,315)**	**(348,188)**	**(526)**	**(51,492)**	**-**	**(407,521)**
Net balance							
Balance on 12/31/2011	287	7,752	534,857	664	39,540	16,381	**599,481**
Balance on 03/31/2012	287	7,688	560,837	611	37,655	26,281	**633,359**

The table below presents the average depreciation rates for property, plant and equipment:

	Average depreciation rate (p.a. %)
Land	-
Buildings	3
Furniture, facilities and improvements	10
Vehicles	20
Computers and peripherals	20

(b) Intangible assets

Parent Company - BRGAAP

	IT systems	Right to use properties	Trademarks and patents	Total
Cost				
Balance on 12/31/11	**156,992**	**43,956**	**228**	**201,176**
Additions	9,028	1,481	-	10,509
Disposals	(11)	-	-	(11)
Balance on 03/31/12	**166,009**	**45,437**	**228**	**211,674**
Amortization				
Balance on 12/31/11	**(81,308)**	**(29,103)**	**(63)**	**(110,474)**
Additions	(5,893)	(410)	(9)	(6,312)
Disposals	11	-	-	11
Balance on 03/31/12	**(87,190)**	**(29,513)**	**(72)**	**(116,775)**
Net balance				
Balance on 12/31/11	75,684	14,853	165	**90,702**
Balance on 03/31/12	78,819	15,294	156	**94,899**

Consolidated - IFRS and BRGAAP

	IT systems	Right to use properties	Trademarks and patents	Other	Camicado Goodwill (i)	Total
Cost						
Balance on 12/31/11	**164,704**	**43,956**	**28,301**	**3,500**	**77,008**	**317,469**
Additions	10,276	1,481	-	-	-	11,757
Disposals	(11)	-	-	-	-	(11)
Balance on 03/31/12	**174,969**	**45,437**	**28,301**	**3,500**	**77,008**	**329,215**
Amortization						
Balance on 12/31/11	**(82,978)**	**(29,103)**	**(63)**	**(467)**	**-**	**(112,611)**
Additions	(6,287)	(410)	(10)	-	-	(6,707)
Camicado acquisition	-	-	-	(175)	-	(175)
Disposals	11	-	-	-	-	11
Balance on 03/31/12	**(89,254)**	**(29,513)**	**(73)**	**(642)**	**-**	**(119,482)**
Net balance						
Balance on 12/31/11	81,726	14,853	28,238	3,033	77,008	**204,858**
Balance on 03/31/12	85,715	15,924	28,228	2,858	77,008	**209,733**

The table below presents the average amortization rates for intangible assets:

	Average amortization rate (p.a. %)
IT systems	20
Right to use properties	10
Trademarks and patents	10

(i) Goodwill Camicado

As disclosed in relevant fact as of April 12, 2011, the Company, through of its subsidiary Renner Empreendimentos Ltda, concluded on that date the purchase of 100% of the capital of Maxmix Comercial Ltda., is the holder of the Camicado brand, a retailer of domestic appliances, bedding, bath, tableware and home decor products. The total acquisition price was R$ 165,000, which is subject to eventual downward adjustments with respect to Camicado's net debt as of May 4, 2011. Also, the amount of R$ 15,000 will be retained to cover any losses incurred by Camicado, of which the Company will be indemnified by the former owners of Camicado.

On January 27, 2012, the appraisal report on the fair value of assets acquired and liabilities assumed in the Camicado acquisition was concluded. This appraisal was used to allocate the purchase price and calculate the goodwill totaled R$ 77,008, net of amounts allocated in property, plant and equipment and intangible assets (and concerning tax impacts), in accordance with accounting standards CPC 15 and IFRS 3. The date used for the appraisal was April 30, 2011, which was the date of the last balance sheet prepared by Camicado before the acquisition.

(c) Impairment of intangible assets with indefinite life

Intangible assets with indefinite useful lives, relates to the goodwill and brand identified in the acquisition of Camicado held on 12 May 2011. The respective acquisition values of these assets were supported by appraisal reports issued by experts on May 4, 2011 and January 27, 2012. Company's Management tested these assets for possible impairment on December 31, 2011, in accordance with the accounting practice presented in note 3.11. For this analysis the Company's Management considered Camicado business as a cash-generating unit (CGU).

The recoverable value of Camicado was determined based on calculations of the value in use, projections of cash flow before income tax and social contribution, based on financial budgets approved by Management for a period of 10 years considering the opening plan of new stores and average rates of long-term growth of the retail sector in which operates Camicado.

12 Loans and Financing

Current liabilities

	Parent Company - BRGAAP		Consolidated - IFRS and BRGAAP	
	03/31/2012	12/31/2011	03/31/2012	12/31/2011
Loans and financing				
Local currency:				
Financing Banco do Nordeste (a)	12,138	12,138	12,138	12,138
Financing charges Banco do Nordeste	97	106	97	106
Loans – working capital (b.1)	-	-	4,614	5,564
Loans – working capital – warranty accounts (b.2)	-	-	24,652	5,693
Debentures financing charges – tranche 1 (c)	4,888	12,502	4,888	12,502
Debentures financing charges – tranche 2 (c)	8,071	5,000	8,071	5,000
Total	**25,194**	**24,746**	**54,460**	**41,003**

Non-current liabilities

	Parent Company - BRGAAP		Consolidated - IFRS and BRGAAP	
	03/31/2012	12/31/2011	03/31/2012	12/31/2011
Loans and financing				
Local currency:				
Financing Banco do Nordeste (a)	21,242	24,276	21,242	24,276
Debentures – tranche 1 (c)	215,100	215,100	215,100	215,100
Debentures – tranche 2 (c)	84,900	84,900	84,900	84,900
Balance to be amortized – structuring cost of debentures	(1,841)	(1,943)	(1,841)	(1,943)
Total	**319,401**	**322,333**	**319,401**	**322,333**

(a) On December 20, 2007 the Company entered into a financing agreement with Banco do Nordeste, through FNE (Fundo Constitucional de Financiamento do Nordeste), in the amount of R$ 64,816, to be released in four installments, secured by a letter of guarantee. The loan was obtained to finance the expansion of the Company's stores in the Northeast region. Up to March 31, 2012, the first three installments in the amount of R$ 57,647 were released, on which payments of principal have already been made since 2010. Charges are currently at 10% p.a. and may be altered by a federal decree. If the Company pays the charges on time, it will receive a bonus of 15% on the amount of the charges in each installment. The charges were due quarterly during the grace period of 24 months (December 2007 to December 2009). From January 2010 to December 2014, the Company makes monthly payments of the principal plus interest. The payments of principal and interest on this financing agreement fall due in the following calendar years, as from March 31, 2012:

Maturity year	Principal	Interest
2012	9,104	2,145
2013	12,138	1,815
2014	12,138	637
Total	33,380	4,597

(b1) The Company, through its subsidiary Camicado, maintains working capital loans from Itaú BBA S.A., with average pre fixed charges of 14.38% per year. (b2) Camicado raised another loan for working capital warranty account from Banco Santander (Brazil) with 111% charge proportional to CDI.

(c) As decided by the Board of Directors on June 13, 2011, the Company, under the coordination of Banco Santander (Brazil) S.A., under the instructions of Securities and Exchange Commission (CVM) no. 400 of December 29, 2003, issued 30,000 (thirty thousand) nominative debentures, non-convertible, unsecured, from the fourth issue of the Company with a unit value of R$ 10 on the issue date (July 15, 2011), representing the total amount of R$ 300,000. The proceeds from this transaction will be used to optimize the Company's capital structure, maintaining an adequate cash level funding the strategy of organic expansion.

The issuance was made in two tranches, whose characteristics are:

	Debentures	
	Tranche 1	**Tranche 2**
Amount	R$ 215.1 million	R$ 84.9 million
Deadline	5 years	6 years
Initial rate *book building*	CDI + 1.35% p.a.	IPCA + 8.15% p.a.
Final Rate *book building*	CDI + 1.10% p.a.	IPCA + 7.80% p.a.
Amortization	Principal: at the end of 4º e 5º years and interest: every 6 months	Principal: at the end of 4º, 5ª and 6º years and interest: annually

13 Financing - Financial services operations

On March 31, 2012 the Company had loans and financing with the following financial institutions: Banco do Brasil S.A., Banco Santander S.A. e Banco Itaú BBA S.A..

Current liabilities

	Parent Company - BRGAAP		Consolidated - IFRS and BRGAAP	
	03/31/2012	**12/31/2011**	**03/31/2012**	**12/31/2011**
Financing				
Local currency:				
Financing - Financed Sales (a.1)	11,361	7,152	11,690	7,426
Financing - Financed Sales (a.2)	5,210	4,203	5,210	4,203
Financing - Personal loans (b)	-	-	82,218	77,058
Financing of delinquent customers warrant account (c)	703	110	8,494	4,086
Financing of delinquent customers Vendor (d)	18,296	24,109	18,296	24,109
Senior Quotas - FIDC Lojas Renner (e)	-	-	2,744	3,050
Total	**35,570**	**35,574**	**128,652**	**119,932**

(a.1) Financed sales refer to financing of the Company's customers by financial institutions, in purchases made with payments between seven and eight monthly installments and with charges of 6.90% p.m. (6,90% p.m. in 2011), for which the Company is jointly liable for the payment.

(a.2) Financed sales available in some branches, representing amounts financed to customers by banks in purchases made in installments over seven, nine and eleven months, with interest of 4.90% p.m.

(b) The amounts under "Financing - Personal Loans" refer to personal loans granted to customers by an authorized bank and intermediated by the subsidiary RACC, for which the Company is the guarantor.

(c) The amounts under "Financing of Delinquent Customers warrant account" are subject to average net charges of 10.68% p.a. (12.88% p.a. in 2011), with final maturity of up to 180 days and are used to finance the overdue.

(d) As from December 2010, the Company started to make available to customers, through a Financing Agreement - Electronic Vendor with Itaú Unibanco, a credit facility to finance delinquent customers, with charges of 15.9% p.m. (15.9% p.m. in 2011). The Company is guarantor and principal payer of the obligations assumed by the customers.

(e) Represents the monetary restatement of the subscription of senior quotas of FIDC Lojas Renner, for which redemption is in up to 90 days.

The financing operations presented in current liabilities have short-term maturities, matching the maturity date of the amounts recorded in accounts receivable.

Non-current liabilities

	Parent Company - BRGAAP		Consolidated - IFRS and BRGAAP	
	03/31/2012	12/31/2011	03/31/2012	12/31/2011
Financing				
Local currency:				
Senior Quotas - FIDC Lojas Renner (a)	-	-	350,000	350,000
Unamortized balance of costs for structuring FIDC Lojas Renner (b)	-	-	(5,511)	(6,330)
Total	**-**	**-**	**344,489**	**343,670**

(a) Represents the balance of senior quotas issued by FIDC Lojas Renner (Note 7) in a public distribution under the terms of CVM Instruction 400/03, with priority in amortization and redemption in relation to subordinated quotas. This amount will be settled upon termination of FIDC Lojas Renner in December 2013.

(b) Refers to costs incurred to structure FIDC Lojas Renner, which will be recognized in results (cost of financial services) over the life of the fund, according to the internal rate of return (IRR) of the fund raising.

The payments of principal and interest on the senior quotas of FIDC Renner are as follows:

Maturity year	Principal	Interest
2012	-	26,692
2013	350,000	36,439
Total	**350,000**	**63,131**

14 Import financing

The Company finances part of its imports (FINIMP) through a financial institution in Brazil (Banco Bradesco S.A and Banco do Brasil S.A). FINIMP is denominated in U.S. dollars and subject to "all in" average interest of 3.35% p.a., consisting of LIBOR, banking spreads and income tax withholding. The maturity of the interest and principal is 180 days. On March 31, 2012 the total amount of financing import (FINIMP) is R$ 80,123 (R$ 11,224 in 2011).

15 Suppliers

Suppliers are comprised as follows:

	Parent Company - BRGAAP		Consolidated - IFRS and BRGAAP	
	03/31/2012	12/31/2011	03/31/2012	12/31/2011
Local Currency:				
Trade suppliers	217,900	272,424	239,470	310,054
Present value adjustment	(2,687)	(2,235)	(2,687)	(2,235)
Suppliers of use and consumption materials	67,779	115,993	71,057	122,068
Total	**282,992**	**386,182**	**307,840**	**429,887**

On March 31, 2012, the amount of payments advanced to suppliers, the original maturity of which was subsequent to March 31, 2012, totaled R$ 121,829 (R$ 169,229 on December 31, 2011). Discounts obtained with prepayments are recorded as a reduction of cost of sales, since they are directly related to the contract for supply of goods.

16 Provision for Tax, Civil and Labor Contingencies and Contingent Liabilities and Assets

The Company and its subsidiaries are parties to lawsuits in progress, arising from the ordinary course of business, involving tax, labor and civil matters, and are discussing such matters at both the administrative and judicial levels. Judicial deposits were made to proceed with the tax lawsuits, and total on March 31, 2012, R$ 25,462 in the Parent Company - BRGAAP and R$ 26,108 in the Consolidated - IFRS and BRGAAP (R$ 25,335 and R$ 25,787 on December 31, 2011, respectively). The balances of judicial deposits, for which the lawsuits have a provision for tax contingencies, of R$ 19,760 in the Parent

Company and R$19,888 in Consolidated on March 31, 2012 (R$ 19,566 and 19,976 in December 31, 2011 respectively), are presented as a reduction of the amount of the related liability. The other balances of judicial deposits, totaling R$ 6,080 in the Parent Company - BRGAAP and R$ 6,598 in the Consolidated - IFRS and BRGAAP (R$ 6,147 and R$ 6,189 on December 31, 2011, respectively), are included in non-current assets, of which R$ 5,702 in the Parent Company - BRGAAP and R$ 6,220 in the Consolidated - IFRS and BRGAAP (R$ 5,769 and R$ 5,811 on December 31, 2011, respectively) refer to tax matters and R$ 378 (R$ 378 in December 31, 2011) to civil matters.

Management, based on information from its legal counsel, the analysis of pending lawsuits and, regarding labor lawsuits, past experience related to amounts claimed and those actually paid, recognized a provision in an amount considered sufficient to cover expected losses on ongoing lawsuits. The summary of changes in provisions in the quarter was as follows:

Parent Company - BRGAAP	Balances on 12/31/2011	Additions	Uses	Reversals	Charges	Balances on 03/31/2012
Civil	12,557	340	-	-	-	12,897
Labor	6,289	955	-	-	-	7,244
Total current liabilities - Parent Company	**18,846**	**1,295**	**-**	**-**	**-**	**20,141**

Consolidated – IFRS and BRGAAP	Balances on 12/31/2011	Additions	Uses	Reversals	Charges	Balances on 03/31/2012
Civil	12,567	345	-	-	-	12,912
Labor	6,557	955	-	-	-	7,512
Total current liabilities - Consolidated	**19,124**	**1,300**	**-**	**-**	**-**	**20,424**

Parent Company - BRGAAP	Balances on 12/31/2011	Additions	Uses	Reversals	Charges	Balances on 03/31/2011
Value-added Tax on Sales and Services (ICMS) (a);	32,444	72	-	(125)	2,617	35,008
Income tax and social contribution (b)	12,766	-	206	-	-	12,972
Other taxes and contributions (c)	21,290	31	-	(92)	2,290	23,519
(-) Related judicial deposits	(19,566)	(194)	-	-	-	(19,760)
Total non-current liabilities	**46.934**	**4,183**	**215**	**(6,219)**	**6,626**	**51,739**

Consolidated - IFRS and BRGAAP	Balances on 12/31/2011	Additions	Uses	Reversals	Charges	Balances on 03/31/2012
Value-added Tax on Sales and Services (ICMS) (a);	32,444	72	-	(125)	2,617	35,008
Income tax and social contribution (b)	12,766	-	206	-	-	12,972
Other taxes and contributions (c)	22,052	299	-	(247)	2,290	24,394
(-) Related judicial deposits	(19,976)	-	-	88	-	(19,888)
Total non-current liabilities	**47,286**	**4,645**	**215**	**6,286**	**6,626**	**52,486**

a) Refers mainly to a dispute about the application of Complementary Law 102/2000 to the ICMS credit on the consumption of electrical energy, telecommunications, and acquisitions of property, plant and equipment. This amount includes also a tax assessment notice for ICMS credits on returns of goods by customers, ICMS credits on purchases from suppliers with expired state registration, and ICMS credits on acquisitions of property, plant and equipment items used for refurbishments and other items classified by the tax authorities as non-essential to the Company's activity;

b) These refer to discussions related to the disallowance of taxable income adjustments arising from balance sheet inflation restatements, offset of income tax and social contribution losses, differences indicated by the tax authorities because the Parent Company, which pays tax on actual (rather than presumed) profit, recognized results generated in the subsidiary RACC, which pays tax on the presumed profit system, appropriation of benefit credit related to Innovation Law, among others;

c) Several lawsuits, involving matters such as social security contributions, severance pay fund, application of fine in voluntary payment of debts and accessory obligations, increase in workers compensation insurance charges, among others, the losses for which are estimated by our legal counsel, according to the same criteria used for the other items, described in this note;

On March 31, 2012, the amount estimated for lawsuits at the judicial and administrative levels, representing contingent liabilities related to tax matters, for which the likelihood of an unfavorable outcome was assessed as possible, was R$ 166,699 in the Parent Company - BRGAAP and R$ 168,552 in the Consolidated - IFRS and BRGAAP (R$ 140,697 and R$ 141,754 on December 31, 2011, respectively). For lawsuits classified as possible loss, the Company accrues estimated amounts of court fees on the contingency. Of the balance of the provision for tax contingencies recorded in the financial statements on March 31, 2012, R$ 40,591 in the Parent Company - BRGAAP and R$ 40,705 in the Consolidated - IFRS and BRGAAP (R$ 34,165 and R$ 34,770 on December 31, 2011, respectively) refers to costs to be incurred on these lawsuits. Although Management understands that the likelihood of disbursement on these lawsuits is individually low, considering all the lawsuits of the same nature, it may be necessary to disburse the recorded amounts.

The Company is discussing a legal claim started by Banco Renner, for the association of the brand "Renner" in the financial products and services operations, except those related to the Credit Card "Renner" and related support services to it and insurance. The discussion is on appealing and is rated as probable loss in respect to the use of the brand "Renner" and possible loss in respect to an eventual compensation, and in both cases no amount has been specified in the lawsuit.

17 Other Accounts Payable

Other payables, in current and non-current liabilities, are comprised as follows:

	Parent Company - BRGAAP		Consolidated - IFRS and BRGAAP	
Current liabilities	**03/31/2012**	**12/31/2011**	**03/31/2012**	**12/31/2011**
Local currency:				
Advances from financial institutions (a)	6,229	2,678	26,641	24,202
Payables to customers (b)	8,886	11,308	13,265	14,131
Payables related to insurance and capitalization certificates (c)	4,585	6,660	4,861	6,944
Obligations to former controllers – Camicado (d)	-	-	3,091	361
Other payables	10,824	11,107	10,609	7,104
Total other payables - current liabilities	**30,524**	**31,753**	**58,467**	**52,742**

	Parent Company - BRGAAP		Consolidated - IFRS and BRGAAP	
Non current liabilities	**03/31/2012**	**12/31/2011**	**03/31/2012**	**12/31/2011**
Local currency:				
Advances from financial institutions (a)	4,200	4,551	7,010	7,744
Payables related to insurance transactions (c)	3,222	3,515	3,222	3,515
Other payables	-	-	12,365	15,000
Total other payables - non-current liabilities	**7,422**	**8,066**	**22,597**	**26,259**

(a) refer basically to advances of revenues from intermediation of financial services, related to financed sales and co-branded transactions; (b) refer to credits of customers, which can be used as payment for future purchases from the Company and products bought from the list of brides, but not delivered yet; (c) advances on insurance transactions related to exclusivity contract and insurance premiums paid by customers to be transferred to the insurance company, as well as capitalization certificates, and (d) balance of the consideration retained by the Company in the acquisition of Camicado, as described in Note 10 (b) (i).

18 Taxes and Contributions Payable

	Parent Company – BRGAAP		Consolidated – IFRS e BRGAAP	
	03/31/2012	**12/31/2011**	**03/31/2012**	**12/31/2011**
Income tax and social contribution	2,447	45,790	2,702	46,073
ICMS payable	54,289	112,290	54,688	113,031
Social charges	19,655	19,164	20,883	20,235
PIS/COFINS	11,296	44,700	11,838	45,687
Other taxes	4,359	5,605	6,507	6,482
Total current liabilities	**92,046**	**227,549**	**96,618**	**231,508**
PAES (a)	328	650	328	650
ICMS payable - "Pró-Emprego" (b)	31,077	26,732	31,078	26,732
Present Value Adjustments - ICMS payable - "Pró-Emprego"	(5,617)	(4,931)	(5,617)	(4,931)
Other	-	-	705	932
Total noncurrent liabilities	**25,788**	**22,451**	**26,494**	**23,383**

(a) On May 30, 2003 Law 10,684 was enacted, addressing, among other matters, the Tax Installment Payment Program (PAES). The program permits installment payment of debts with the Federal Revenue Service, the National Finance Attorney's Office, and the National Institute of Social Security, registered or not as Delinquent Debt, even if in phase of tax execution already decided by the courts, or that have been included in a prior installment payment program, not fully settled, or canceled due to lack of payment. On July 31, 2003 the Company included certain debts in such tax installment payment program which were under discussion at court. The amount is being paid in monthly installments adjusted by the Long-term Interest Rate (TJLP), and final maturity is in 2013.

(b) The Company qualified for the Santa Catarina State "Pró-Emprego" Program, in recognition of investments made in its distribution center in the municipality of Palhoça. The amounts of ICMS payable calculated for that establishment will be paid 24 months after the date of the taxable event, in monthly tax calculations made as from June 2007, as authorized by the Santa Catarina State Finance Department. To remain eligible for the "Pró-Emprego" Program, the Company contributes, on the benefits received under such program, 2.5% and 2%, respectively, to the "Pró-Emprego" Program and to the "Fundo de Apoio à Manutenção e ao Desenvolvimento da Educação Superior".

19 Capital and Reserves

19.1 Capital

The Company's authorized capital is limited to 225,000,000 common shares, all without par value. Up to the limit authorized in the by-laws, the Company may, upon approval of the Board of Directors, increase capital irrespective of amendments to its by-laws. The Board of Directors will set the issue conditions, including price and payment term.

The Company's paid-up capital on March 31, 2012 is R$ 421,683 (R$ 421,683 in December, 31, 2011) represented by 122,821,065 registered common shares, without par value. Pursuant to article 42 of the Company's by-laws, any person or Group shareholders that acquires or becomes the holder of Company (Acquiring Shareholder) shares in a quantity equal to or higher than 20% of the total shares issued shall, within a maximum period of 60 days as from the acquisition date, carry out a tender offer for acquisition of all the shares, in accordance with the regulations of the Brazilian Securities Commission (CVM) and the São Paulo Stock Exchange (BOVESPA) and the Company's by-laws. On March 31, 2012, no shareholder holds individually an ownership interest equal to or higher than 20%.

Each common share entitles the holder to one vote on resolutions at the Stockholders' Meeting and to participate in the distribution of profits in the form of dividends, proposed in conformity with the Company's by-laws and articles 190 and 202 of Law 6404/76, which establish a compulsory minimum dividend equivalent to 25% of the adjusted net income.

19.2 Capital reserves

a) Goodwill reserves

These refer to the goodwill arising from the reversal merger of JC Penney Brasil Investimentos Ltda. (R$ 106,660) and JC Penney Brasil Comercial Ltda. (R$ 11,505), which occurred on December 3, 1999 and May 25, 2005, respectively.

b) Stock option plan reserve

This refers to the corresponding entry of stock option plan expenses, as described in Note 26. The appropriation of capital reserves depends on the approval of a Stockholders' Extraordinary General Meeting (EGM).

19.3 Profit reserves

a) Reserve for investment and expansion

This reserve is formed as deemed appropriate by Management for investments in the Company's expansion plan, as prescribed in art. 34, item (c) of the Company's by-laws.

b) Legal reserve

This reserve is set up as determined by corporate legislation.

c) Additional dividend proposed

This refers to dividends proposed in excess of the minimum mandatory dividend, which is defined based on approval by the Annual General Meeting. The distribution of dividends and interest on equity is presented in Note 34.

20 Carrying Value Adjustments

Unrealized results on derivative financial instruments are presented as carrying value adjustments (Notes 3.17 and 22). The adjustments recorded resulted in a lost of R$ 2,180 (R$ 2,140 of income in December 31, 2011) net of tax, which will be reversed when such financial instruments are settled, with the effects on income recognized on the accrual basis.

21 Earnings per Share

Basic earnings per share are calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of common shares outstanding during the period.

Diluted earnings per share is calculated through adjustment of the weighted average number of outstanding common shares assuming the conversion of all share purchase options into potentially dilutive common shares, determining the number of shares that could have been acquired at fair value (based on the annual average market price of the Company's share), in order to compute the monetary value of the subscription rights linked to the outstanding share purchase options. The number of shares calculated as above is compared with the number of shares that would have been issued assuming the exercise of the share options.

	Parent Company – BRGAAP and Consolidated - IFRS and BRGAAP	
	03/31/2012	03/31/2011
Basic		
Basic numerator		
Net income allocated to common shares	35,731	47,587
Basic denominator		
Weighted average of common shares	122,821	122,349
BASIC EARNINGS PER SHARE	**0.2909**	**0.3889**
Diluted		
Diluted numerator		
Net income allocated to common shares	35,731	47,587
Diluted denominator		
Weighted average of common shares	122,821	122,349
Plus:		
Potential increase in common shares due to the stock option plan	2,682	2,211
Total	125,503	124,560
DILUTED EARNINGS PER SHARE	**0.2847**	**0.3820**

22 Financial Instruments and Capital Management

The estimated realizable values of the Company's financial assets and liabilities were determined based on information available in the market and appropriate valuation methodologies. However, considerable judgment was required in interpreting market data to produce the most realistic estimated realizable value. As a consequence, the following estimates do not necessarily indicate the amounts that could be realized in the current market. The use of different market methodologies may produce different effects on the estimated realizable values.

22.1 Financial instruments by category

Financial instruments assets of the Company include: (i) receivables, comprising receivables from sale of goods and cash equivalents; and (ii) derivatives used for hedging.

The Company's financial instruments liabilities include: (i) Suppliers; and (ii) Loans and financing.

22.2 Criteria, assumptions and limitations used in the market value calculation

Cash and cash equivalents

The interest rates on the Company's cash equivalents at the quarter end approximate the market rates for transactions of similar nature, terms and risks and, therefore, the carrying amounts of cash equivalents approximate the fair values.

Loans and financing

The interest rates on contracted loans at the year end approximate the market rates for instruments of similar nature, terms and risks and, therefore, the carrying amounts of borrowings approximate the fair values.

Derivatives

The criteria for calculating the fair value of derivative instruments is based on the use of the market curves of each derivative on the calculation date.

22.3 Financial risk management

The Company's activities expose it to certain financial risks, such as: market risk, credit risk, liquidity risk, and risk related to derivatives to hedge the risks of currency price fluctuations assumed in import requisitions and import financing.

Risk management is carried out by the Company's corporate finance department, in accordance with policies approved by the Executive Officers. Company treasury identifies, evaluates and hedges financial risks in close cooperation with the Company's operating units.

(a) Market risk

Foreign exchange risk

Foreign exchange risk arises from future and actual commercial transactions, generated mainly by the import of goods with prices denominated in U.S. dollars. The foreign exchange risk management policy defined by the Company's Management is to hedge up to 100% of the FOB cost of imports and the imports financing, through purchase contracts of U.S. dollar call options (Note 3.17). Purchase contracts of dollar call options, purchase contract of U.S. dollar future typed Non-Deliverable Forward (NDF) and swap contract with change of foreign exchange variations to the CDI indexer.

After the definition of the purchasing plan, the price level of the currency that makes it feasible to sell the goods in the local market, with the expected profit margins and the schedule of probable deliveries taken as a basis. Then, is defined the realization price to the U.S. dollar call option or estimated value based on the fluctuations of the market to buy the future dollar typed Non-Deliverable Forward (NDF). The Company chose the type of hedge instrument to be used, based on the market price to acquire Calls and the forward U.S. dollar (NDF), equivalent to the volume and dates of the purchase orders.

To determine the exercise price and maturity of U.S. dollar call options used in the hedge of imports of property, plant and equipment, the Company considers the forecast cost in the investment plan and the expected payment dates**.**

The acquisition of the hedge operations for imports financing is based on the exercise price of U.S. dollar Call options or the estimated value, according to the market variations for acquisition of forward of U.S. dollar – Non-Deliverable Forward (NDF) or the CDI index applicable to Swap instruments market, for changes in the foreign exchange variations to the CDI indexer in the import financing. The Company chose the type of hedge instrument to be used, based on the market price to acquire "Calls", the forward U.S. dollar (NDF) prices, for equivalent to the volume and dates of the purchase orders and the current CDI index practices for Swap instruments.

When limiting or reducing the foreign exchange risks in the Company's operations, through the use of derivative instruments, the intention is to ensure minimum profitability in the transactions that involve assets or liabilities with prices in foreign currency, as in the profitability arising from the sale of imported products or in the limitation of costs in foreign currency debt transactions.

Interest rate risk

Loans at fixed rates expose the Company to the risk of interest rate fair values. The Company's policy is to maintain 100% of its loans allocated in the fixed income market with payment at fixed interest rates, linked to CDI and as part of the cost variation in inflation rates. In order to minimize risks, the Company maintains a natural hedge composed of financial assets indexed to CDI and receivables also subject to fixed interest rates.

The Company analyzes its interest rate exposure on a continuous basis. Various scenarios are simulated taking into consideration refinancing, renewal of existing positions and natural hedge. Based on these scenarios, the Company defines the impact on profit and loss of a defined interest rate shift. Contracted rates against effective rates in the market are permanently monitored.

Considering the maintenance of cash equivalent positions (indexed to CDI) at levels above debt in the consolidated – IFRS and BRGAAP, customers' financing positions at amounts equivalent to the credit facilities obtained for financing these operations and indexed at the same rates, the realization of short-term receivables and financing structures related to them, and also taking into consideration the financing structure of the transactions, mainly funded by own capital, Management believes that the Company's results have low sensitivity to variations in market interest rates.

(b) Credit risk

Credit risk arises from cash equivalents, derivative financial instruments, and deposits with banks and other financial institutions, as well as credit exposures to customers.

The Company's sales and credit policies are subject to the credit policies defined by its Management and are intended to minimize problems arising from the default of its customers. This objective is achieved by the Company's Management, supported by technological systems, linked to the area of risk and fraud in the financial products unit, by means of a strict selection of the customer portfolio, which considers the ability to pay (credit analysis) and diversification of operations (risk dispersion). The Company recognized a provision for losses on receivables of R$ 55,189 on March 31, 2012 (R$ 65,001 on December, 31 2011), to cover credit risks. The aging of receipts and the provision for losses on receivables recognized by the Company are presented in Note 6. The cash equivalents, bank deposits and derivatives are with prime financial institutions and/or are backed by securities guaranteed by these institutions.

(c) Liquidity risk

The Company has defined the management of cash based on the strategy to maintain a strategic minimum cash amount, based on the retail segment cash cycle, as well as the minimum capital required to support the credit operations. The main objectives of the Management are: precaution for uncertainty periods on the liquidity of the economy, ensure the implementation of investment strategy and expansion of the Company, ensuring the maintenance / expansion of financial products operations in times of constraint credit, support the repayment of debt and ensure the continued policy of distributing dividends.

Management monitors rolling forecasts of the Company's liquidity requirements to ensure it has sufficient cash to meet operational needs. The overall credit facility limits provide sufficient liquidity (Notes 12 and 13) to minimize the risk of exceeding such limits or violating loan covenants (when applicable). Such forecasts take into consideration the Company's borrowing plans.

The Company has loans with covenants for which some financial ratios should be maintained, the Debentures issued on July 15, 2011 is the main loan contract with this covenants clauses. The summary of the covenant financial ratios required in this operation, according to the "Public Offering Document" registered in CVM are: i) Consolidated Net debt / EBITDA less or equal to 2.5; ii) EBITDA / Consolidated financial results higher or equal to 2.0 or less than zero. The Company manages those covenants periodically and has been in compliance with them with reasonable security margin.

The Company invests surplus cash in interest-bearing financial assets (Note 5), choosing instruments with appropriate maturities or sufficient liquidity to provide an adequate safety margin as determined by the above-mentioned forecasts. On March 31, 2012, the cash equivalents held by the Company have immediate liquidity and are considered in the liquidity risk management.

The financial liabilities of the Company on March 31, 2012 are basically represented by loans and financing, for which the expected future cash flow is presented in Notes 12 and 13.

22.4 Derivative financial instruments

These instruments are managed by means of operating strategies aimed at liquidity, profitability and security. The control policy consists of ongoing monitoring of the contracted rates against the market rates. The Company and its subsidiaries do not make speculative investments in derivatives or any other risk financial instruments.

Derivatives are used, as defined in the internal policy approved by the Executive Officers, only to hedge the risks of currency price fluctuations assumed in import requisitions and import financing, as described in Note 3.17.

The Company has the following derivative financial instruments by nature:

As at 03/31/2012

Operation	Nominal value of transactions in US$	Amount paid for the outstanding options in R$	Fair value of derivatives in R$	Maturity year
U.S dollar call option (a)	101,445	12,316	7,790	From 04/12/12 to 01/31/13
Non-Deliverable Forward (b)	17,860	-	1,441	From 07/25/12 to 09/04/12
Swap (c)	2,843	-	189	07/23/12
Total	122,148	12,316	9,420	

As at 12/31/2011

Operation	Nominal value of transactions in US$	Amount paid for the outstanding options in R$	Fair value of derivatives in R$	Maturity
U.S. dollar call option (a)	90,738	7,981	11,192	From 01/31/12 to 12/28/12

(a) On March 31, 2012 the company has contracted U.S. dollar call options with nominal value totaling US$ 101,445 thousand, contracted with the following financial institutions: Banco Bradesco S.A., Banco Itaú BBA S.A. and Banco do Brasil S.A. Each US dollar call option entitles the Company to acquire such currency at a price established for the maturity (exercise price). On March 31, 2012, the average exercise price of the dollar call options acquired was R$ 1.8403 for each dollar.

The fair value of the U.S. dollar call options is determined by reference to an active market (level 1). On March 31, 2012, the fair value of the derivatives was R$ 7,790, of which R$ 5,436 was recorded in inventories as imports in progress, R$ 720 was recorded as advances to supplier of property, plant and equipment and R$ 1,634, related to the hedge of import financing (FINIMP), was recorded as other assets. This amount represents the maximum risk of the contracted instrument, since the dollar call option provides an entitlement and does not impose obligations on the buyer.

The table below summarizes the results of derivatives deferred in equity, considering the application of the cash flow hedge concept:

Date	Gross deferred gains / (losses)	Income tax and social contribution (34%)	Deferred gains / (losses) – net
12/31/2011	(3,303)	1,123	(2,180)
12/31/2010	3,243	1,103	2,140

(b) On March 31, 2012, the Company had US$ 17,860 thousand in Non-Deliverable Forward, with the financial institutions Banco Bradesco S.A. and Banco Itaú BBA S.A. under this instrument the Company is required to acquire dollars at a price set to the maturity of the contract. On March 31, 2012, the average dollar rate was R$ 1.7910. On March 31, 2012, the fair value

of this type of derivative contracts amounts to R$ 1,441, related to hedge the financing of imports (FINIMP), placed in other receivables.

(c) On March 31, 2012, the swap derivative amounts to US$ 2,843 thousand, contracted with Banco Bradesco SA. This kind of derivative is a contract of foreign currency exchange for a percentage of the CDI. On March 31, 2012, the fair value of this type of derivative contracts by the Company amounts to R$ 189, related to hedge the financing of imports (FINIMP), placed in other receivables.

On March 31, 2012 considering that the instruments contracted are intended to protect the Company against high-risk in U.S dollar currency, following sensitivity analysis of different scenarios:

Date	Operation	Nominal amount in US$ dollar	Exercise price quotation	Risk	Hedge results Expected Scenario	Hedge results Scenario I (increase 25%)	Hedge results Scenario II (increase 50%)
03/31/2012	U.S. dollar call option	101,445	1.8403	Increase in US$	(12,316)	34,355	81,027
12/31/2011	U.S. dollar call option	90,738	1.8356	Increase in US$	(7,981)	33,649	75,289

It should be noted that the above scenarios represent potential fluctuations on the currency risk on commitments made by application to import or import financing, which amounts are fully protected by derivative transactions, so in the case of the managements perspectives to be confirmed, the Company does not expects to incur losses greater than the amount paid for the options to purchase U.S. dollars.

Date	Operation	Nominal amount in US$ dollar	Exercise price quotation	Risk	Scenarios	Hedge results
03/31/2012	Non-Deliverable Forward	17,860	1.7910	Increase of US$	Increase of 25%	7,997
03/31/2012	Non-Deliverable Forward	17,860	1.7910	Increase of US$	Increase of 50%	15,994
03/31/2012	Non-Deliverable Forward	17,860	1.7910	Decrease of US$	Decrease of 25%	(7,997)
03/31/2012	Non-Deliverable Forward	17,860	1.7910	Decrease of US$	Decrease of 50%	(15,994)

Period	Operation	Contracted rate US$	Notional amount in US$	CDI index (a.a)	Percentage of CDI index	Scenarios	*Swap results*
03/31/2012	Swap	1.742	2,843	8.95%	115.20%	Increase of 25%	992
03/31/2012	Swap	1.742	2,843	8.95%	115.20%	Increase of 50%	2.230
03/31/2012	Swap	1.742	2,843	895%	115.20%	Decrease of 25%	(1,484)
03/31/2012	Swap	1.742	2,843	8.95%	115.20%	Decrease of 50%	(2,722)

Since all derivative instruments contracted by the Company are fully related to the purchase order or financing denominated in foreign currency, the results incurred in the hedge will offset the variations in the hedged transactions, accordingly, if the final result accrued by the Company in the hedge is a gain, these gain will only compensate for higher costs related to foreign exchange variations in the hedged operations, the same premise is applicable in the case the hedge results are negative.

22.5 Capital management

The Company's objectives when managing capital are to safeguard its continuity as a going concern in order to provide returns to stockholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Company has essentially used its own capital to finance its activities, consistently presenting a low indebtedness level when compared to the equity and cash position. The Company monitors the debt levels based on its cash generating capacity (EBITDA), on March 31, 2012, presented below:

Net cash / (Borrowings)	Parent Company - BRGAAP 03/31/2012	Parent Company - BRGAAP 12/31/2011	Consolidated - IFRS and BRGAAP 03/31/2012	Consolidated - IFRS and BRGAAP 12/31/2011
Cash and cash equivalents	295,758	431,412	499,359	578,264
Loans and financing				
Current	(25,194)	(29,746)	(54,460)	(41,003)
Non current	(319,401)	(322,333)	(319,401)	(322,333)
Net cash / (Borrowings)	**(48,837)**	**79,333**	**125,498**	**214,928**

The financing positions related to the financial services operations, as well as the financing of imports, are considered operational financing and, accordingly, are not considered in the calculation of the positive net cash position.

The Company's solid equity position and its long relationship with important financial institutions and with the capital market ensure that it can access funding through borrowings or even through issuance of new shares, if necessary.

23 Related Parties

The Company, its subsidiaries and related parties carry out certain intercompany transactions for financial and operational purposes. We describe below the most significant transactions:

a) Context - Consolidated

Compensation of the members of the Board of Directors and Executive Officers (the "Management")

In conformity with the corporate law and the Company's by-Laws, the shareholders are responsible for setting the overall annual compensation of its officers in Shareholders' Meeting. The Board of Directors is responsible for distributing among the officers, after considering the report of the People Committee. In the 1st quarter of 2012, the officers' compensation totaled R$ 1,653 (R$ 1,413 in the 1st quarter of 2011), included in other operating results (Note 29).

The Annual General Meeting held on April 20, 2012 approved the limit of overall compensation for officers of up to R$ 10,000 for fiscal year 2012.

Stock option plan

The Company has shared-based compensation plans (Note 26). In the 1st quarter of 2012, the officers stock options plans expenses totaled R$ 2,407 (R$ 3,073 in the 1st quarter of 2011), presented as operating expenses before financial result.

Statutory participations

Statutory participations refers to profit sharing attributed to officers, as defined in article 34, sole paragraph of the Company's by-laws, and depends on the approval of the stockholders at the Stockholders' Meeting.

b) Context - Parent Company

Rental agreement

In 2009, the Company renewed the rental agreement with the subsidiary Dromegon, related to the downtown Porto Alegre store building. The rental paid for this building is always the higher of (i) the equivalent to 5.5% of the store's monthly sales net of taxes and (ii) R$ 154 per month. This rental agreement is effective for ten years, subject to renewal.

Service agreement for granting of loans and intermediation in the sale of capitalization certificates

The Company offers personal loan financial services through its subsidiary RACC, by means of agreements for granting loans made with financial institutions, so that Renner Card holders can obtain personal loan. Lojas Renner participates in the transaction with its operational infrastructure and as guarantor of the transaction. RACC also offers the sale of capitalization certificates through a commercial cooperation agreement with Icatu Hartford Capitalização S.A.

Use of "Cartão Renner" at Camicado

The use of the "Cartão Renner" credit card at Camicado stores has been identified by Management as one of the main synergy gains in the integration process with Camicado. The purchase of goods at Camicado using "Cartão Renner" has been available for its customers since October 2011.

The main asset and liability balances on March 31, 2012 and the amounts recorded in the statement of income for the year, related to transactions with related parties, arise from transactions carried out under contractual and usual market conditions for the related types of transactions and are summarized below:

	Subsidiaries				
	Dromegon	RACC	Camicado		
Liabilities balances on March 31				**03/31/2012**	**12/31/2011**
Rentals payable	9,774	-	-	9,774	9,190
Intercompany current account	-	3,056	-	3,056	8,061
Balance "Cartão Renner"	-	-	3,530	3,530	4,175
Transactions in the period - 1st quarter 2012				**1Q12**	**1Q11**
Rental expenses	(784)	-	-	(784)	(706)

24 Insurance

The Company and its subsidiaries have insurance policies with some of the main Brazilian insurance companies, which were defined based on the advice of specialists and taking into consideration the nature and degree of risk involved. On March 31, 2012, the Company and its subsidiaries had insurance coverage against fire and sundry risks for property, plant and equipment items and inventories, as described below:

	Parent Company (BRGAAP) and Consolidated (IFRS and BRGAAP)	
	03/31/2012	12/31/2011
Civil liability	102,100	102,100
Sundry risks - property, plant and equipment and inventories	1,304,067	1,296,621
Vehicles	14,240	14,264

25 Agreements or Other Material Obligations between the Company and Its Officers

In conformity with Chapter IV, article 13 of the Company's by-laws, Company´s Management is the responsibility of the Board of Directors and Executive Officers. The appointment of these Officers is recorded in an appropriate book, signed by the person taking office, who also waives any guarantee, and conditioned to the previous signing of the Term of Consent of the Officers referred to in the New Market Listing Regulations.

The Board of Directors, elected at the Stockholders' Meeting, has a unified term of office of one (1) year, with reelection being permitted. The members of the Board of Directors in office will be considered automatically appointed for reelection by joint proposal of the members of the Board of Directors.

The Executive Officers, whose members are elected and may be removed at any time by the Board of Directors, have a term of office of two years, with reelection permitted, and are engaged under a service agreement, which includes fixed compensation updated annually by the INPC and variable compensation, based on the Company's financial performance. The terms of the service agreement are consistent with the respective elected term of each director, except for the service agreement with the CEO.

On March 2009, the Company entered into a new service agreement with its Chief Executive Officer. The Agreement provides for tenure of at least five (5) years, with compensation comprising a fixed amount annually adjusted based on the INPC index, and a variable amount reflecting the Company's financial performance.

26 Stock Option Plan

The Board of Directors meeting held on February 6, 2012 approved the proposal submitted by the Compensation Committee, to implement a new stock option plan (8th grant), and granting 716.3 thousand Company share call options. The option exercise price was set at R$ 55.15 (fifty-five dollars and fifteen cents) per share. The option exercise price is not subject to price-level restatement.

The programs provide that 50% of the options will become exercisable after three years from their grant date, and the rest after four years (considering only the options of a same grant). The programs also provide the right to exercise the option, in case of death, retirement or permanent disability of the participant. As from the 3rd grant, in the event of an obligation to carry out a public offering pursuant to articles 39, 40, 41 and 42 of the by-laws, or in the event of success of a public offering for acquisition of control of the Company, if any of these cases results in dismissal without cause of the Plan participant at the Company's initiative, all options granted to the related participant and those not yet available for exercise will be automatically exercisable. After an option becomes exercisable, the beneficiary (Officers and selected Executives) can exercise it at any time, at his/her sole discretion, up to the end of the period of six (6) years from the option grant date. The 1st and 2nd option Grant programs for the Officers entail a commitment not to sell, transfer, place in lien or negotiate in any other form the equivalent to 50% of the shares that are subscribed and paid-up as a result of the exercise of the options granted under the Plan and Program, for a period of one year from the share subscription and payment date.
The contractual grant of options to the Chief Executive Officer, dated March 30, 2009, provides that the exercise of the options will be subject to a total vesting period of six years from the grant date. As from the second anniversary of the grant date, the early exercise of 20% per year will be permitted, providing that the value of the Company increases based on Total Shareholder Return (TSR) goals established by the Board of Directors.

Each option entitles the holder to subscribe one share of the Company. On March 31, 2012, there were 5,965 thousand options (5,264 thousand in December 31, 2011), representing in the aggregate approximately 4.86% of the 122,821,065 shares of the Company.

The expense reflects the fair value of those financial instruments, calculated on the grant date, based on the Black & Scholes valuation model, and is recorded on a "pro rata temporis" basis during the service period, starting on the grant date up to the date on which the option vests. For the period of three months, ended on March 31, 2012 , the spending option plan totaled R$ 4,075 (R$ 4,727 for period of three months ended on March 31, 2011).

The table below presents the position of stock option grants, the closing price of the Company's shares on March 31, 2012, and the option value price-level restated by the IPCA index through the same date:

	1st grant A	1st grant B	2nd grant	3rd grant A	3rd grant B	4th grant	5th grant
Total stock call options issued - thousand -	760	55	815	517	250	1,029	1,094
(-) Exercise of stock options – thousand	(634)	(50)	(488)	(122)	-	(38)	(28)
(-) Cancellation of stock options – thousand	(126)	(5)	(216)	(234)	-	(185)	(129)
(=) Current number of stock options on 03/31/2012 – thousand	-	-	111	161	250	806	937
Exercisable option value on 03/31/2012 (1st and 2nd grants price-level restated by the IPCA index) - R$	N/A	N/A	28.28	29.01	29.83	34.25	15.15
Share market value on 03/31/2012 - R$	62.70	62.70	62.70	62.70	62.70	62.70	62.70

	Contractual grant	6th grant A	6th Grant B	7th Grant	8th Grant	Total 03/31/2012	Total 12/31/2011
Total stock call options issued - thousand -	1,822	601	10	638	716	8,307	7,591
(-) Exercise of stock options – thousand	-	-	-	-	-	(1,360)	(1,360)
(-) Cancellation of stock options – thousand	-	(39)	-	(40)	(8)	(982)	(967)
(=) Current number of stock options on 12/31/2011 – thousand	1,822	562	10	598	708	5,965	5,264
Exercisable option value on 12/31/2011 (1st and 2nd grants price-level restated by the IPCA index) - R$	14.44	38.65	38.97	51.42	55.15		
Share market value on 12/31/2011 - R$	62.70	62.70	62.70	62.70	62.70		

Considering the exercise of 5,965 thousand in the money options (2nd, 3rd, 4th, 5th, 6th, 7th and 8th grants and contractual grants), we present below the effects on the Company's equity value per share and the related percentage reduction in the ownership interest of the current stockholders on March 31, 2012:

Equity value on 03/31/2012	1,170,182
Number of shares on 03/31/2012 – thousand	122,821
Equity value per share on 03/31/2012 - R$	9.53
Equity value on 03/31/2012, considering the exercise of in the money options	1,345,465
Number of share on 03/31/2012, considering the exercise of in the money options	128,786
Equity value on 03/31/2012, considering the exercise of in the money options	10.45
% reduction in the ownership interest of the current stockholders, considering the exercise of in the money options	4.63%

In the calculation of the fair value of stock options, the following economic assumptions were used:

	1st grant (A)	1st grant (B)	2nd grant	3rd grant (A)	3rd grant (B)	4th grant
Grant date	07/29/05	10/17/05	06/01/06	04/30/07	05/15/07	03/31/08
Dividend yield	-	-	1.21%	0.95%	0.89%	2.04%
Share price volatility	25.97%	59.37%	46.85%	34.46%	36.15%	51.39%
Risk-free interest rate	14.87%	14.19%	14.92%	10.05%	9.69%	12.51%
Vesting period	6 years	6 years	6 years	6 years	6 years	6 years
Number of options	760	55	815	517	250	1.029
Fair value on grant date	5,022	443	13,484	7,772	4,191	21,565
Exercisable option value on 03/31/2012 - (1st and 2nd grants price-level restated by the IPCA index) - R$	8.83	12.59	28.28	29.01	29.83	34.25

	5th grant	Contractual grant	6th grant (A)	6th grant (B)	7th grant	8th grant
Grant date	01/19/09	03/30/09	01/18/10	03/15/10	02/16/11	02/06/12
Dividend yield	2.21%	2.65%	3.07%	2.93%	3.65%	3.37%
Share price volatility	79.74%	57.45%	33.65%	35.38%	42.84%	29.38%
Risk-free interest rate	11.39%	11.02%	12.12%	11.51%	11.80%	10.54%
Vesting period	6 years	6 years	6 years	6 years	6 years	6 years
Number of options	1,094	1,822	601	10	638	716
Fair value on grant date	14,079	16,296	12,349	218	19,040	22,988
Exercisable option value on 03/31/2012 - R$	15.15	14.44	38.65	38.97	51.42	55.15

27 Pension Plan

The Company does not sponsor a private pension plan for its employees and officers.

28 Guarantees and Responsibilities

Two of the Company's properties recorded under Property, Plant and Equipment are pledged in guarantee with debts that were under discussion with the National Finance Department.

On July 31, 2003, the Company opted to include the related debts with the National Finance Department and the FNDE, amounting to R$ 1,074 at that date, in the special installment payment program established by Law 10684/2003 (PAES). Such installment payments, as described in Note 18, are being paid on time by the Company and mature up to October 2013, when the fixed assets guarantees are released.

The Company maintains delinquent customers financing warrant account to finance its customers, acting as guarantor and responsible for settling the debts. The balances related to these transactions are recorded under financing - financial services operations, in current liabilities, and totals on March 31, 2012 R$ 703 in the Parent Company - BRGAAP and R$ 8,494 in the Consolidated - IFRS and BRGAAP (R$ 110 and R$ 4,086 on December 31, 2010, respectively). See Note 13.

As from August 2005, the Company began to offer its customers the alternative of installment payments with charges, through intermediation with financial institutions (CDCI/Vendor), in which the Company is the guarantor and principal payer, being jointly liable for all principal and accessory obligations arising from the transaction. On March 31, 2012, the amount outstanding of financed sales transactions, guaranteed by the Company, totals R$ 16,571 in the Parent Company - BRGAAP and R$ 16,900 in the Consolidated - IFRS and BRGAAP (R$ 11,355 and R$ 11,629 on December 31, 2011). See Note 13.

As from December 2010, the Company started to make available to customers, through a Financing Agreement - Electronic Vendor with Itaú Unibanco, a credit facility to finance delinquent customers. The Company is guarantor and principal payer of the obligations assumed by the customers. Financing granted to customers in this modality of credit is recorded under financing - financial services operations, in current liabilities, and totals R$ 18,296 on March 31, 2012 in the Parent Company and in the Consolidated (R$ 24,109 in December 31, 2011).

In April 2006, the Company and its subsidiary RACC entered into an "Agreement for Granting of Personal Loans" to Renner Card holders with Banco Safra S.A., and as from March 2010, also with Banco Alfa. As part of the arrangement, Lojas Renner S.A. assumes with the banks, as guarantor and principal payer, the full and direct responsibility for all principal and accessory obligations contracted and to be contracted by the Renner Card holders for personal loans granted under the agreement. On March 31, 2012, the amount outstanding of such guaranteed personal loans totals R$ 82,218 (R$ 77,058 on December 31, 2011). See Note 13.

29 Other Operating Results

We present below the breakdown of other operating results:

	Parent Company - BRGAAP		Consolidated - IFRS and BRGAAP	
	03/31/2012	03/31/2011	03/31/2012	03/31/2011
Compensation of officers	(1,653)	(1,413)	(1,653)	(1,413)
Taxes	(7,224)	(6,124)	(7,655)	(6,128)
Expenses related to products/services	(17,143)	(14,449)	(24,735)	(17,629)
Other operating income	989	870	1,055	870
Other operating expenses	(2,470)	(173)	(2,465)	(173)
Employee profit sharing (a)	(2,728)	(2,256)	(2,728)	(2,256)
Other Operating Results	**(30,229)**	**(23,545)**	**(38,181)**	**(26,729)**

(b) Refers to expenses with the Profit Sharing Program, which is structured in conformity with Law 10101/2000.

30 Financial Results

We present below the breakdown of financial results:

	Parent Company - BRGAAP		Consolidated – IFRS e BRGAAP	
	03/31/2012	03/31/2011	03/31/2012	03/31/2011
Financial Income	**6,718**	**9,345**	**7,052**	**9,345**
Financial income from investments	6,619	9,375	6,923	9,375
Other financial income	99	(30)	129	(30)
Financial Expenses	**(11,762)**	**(3,945)**	**(12,857)**	**(3,964)**
Interest	(10,312)	(1,219)	(11,000)	(1,222)
Foreign exchange rate (liability)	(816)	(2,342)	(920)	(2,342)
Other financial expenses	(634)	(384)	(937)	(400)
Other financial results	**1,799**	**391**	**1,798**	**389**
Foreign exchange rate, Net	1,404	(6)	1.403	(8)
Profit/(loss) in hedge operations	-	(674)	-	(674)
Present Value Adjustments taxes, Net	395	1,071	395	1,071
Financial results, net	**(3,245)**	**5,791**	**(4,007)**	**5,770**

31 Segment Reporting

Management defined the Company's operating segments based on reports used for strategic decision-making, reviewed by the Board of Directors.

The Company's segment reporting is segregated into retail and financial products,

The table below shows this segregation:

	Parent Company – BRGAAP					
	Retail		Financial Products		Total	
	03/31/2012	03/31/2011	03/31/2012	03/31/2011	03/31/2012	03/31/2011
Net revenue	587,157	517,707	79,537	74,403	666,694	592,110
Cost of sales	(272,599)	(243,393)	(4,212)	(6,154)	(276,811)	(249,547)
(Expenses)						
Selling	(197,365)	(167,679)	-	-	(197,365)	(167,679)
General and administrative	(59,469)	(51,512)	-	-	(59,469)	(51,512)
Losses on receivables, net	-	-	(18,159)	(18,781)	(18,159)	(18,781)
Other operating results	(13,086)	(9,096)	(17,143)	(14,449)	(30,229)	(23,545)
EBITDA (Note 3,22)	**44,638**	**46,027**	**40,023**	**35,019**	**84,661**	**81,046**

	Consolidated - IFRS and BRGAAP					
	Retail		Financial Products		Total	
	03/31/2012	03/31/2011	03/31/2012	03/31/2011	03/31/2012	03/31/2011
Net revenue	619,199	517,707	90,077	81,060	709,276	598,767
Cost of sales	(290,630)	(243,393)	(4,212)	(6,154)	(294,842)	(249,547)
(Expenses)						
Selling	(208,242)	(167,000)	-	-	(208,242)	(167,000)
General and administrative	(64,196)	(51,523)	-	-	(64,196)	(51,523)
Losses on receivables, net	-	-	(20,227)	(18,809)	(20,227)	(18,809)
Other operating results	(13,446)	(9,100)	(24,735)	(17,629)	(38,181)	(26,729)
EBITDA (Note 3,22)	**42,685**	**46,691**	**40,903**	**38,468**	**83,588**	**85,159**

32 Property Rental Agreements of Units in Operation

On March 31, 2012, the Company had 205 rental agreements for its commercial, logistics and administrative units, 175 of these refers to the Parent Company and 30 refers to Camicado operation (on December 31, 2012, had 200 rental

agreements of which 170 were related to the Parent Company an 30 related to Camicado operations). The Company analyzed these contracts and concluded that they are all operating leases.

Most of the rental agreements of the commercial units (stores) provide that the Company is obligated to pay on a monthly basis the higher of a variable rental expense, calculated on sales, or a minimum amount. The minimum amounts of the agreements are adjusted annually, according to the variation of the main inflation indexes.

The amounts in the rental agreements of the logistics and administrative areas are subject to annual adjustments based on the variation of the main inflation indexes.

The rental expenses are measured and recognized in the income statement when the stores become fully operational.

For the period of three months ended on March 31, 2012, rental expenses of the Parent Company, which includes the rental transaction with Dromegon described in Note 23, net of recoverable taxes totaled R$ 34,459 (R$ 28,311 for the period of three months ended on March 31, 2011). The balance of the rental payable on March 31, 2012 is R$ 29,779 (R$ 33,405 for the year 2011).

For the period of three months ended on March 31, 2012, rental expenses of the Consolidated, after eliminating the rental transaction with Dromegon described in Note 23, net of recoverable taxes totaled R$ 35,941 (R$ 27,631 for the period of three months ended on March, 2011). The balance of rentals payable on March 31, 2012 is R$ 21,723 (R$ 24,961 for the year 2011).

Future commitments arising from these agreements, on March 31, 2012, total a minimum amount of R$ 886,353, as follows:

	Total	2012	2013	2014	2015	2016	2017 and thereafter
Rentals	886,353	108,173	140,921	138,079	118,304	103,440	277,436

33 Expenses by Nature

Cost of goods sold is composed basically by the cost of the sold inventory and the realization of the present value adjustments and hedge costs allocated to the inventories. Cost of financial products and services is composed basically of the cost of the related funds raised.

We present below segregation by nature of the expenses presented in the income statements, in accordance with their function:

	Parent Company - BRGAAP		Consolidated - IFRS and BRGAAP	
	03/31/2012	03/31/2011	03/31/2012	03/31/2011
Selling	**(197,365)**	**(167,679)**	**(208,242)**	**(167,000)**
Personnel expenses	(73,562)	(61,919)	(78,029)	(61,919)
Third-party service expenses	(39,055)	(34,273)	(39,910)	(34,273)
Occupancy expenses	(46,637)	(38,680)	(49,957)	(38,001)
Other expenses	(38,111)	(32,807)	(40,346)	(32,807)
General and administrative	**(59,469)**	**(51,512)**	**(64,196)**	**(51,523)**
Personnel expenses	(26,049)	(22,759)	(27,827)	(22,770)
Third-party service expenses	(10,142)	(8,812)	(11,434)	(8,812)
Occupancy expenses	(3,499)	(2,719)	(3,621)	(2,719)
Other expenses	(19,779)	(17,222)	(21,314)	(17,222)
Losses on receivables, net	**(18,159)**	**(18,781)**	**(20,227)**	**(18,809)**
Other operating results	**(30,229)**	**(23,545)**	**(38,181)**	**(26,729)**
Total expenses	**(305,222)**	**(261,517)**	**(330,846)**	**(264,061)**

34 Appropriation of Net Income

It was approved at the Annual General Meeting (AGO) held on the date of April 20, 2012, the distribution of dividends amounting to R$ 252,680 (R$ 2.058589 per share, of which R$ 76,446 as interest on equity) . On March 31, 2012, the amounts of dividends corresponding to the minimum required, as well as interest on equity, net of income tax at source, are recorded as a liability within statutory obligations, which will be added to the excess dividends the minimum required (Note 19) for payment until the 30th of April 2012.

The Company's Management proposed, in meetings of the Board of Directors held on March 14, 2012, the early distribution of interest on capital for the year 2012, in the amount of R$ 20,302 (R$ 0.1653 per share). The distribution of these dividends will be submitted for approval at the Annual General Meeting to be held until April 2013.

Interests on capital are originally recorded in the accounting and tax books as a financial expense, upon appropriation of amounts payable to stockholders. However, for the preparation of these financial statements, the substance of the transaction is used and, therefore, the Interests on capital are considered as dividends paid and excluded from the income statement. Consequently, in these statements, the entries aforementioned are reclassified, that is, interest on capital paid or payable is recorded as a reduction of retained earnings. The amount recorded was fully deducted in the calculation of income tax and social contribution on income and tax benefits arising from this deduction amounted to, approximately, R$ 6,903 See Note 9.

* * *

Opinion and Statements / Unqualified Opinion

(A free translation of the original in Portuguese)

To the Board of Directors and Stockholders
Lojas Renner S.A.
Porto Alegre - RS

Introduction

We have reviewed the accompanying parent company and consolidated interim accounting information of Lojas Renner S.A., included in the Quarterly Information Form (ITR) for the quarter ended March 31, 2012, comprising the balance sheet as at that date and the statements of income, comprehensive income, changes in equity and cash flows, for the quarter then ended, and a summary of significant accounting policies and other explanatory information.

Management is responsible for the preparation of the parent company interim accounting information in accordance with the accounting standard CPC 21, Interim Financial Reporting, of the Brazilian Accounting Pronouncements Committee (CPC), and of the consolidated interim accounting information in accordance with accounting standard CPC 21 and International Accounting Standard (IAS) 34 - Interim Financial Reporting issued by the International Accounting Standards Board (IASB), as well as the presentation of this information in accordance with the standards issued by the Brazilian Securities Commission (CVM), applicable to the preparation of the Quarterly Information (ITR). Our responsibility is to express a conclusion on this interim accounting information based on our review.

Scope of review

We conducted our review in accordance with Brazilian and International Standards on Reviews of Interim Financial Information (NBC TR 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity and ISRE 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity, respectively). A review of interim information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Brazilian and International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion on the parent company interim information

Based on our review, nothing has come to our attention that causes us to believe that the accompanying parent company interim accounting information included in the quarterly information referred to above has not been prepared, in all material respects, in accordance with CPC 21 applicable to the preparation of the Quarterly Information, and presented in accordance with the standards issued by the Brazilian Securities Commission (CVM).

Conclusion on the consolidated interim information

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consolidated interim accounting information included in the quarterly information referred to above has not been prepared, in all material respects, in accordance with CPC 21 and IAS 34 applicable to the preparation of the Quarterly Information, and presented in accordance with the standards issued by the Brazilian Securities Commission (CVM).

Other matters

Interim statements of value added

We have also reviewed the parent company and consolidated interim statements of value added for the quarter ended March 31, 2012, which are required to be presented in accordance with standards issued by the Brazilian Securities Commission (CVM) applicable to the preparation of Quarterly Information Form (ITR) and are considered supplementary information under IFRS, which does not require the presentation of the statement of value added. These statements have been submitted to the same review procedures described above and, based on our review, nothing has come to our

attention that causes us to believe that they have not been properly prepared, in all material respects, in relation to the parent company and consolidated interim accounting information taken as a whole.

Porto Alegre, April 23, 2012.

PricewaterhouseCoopers
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Carlos Biedermann
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