3Q12 **RESULTS PRESENTATION**






Life and development in balance

11/07/2012

Índice de Sustentabilidade Empresarial ISE 2012

Índice Brasil IBRX

ECOR3 NOVO MERCADO BM&FBOVESPA

ecoRODOVIAS GRUPO



CORPORATE STRUCTURE – ECORODOVIAS

Primav Construções e Comércio S.A — 45.0%

Impregilo International Infrastructures N.V — 25.5%

Free Float — 29.5%

ecoRODOVIAS GRUPO

ecoRODOVIAS concessões — 100%

- ecoVIAS — 100%
- ecoPISTAS — 100%
- ecoVIA — 100%
- ecoCATARATAS — 100%
- ecoSUL — 90%

eLOG — 80%

ecoPORTO — 100%

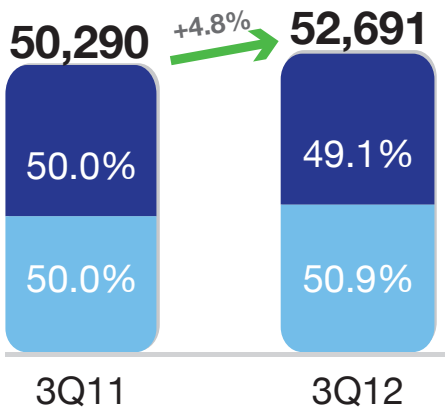
- TECONDI — 100%
- cermares — 100%
- TERM LOG — 100%

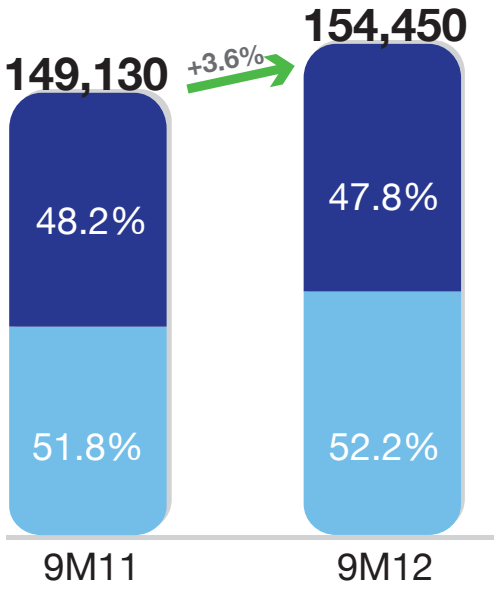
STP — 12.75%



OPERATING PERFORMANCE – HIGHWAY CONCESSIONS

(equivalent paying vehicles – in thousands)





Passenger

Commercial

OPERATING PERFORMANCE - ELOG

Primary Zone - Containers handled

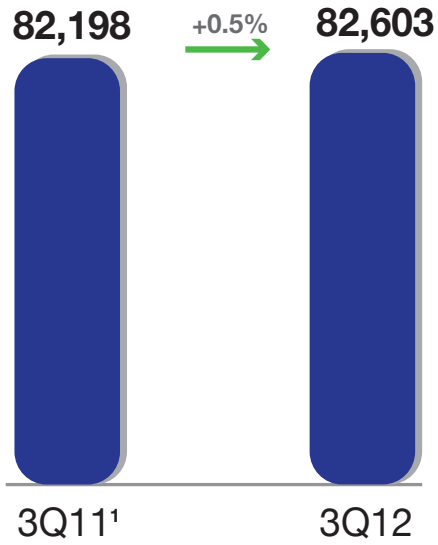


	3Q12	3Q11	Chg.
Average Tariff/Container	R$ 1,589	R$1,076	47.7%

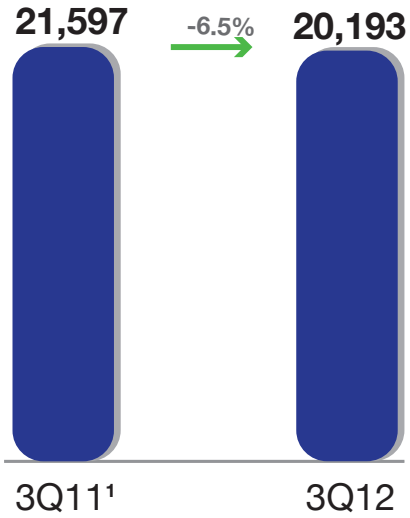


OPERATING PERFORMANCE – TECONDI COMPLEX

Quay operation (containers)



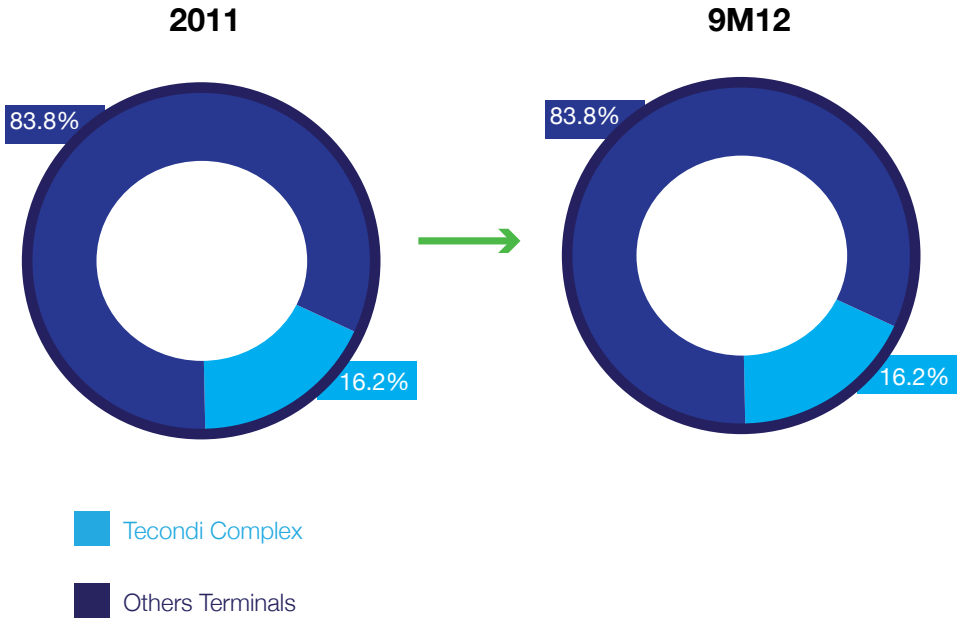
Warehousing Operation (containers)



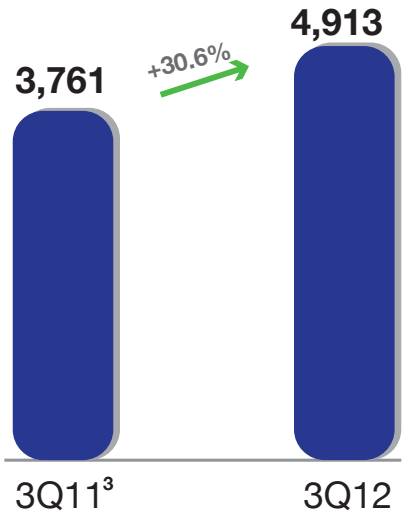
¹ Includes volumes handled by the Tecondi Complex before it was acquired by EcoRodovias.

OPERATING PERFORMANCE – TECONDI COMPLEX

Market Share Quay - Port of Santos[1]



Warehousing Average Tariff per container (R$)[2]



[1] Source: CODESP

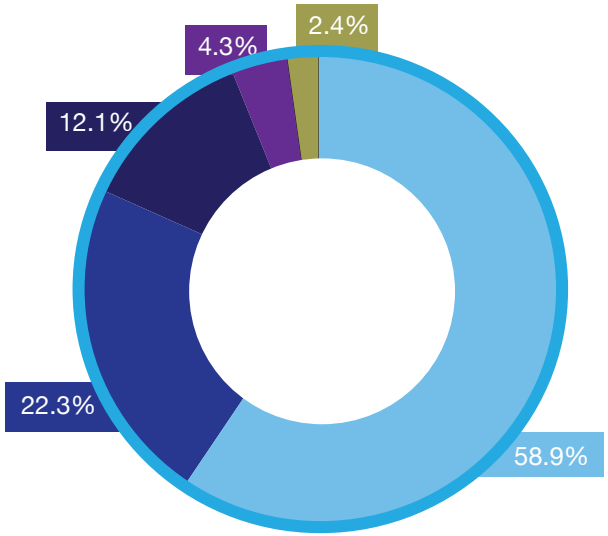
[2] Gross revenue from warehousing divided by stored containers.

[3] Includes volumes handled by the Tecondi Complex before it was acquired by EcoRodovias.



FINANCIAL PERFORMANCE

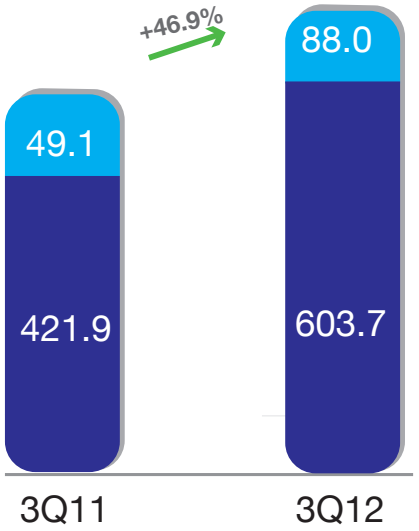
Gross Revenue by Business – 3Q12



- Revenue Highway Concessions
- Revenue Tecondi Complex
- Revenue Logistics (80%)
- Revenue Services
- Revenue STP (12.75%)

Net Revenue

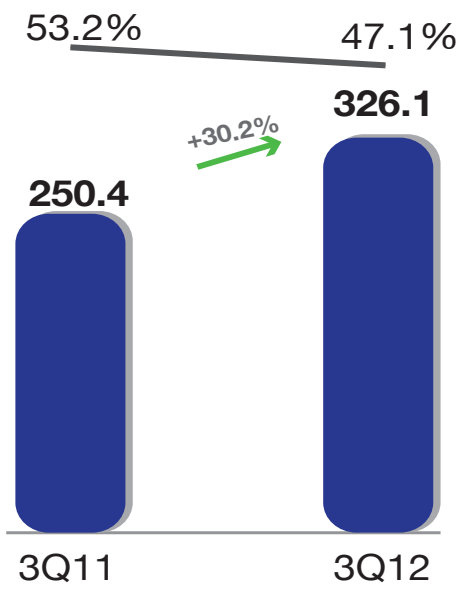
(R$ million)



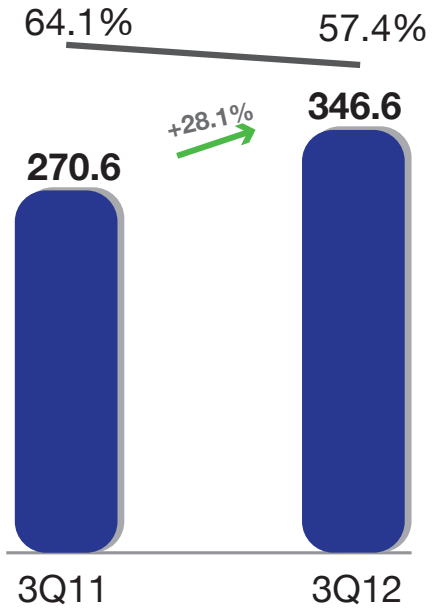
- Net Revenue
- Construction Revenue

FINANCIAL PERFORMANCE

EBITDA IFRS (R$ million) and EBITDA IFRS Margin



Adjusted EBITDA[1] (R$ million) and Adjusted EBITDA Margin[1]

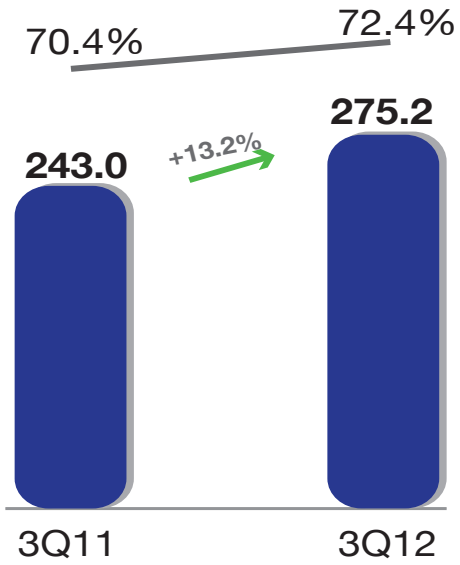


[1] Excludes construction results and provisions maintenance

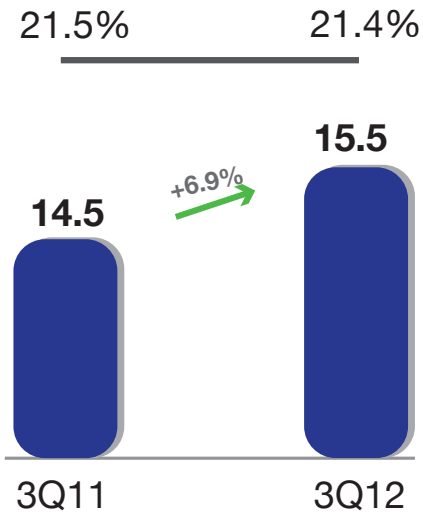


FINANCIAL PERFORMANCE

Highway Concessions[2]
Adjusted EBITDA- (R$ million) and Adjusted EBITDA Margin[1]



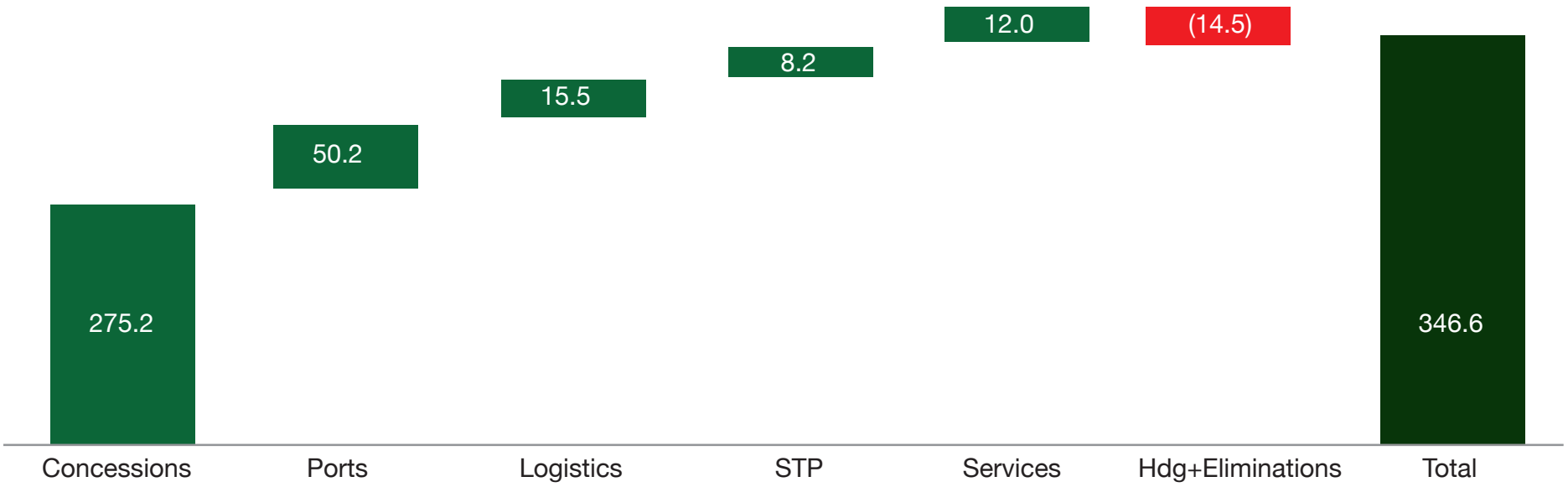
Logistics[3]
EBITDA 100% (R$ million) and EBITDA Margin



[1] Excludes construction results and provisions maintenance
[2] Related to the Group's current five highway concessionaires
[3] Related to 80% of Elog, company that operates logistics services



FINANCIAL PERFORMANCE - EBITDA breakdown 3Q12 (R$ million)

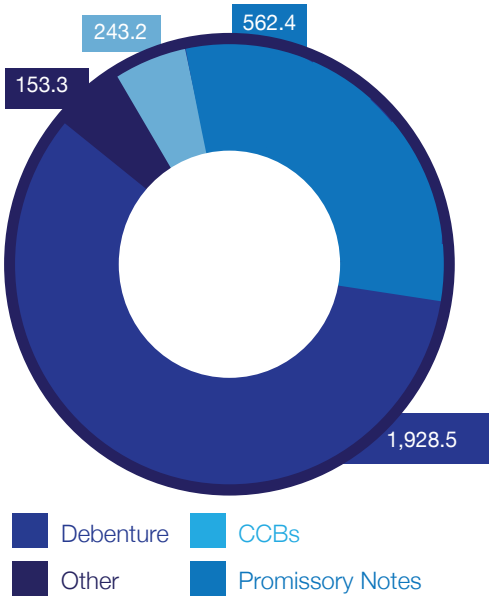




FINANCIAL PERFORMANCE

Gross Debt

(R$ Million – 09/30/2012)



Total Debt: R$ 2,887.4 million

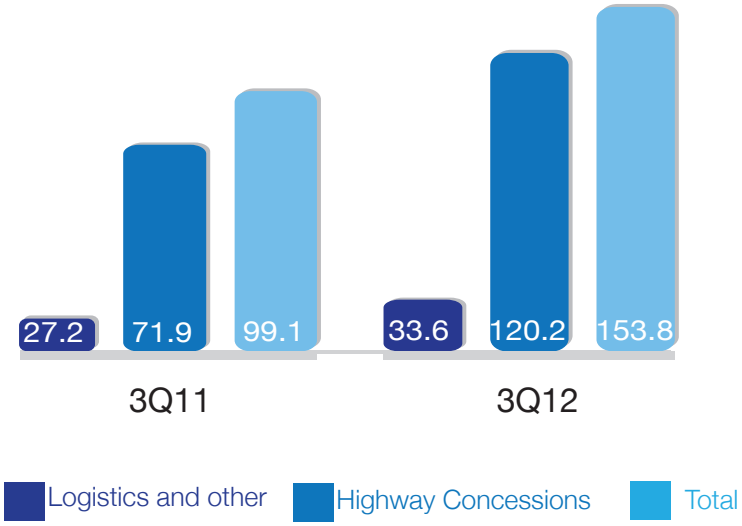
Net Debt/ EBITDA IFRS ltm



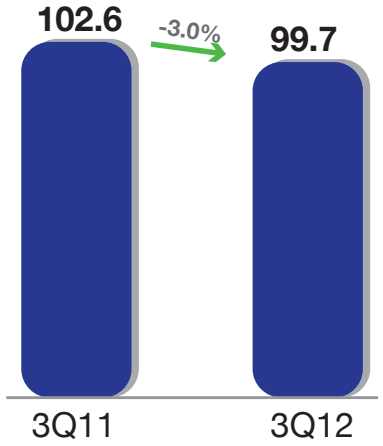


FINANCIAL PERFORMANCE

CAPEX (R$ million)



Net Income (R$ million)





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