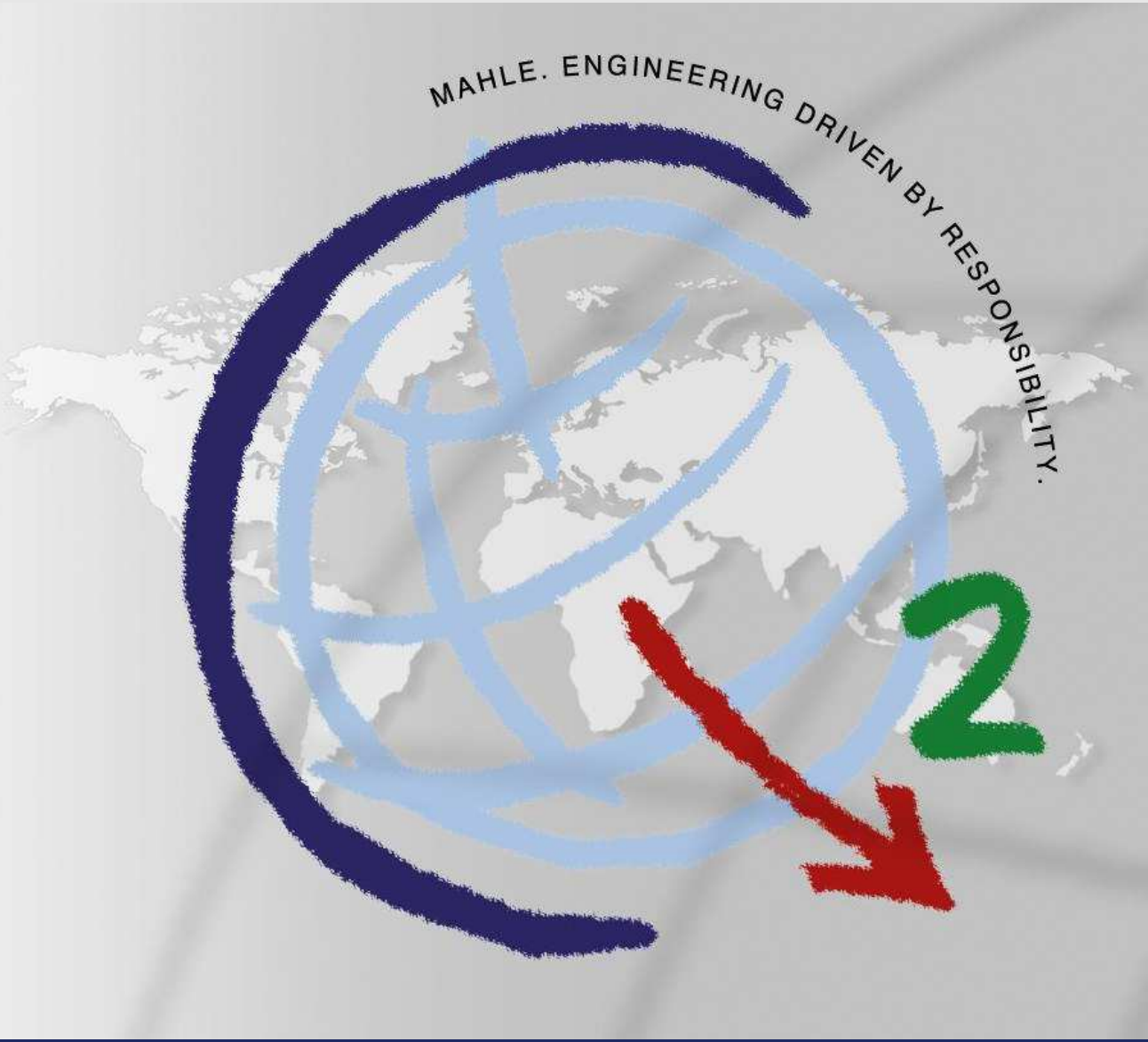
Driven by performance



Conference Call

1Q16 Results

MAHLE Metal Leve S.A.

May 12th, 2016

12:00 p.m. (BR time)

11:00 a.m. (Eastern time)

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Highlights for 1Q16

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- **Net Sales Revenue** in the 1Q16 totaled R$ 574.7 million, almost the same as that of the 1Q15;
- **Exports and Aftermarket sales** corresponded to 77.9% of total sales in the 1Q16 and 66.9% in the 1Q15;
- **Net Income** of R$ 73.9 million and net margin of 12.9% in the 1Q16, an increase of 55.3% compared to the 1Q15;
- The **Net Debt /Ebitda** ratio at the end of the 1Q16 was 0.66 times;
- The Annual and Extraordinary General Meeting held on April 27, 2016 approved distribution of **additional dividends** in the amount of R$ 26.0 million, which refers to a remaining balance of 2015. The Company distributed in 2015 R$ 198.3 million of earnings, totaling **100.0% of the Net Income for the year**;
- The Board of Directors Meeting held on April 27, 2016 approved distribution of R$ 23.1 million (gross) in **Interest on Equity** referring to the 1Q16.

Main Indicators					
(R$ million)	1Q16 (a)	4Q15 (b)	1Q15 (c)	(a/b)	(a/c)
Net sales revenue	574.7	570.6	579.4	0.7%	-0.8%
EBITDA	107.4	66.4	100.5	61.7%	6.9%
EBITDA margin	18.7%	11.6%	17.3%	7,1 p.p.	1,4 p.p.
Net income	73.9	50.4	47.6	46.6%	55.3%
Net margin	12.9%	8.8%	8.2%	4,1 p.p.	4,7 p.p.

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Performance of the Brazilian automotive industry

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Brazilian automotive industry

Vehicle sales	March 2016					March 2015					Sales Variation (A/C)	Production Variation (B/D)
	Sales (Local + Imp) (A)	Export	Import	Inventory	Total Production (B)	Sales (Local + Imp) (C)	Export	Import	Inventory	Total Production (D)		
Passenger Cars	400,156	79,370	-53,587	-22,377	403,562	546,065	61,795	-92,431	20,900	536,329	-26.7%	-24.8%
Light Commercials	65,324	13,829	-18,755	-1,122	59,276	103,800	12,120	-21,671	5,994	100,243	-37.1%	-40.9%
Total of Light vehicles	**465,480**	**93,199**	**-72,342**	**-23,499**	**462,838**	**649,865**	**73,915**	**-114,102**	**26,894**	**636,572**	**-28.4%**	**-27.3%**
Trucks	13,111	4,104	-472	-1,630	15,113	19,306	4,390	-342	-41	23,313	-32.1%	-35.2%
Buses	2,720	1,574	-1	46	4,339	5,207	1,452	0	1,027	7,686	-47.8%	-43.5%
TotalTrucksandBuses	**15,831**	**5,678**	**-473**	**-1,584**	**19,452**	**24,513**	**5,842**	**-342**	**986**	**30,999**	**-35.4%**	**-37.2%**
Agricultural	6,658	1,811	0	-1,120	7,349	11,879	2,359	0	1,145	15,383	-44.0%	-52.2%
Total of medium and heavy vehicle	**22,489**	**7,489**	**-473**	**-2,704**	**26,801**	**36,392**	**8,201**	**-342**	**2,131**	**46,382**	**-38.2%**	**-42.2%**
Total vehicle sales	**487,969**	**100,688**	**-72,815**	**-26,203**	**489,639**	**686,257**	**82,116**	**-114,444**	**29,025**	**682,954**	**-28.9%**	**-28.3%**
Variation (un) - 1Q16 x 1Q15	**-198,288**	**18,572**	**41,629**	**-55,228**	**-193,315**							
Variation (%) - 1Q16 x 1Q15	**-28.9%**	**22.6%**	**-36.4%**	**-190.3%**	**-28.3%**							

Source: Anfavea

(*) Vehicle inventory variation = production - (sales + exports - imports)

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Performance of the Argentinean automotive industry

Driven by performance

Argentinian automotive industry			
Vehicle Sales (Locally-manufactured and imported)	**Jan-Mar 2016 (A)**	**Jan-Mar 2015 (B)**	**A/B**
Passenger Cars	121,100	93,802	29.1%
Light Commercials	41,039	31,451	30.5%
Total of Light vehicle	**162,139**	**125,253**	**29.4%**
Trucks	** 3,240	4,096	-20.9%
Buses	** 562	701	-19.8%
Total of medium and heavy vehicle	**3,802**	**4,797**	**-20.7%**
Total vehicle sales	**165,941**	**130,050**	**27.6%**
Exports	35,258	59,544	-40.8%
Imports	97,798	67,015	45.9%
Automotive trade balance	**(62,540)**	**(7,471)**	**737.1%**
Vehicle inventory variation in the period (*)	(2,655)	(573)	363.4%
Total vehicle production	**100,746**	**122,006**	**-17.4%**
Production of Light vehicle	**98,168**	**119,815**	**-18.1%**
Production Trucks	825	1,987	-58.5%
Production Buses	91	204	-55.4%
Production of medium and heavy vehicle	**916**	**2,191**	**-58.2%**
Total Vehicle Production	**99,084**	**122,006**	**-18.8%**

(*) Vehicle inventory variation = production - (sales + exports - imports).
(**) Estimated.
Source: Adefa

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Vehicle production and sales (Brazil + Argentina)
Vehicle production in the main exports markets

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Production and Sales: Brazil & Argentina	Vehicle production			Vehicle sales		
	Jan-Mar 2016	Jan-Mar 2015	variation	Jan-Mar 2016	Jan-Mar 2015	variation
Light vehicle	**561,006**	**756,387**	**-25.8%**	**627,619**	**775,118**	**-19.0%**
Trucks	15,938	25,300	-37.0%	16,351	23,402	-30.1%
Buses	4,430	7,890	-43.9%	3,282	5,908	-44.4%
Production Trucks and Buses	**20,368**	**33,190**	**-38.6%**	**19,633**	**29,310**	**-33.0%**
Agricultural	7,349	15,383	-52.2%	6,658	11,879	-44.0%
Medium and heavy vehicle	**27,717**	**48,573**	**-42.9%**	**26,291**	**41,189**	**-36.2%**
Total	**588,723**	**804,960**	**-26.9%**	**653,910**	**816,307**	**-19.9%**

Source: Anfavea and Adefa

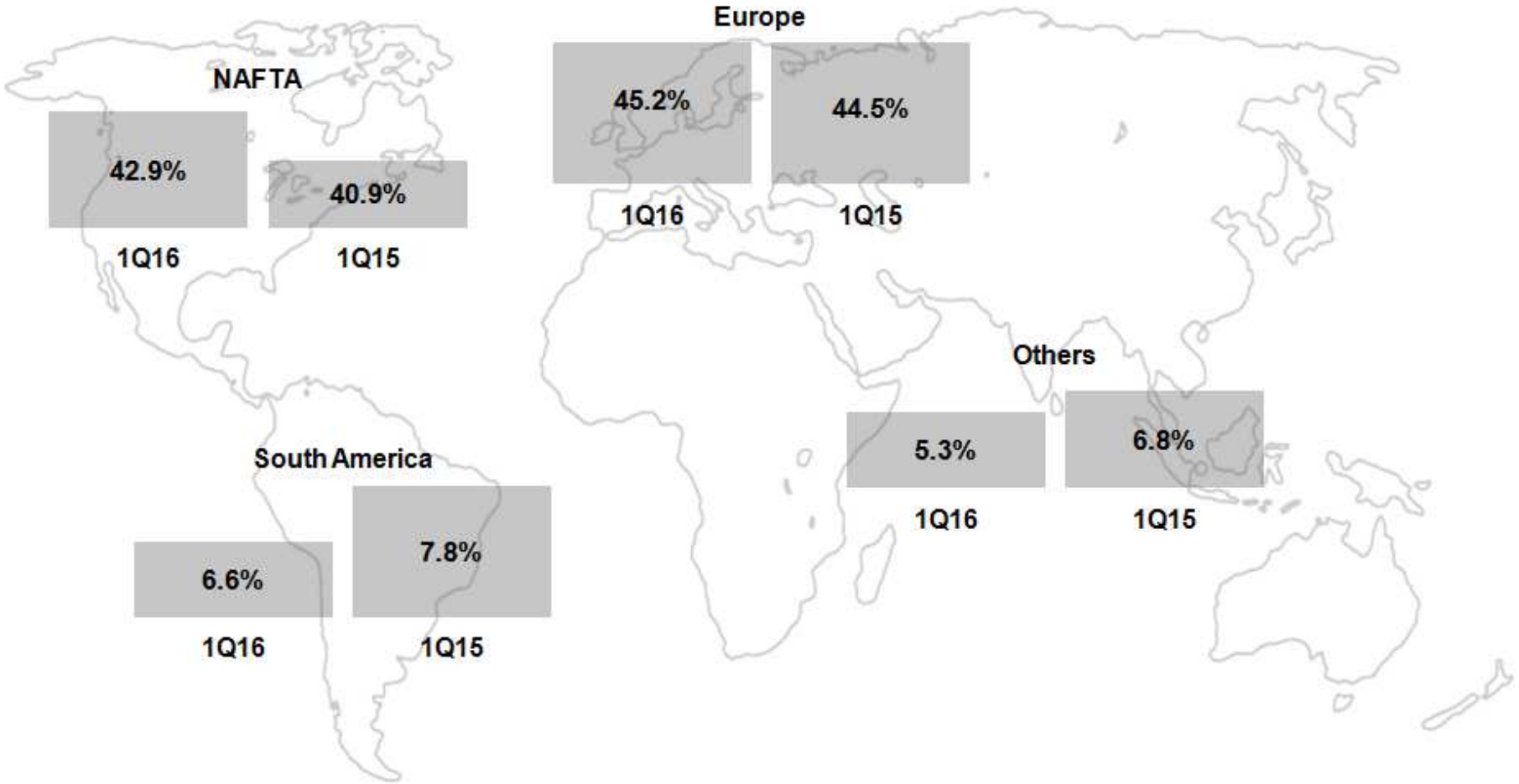
Vehicle Production in the main exports market			
Segment	Jan-Mar 2016 (A)	Jan-Mar 2015 (B)	A/B
Production of Light vehicle	4,264,756	4,507,764	-5.4%
Production of medium and heavy vehicle	150,872	142,919	5.6%
North America	**4,415,628**	**4,650,683**	**-5.1%**
Production of Light vehicle	5,441,925	5,493,529	-0.9%
Production of medium and heavy vehicle	136,324	132,916	2.6%
Europe	**5,578,249**	**5,626,445**	**-0.9%**
Total Vehicle Production	**9,993,877**	**10,277,128**	**-2.8%**

Source: IHS

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MAHLE Metal Leve's consolidated exports by region:

Driven by performance



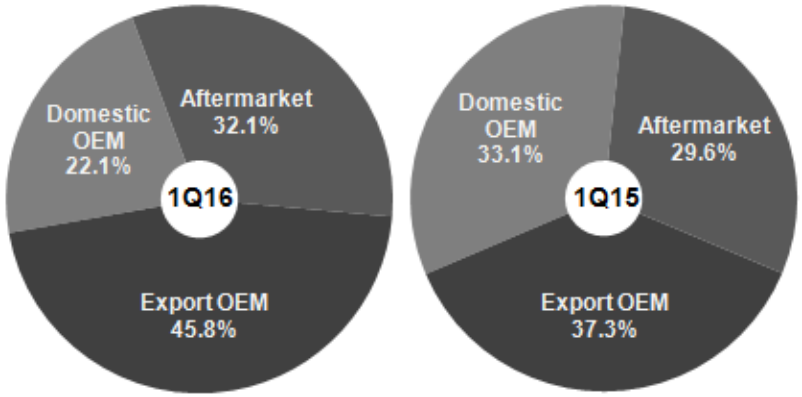
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Performance of the Net Sales Revenue

Driven by performance

Performance of the net sales revenue (R$ Million)	1Q16 (a)	1Q15 (b)	% Share by market (a)	% Share by market (b)	H.A. (%) (a/b)
Original equipment					
Domestic	127.2	191.5	22.1%	33.1%	-33.6%
Export	262.9	216.4	45.8%	37.3%	21.5%
Total	**390.1**	**407.9**	**67.9%**	**70.4%**	**-4.4%**
Aftermarket					
Domestic	149.1	141.8	25.9%	24.5%	5.1%
Export	35.5	29.7	6.2%	5.1%	19.5%
Total	**184.6**	**171.5**	**32.1%**	**29.6%**	**7.6%**
Grand total	**574.7**	**579.4**	**100.0%**	**100.0%**	**-0.8%**

Revenue from Exports and Aftermarket Sales corresponded to 77.9% of total sales in 1Q16.



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Summary P&L

Driven by performance

Summary P&L (R$ million)	1Q16	1Q15	H.A. (%)
	(a)	(b)	(a/b)
Net sales revenue	**574.7**	**579.4**	**-0.8%**
Cost of sales	(403.1)	(427.9)	-5.8%
Gross income	**171.6**	**151.5**	**13.3%**
Gross margin	29.9%	26.1%	3,8 p.p.

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Summary P&L

Driven by performance

- **SG&A expenses:**
  - ✓ The increase in general and administrative expenses was due mainly to the salary adjustments in Brazil, increase in the rate of Greater Brazil Plan (Programa Brasil Maior) (payroll exemption) and salary adjustment in MAHLE Argentina (in February and March, which usually takes place in April).

- **R&D expenses:**
  - ✓ Keeping focus on technological innovation, patent fillings and consequent launch of new products.

- **Other operating income (expenses):**
  - ✓ Non-recurring income from sale of electric power surplus to the market.
  - ✓ Income from Recovered Taxes (under the *Reintegra* Regime);

  Partially offset against:

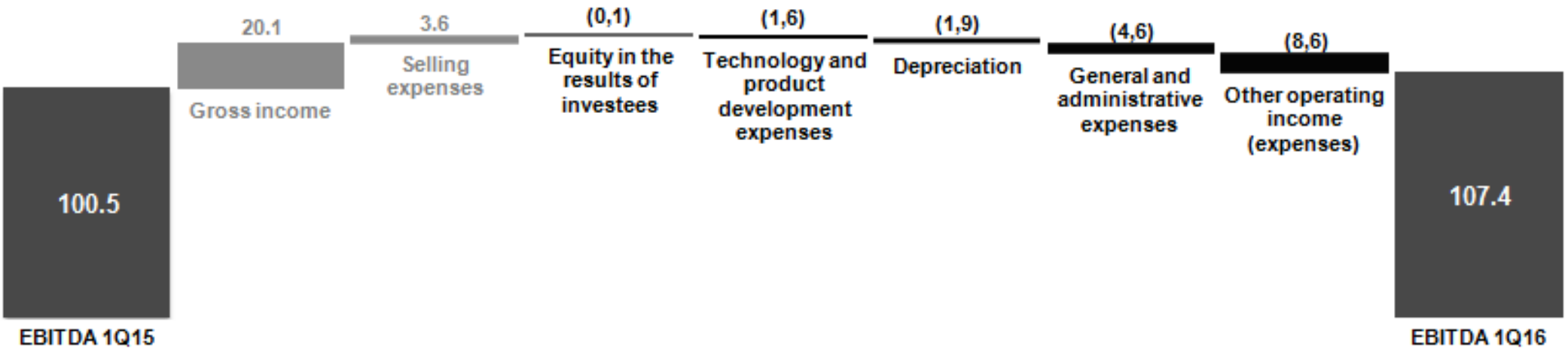
  - ✓ Provisions for tax contingencies.

Summary P&L (R$ million)	1Q16	1Q15	H.A. (%)
	(a)	(b)	(a/b)
Selling expenses	(38.1)	(41.7)	-8.6%
General and administrative expenses	(21.6)	(17.0)	27.1%
Technology and product development expenses	(22.0)	(20.4)	7.8%
Other operating income (expenses)	(7.1)	1.5	-573.3%
Equity in the results of investees	(0.1)	-	100.0%
SG&A expenses to net sales revenue	**10.4%**	**10.1%**	**0,3 p.p.**

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Operating income measured by the EBITDA

Driven by performance



EBITDA Margin 17.3%

EBITDA Margin 18.7%

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Financial Management – Net financial result (part I)

Driven by performance

- In the 1Q16, the Company recorded net financial expenses of R$ 12.3 million, while in the 1Q15, net financial expenses amounted to R$ 5.5 million, meaning a variation of R$ 6.8 million between the periods.

  The main change in net financial income (expenses) (item “ii” of the table below) between the 1Q16 and the 1Q15 refers to a reduction in net interests of R$ 4.6 million.

Net financial result (R$ million)	1Q16 (a)	1Q15 (b)	Var. (a - b)
Exchange variation, net	(7.7)	29.1	(36.8)
Result with derivatives	13.7	(22.9)	36.6
Exchange variation and Result with derivatives (i)	**6.0**	**6.2**	**(0.2)**
Interests (income on investments)	1.5	7.2	(5.7)
Interests (expenses on financing)	(11.5)	(12.4)	0.9
Interests (Others)	0.5	0.3	0.2
Interests, net (ii)	**(9.5)**	**(4.9)**	**(4.6)**
Monetary variation, net	(7.5)	(5.0)	(2.5)
Others	(1.3)	(1.8)	0.5
Monetary variation, net + Others (iii)	**(8.8)**	**(6.8)**	**(2.0)**
Financial income (expenses), net (i + ii + iii)	**(12.3)**	**(5.5)**	**(6.8)**

The variation in interest (income on investments) in the amount of R$ 5.7 million is due to a decrease in the average investment level in the period (R$ 69.7 million and R$ 292.3 million, respectively, the averages for the 1Q16 and 1Q15), coupled with less yield on the Company’s investments (8.7% p.y. and 10.2% p.y., respectively, averages for the 1Q16 and 1Q15), as follows slide:

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Financial Management – Net financial result (part II)

Driven by performance

Interest rates and volumes (average)	1Q16 (a)	1Q15 (b)	Var. (a / b)
Remunetarion of investments (Brazil + foreign)	8.7%	10.2%	-02 p.p.
Cost of debt	11.5%	7.8%	04 p.p.
Investments - average	69.7	292.3	-76.1%
Investments (Brazil)[1]	69.7	292.3	-76.1%
Average debt	(414.6)	(658.0)	-37.0%

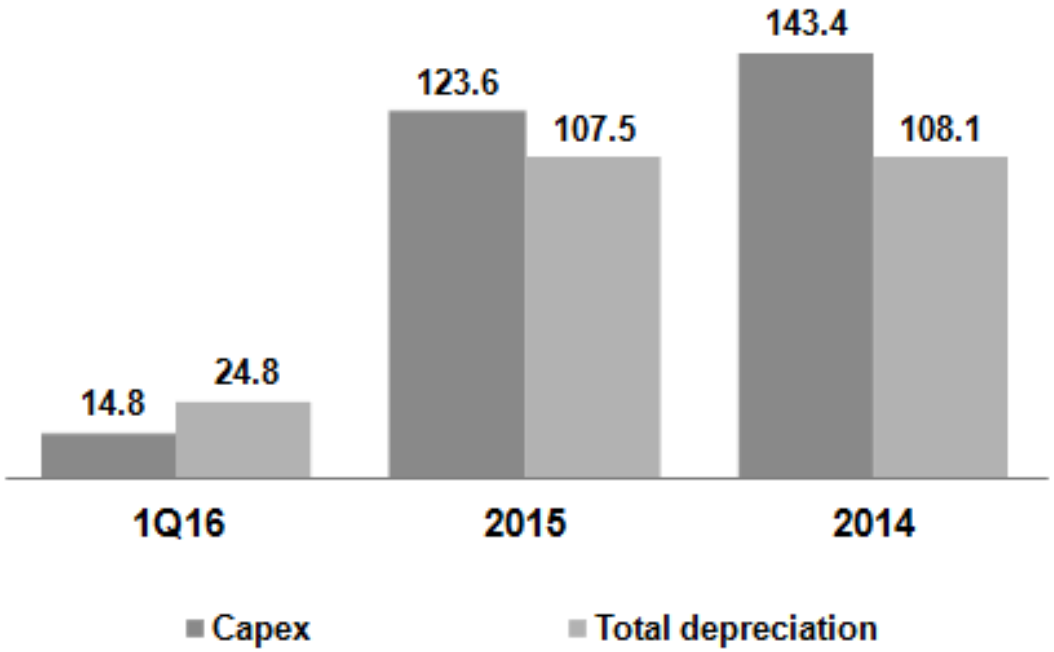
- The average volume of gross indebtedness decreased by 37.0% (changing from R$ 658.0 million in the 1Q15 to R$ 414.6 million in the 1Q16) due to the repayment of loans and financing, mainly those contracted from the National Bank for Economic and Social Development (BNDES) and from commercial banks (NCE – export credit note).

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Capex and Depreciation & Amortization

Driven by performance

- In the 1Q16 **actual capex** was **R$ 14.8 million.**
- **Accumulated depreciation and amortization** in the 1Q16: **R$ 24.8 million.**
- **Estimated capex (FY 2016)** is **R$ 122.3 million.**



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Financial Management – Indebtedness

Driven by performance

- **Indebtedness** At the end of 1Q16, the Company's net indebtedness amounted to R$ 251.7 million, an decrease of 15.8% compared to the figures at the end of 2015 (R$ 299.1 million).

Net indebtedness (R$ million)	As of Mar/31/2016 (a)	As of Dec/31/2015 (b)	Variation (a - b)	% Debt (a)	% Debt (b)
Liabilities (i)	**397.1**	**479.7**	**(82.6)**	**100%**	**100%**
Short term	122.4	180.7	(58.3)	23%	38%
Long term	274.7	299.0	(24.3)	77%	62%
Assets (ii)	**(145.4)**	**(180.6)**	**35.2**		
Cash / banks / cash investments/ Loans - related parties	(145.4)	(180.6)	35.2		
Net indebtedness (i + ii)	**251.7**	**299.1**	**(47.4)**		

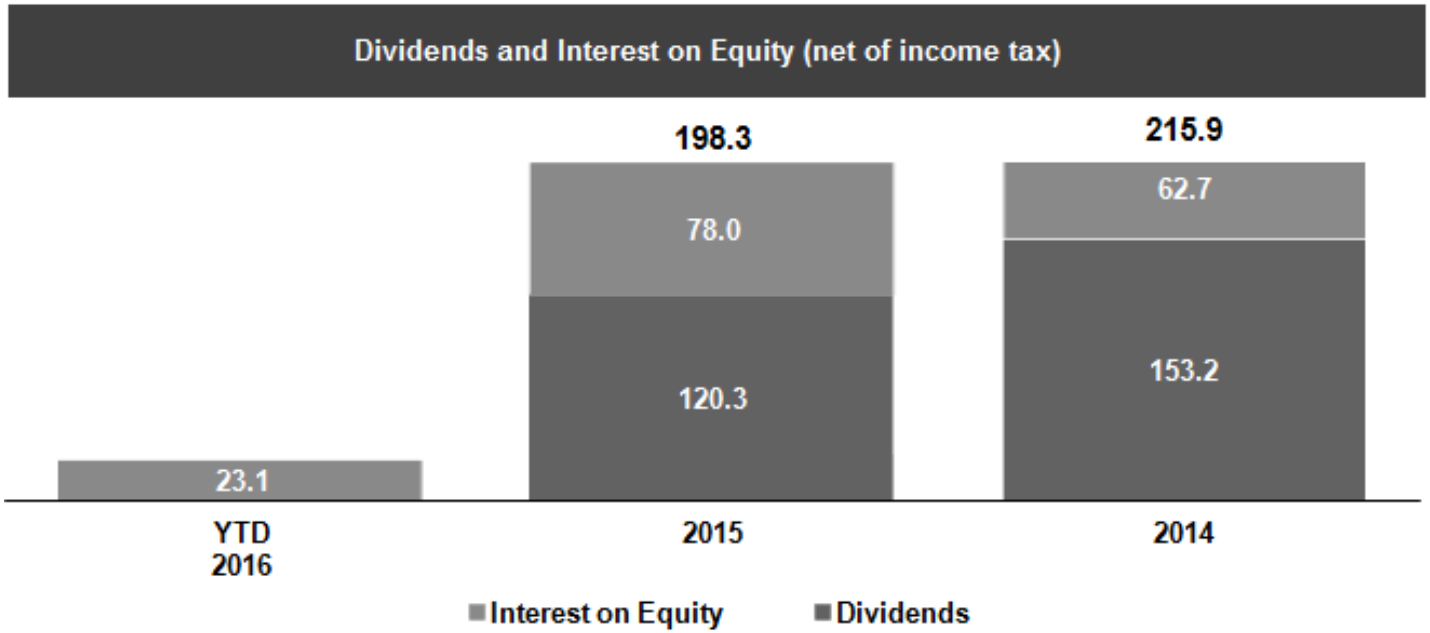
- The Net Debt//Ebitda ratio at the end of the 1Q16 was 0.66 times, while the ratio at the end of 2015 was 0.75 times.

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Net Income and Benefits to Shareholders

Driven by performance

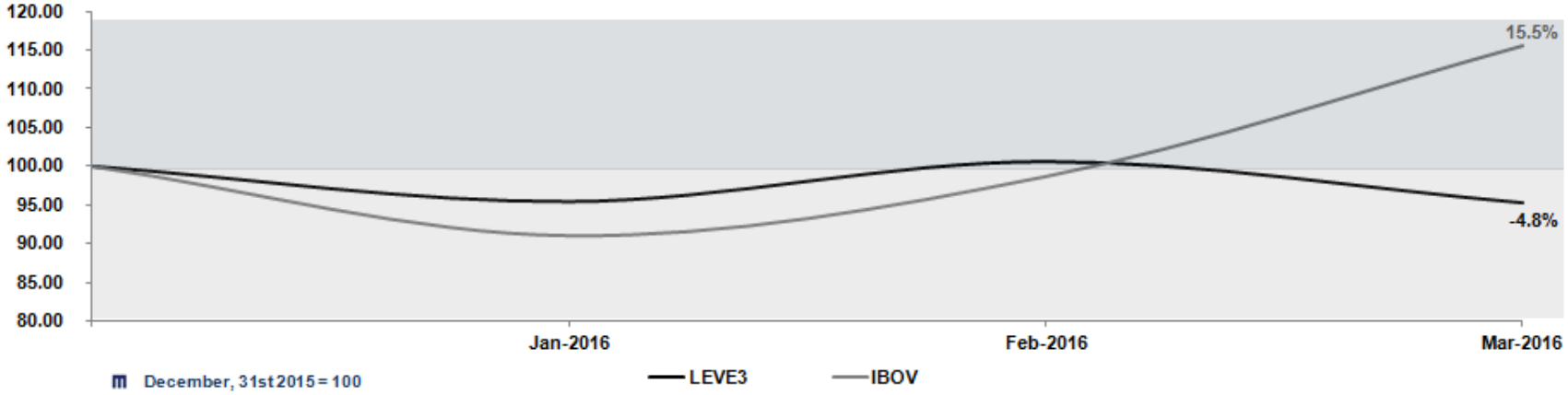
- **Net Income** in 1Q16 was **R$ 73.9 million** and **net margin** of **12.9%**, while in the 1Q16 **Net Income** was **R$ 50.4 million** and **net margin** of **8.8%.**



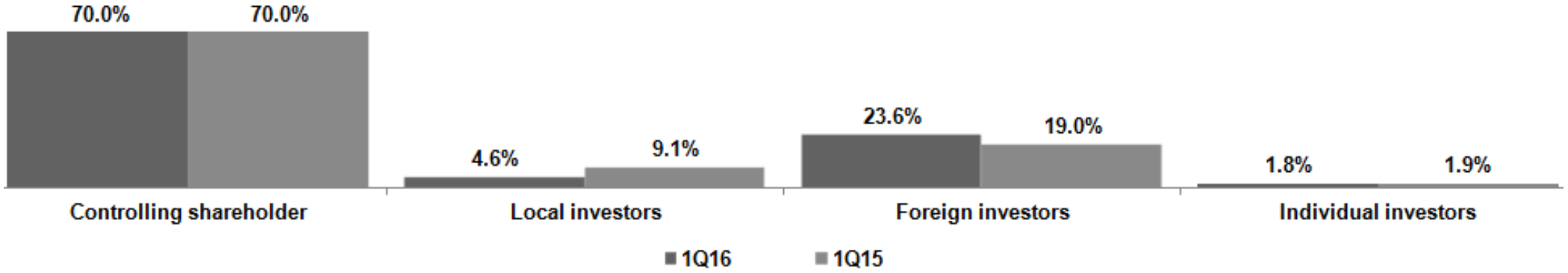
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Stock performance and Shareholder's profile – until March 31, 2016

Driven by performance



Average Daily Trading Volume (ADTV) and ADTV turnover to Free-Float Mkt Cap				
Period	2Q15	3Q15	4Q15	1Q16
Trading Volume (R$ million)	3.5	3.4	4.5	6.6
Turnover (%)	0.42%	0.40%	0.48%	0.72%



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Questions & Answers

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