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RANDON IMPLEMENTOS | RANDON ARGENTINA | Suspensys An ArvinMeritor and Randon Company | FRAS-LE | MASTER | JOST | CASTERTECH | RANDON VEÍCULOS | RANDON CONSÓRCIOS

4Q09/2009

CONFERENCE CALL PRESENTATION

March 05, 2010

We make forward-looking statements that are subject to risks and uncertainties. These statements are based on the beliefs and assumptions of our management. and on information currently available to us. Forward-looking statements include statements regarding our intent. belief or current expectations or that of our directors or executive officer.

Forward-looking statements also include information concerning our possible or assumed future results of operations. as well as statements preceded by. followed by. or that include the words "believes." "may." "will." "continues." "expects." "anticipates." "intends." "plans." "estimates" or similar expressions.

Forward-looking statements are not guarantees of performance. They involve risks. uncertainties and assumptions because they relate to future events and therefore depend on circumstances that may or may not occur. Our future results and shareholder values may differ materially from those expressed in or suggested by these forward-looking statements. Many of the factors that will determine these results and values are beyond our ability to control or predict.

Content

- Highlights of the Period
- Market Overview
- Operating Results
- Financial Results
- Stock Market
- Outlook

Highlights of the Period

- R$ 1.1 billion Gross Revenue in 4Q09 (-0.5%) and R$ 3.7 billion in 2009 (-18.6%);
- R$ 716.9 million Net Revenue in 4Q09 (-1.8%) and R$ 2.5 billion in 2009 (-19.3%);
- US$ 46.5 million Exports in 4Q09 (-29.9%) and US$ 164.0 million in 2009 (-42.8%);
- Decline in Gross Margin from 27.2% (2008) to 23.4% (2009), EBITDA Margin from 17.0% (2008) to 12,2% (2009) and EBITDA of R$ 300.8 million in 2009 (-42.7%);
- R$ 138.9 million Net Income in 2009 (-39.9%);
- Investments of R$ 123.3 million in 2009;
- Average trading volume in RAPT4 of R$ 3.6 million in 2009.

Market Overview

- Strong rebound in production and sales of commercial vehicles;
- 123,592 trucks were manufactured in 2009, 26.1% less than in 2008[(1)];
- 2009/2010 harvest estimated at 143.1 million tonnes (+5.9% in relation to the 2008/2009 figure of 135.2 million tonnes) [(2)] with significant gains in productivity;
- IPI tax exemption and special financing conditions (FINAME PSI) extended till June 30, 2010.

Sources: (1) – Anfavea Letter 281 of October 2009;
(2) CONAB – 5th Brazilian Harvest Survey – February 2010

Operating Performance

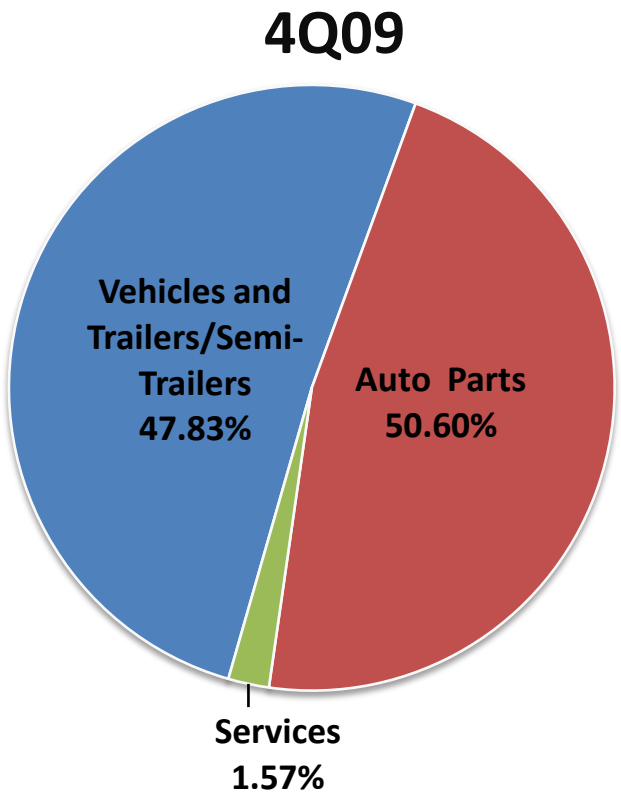
Units Sold (un.)

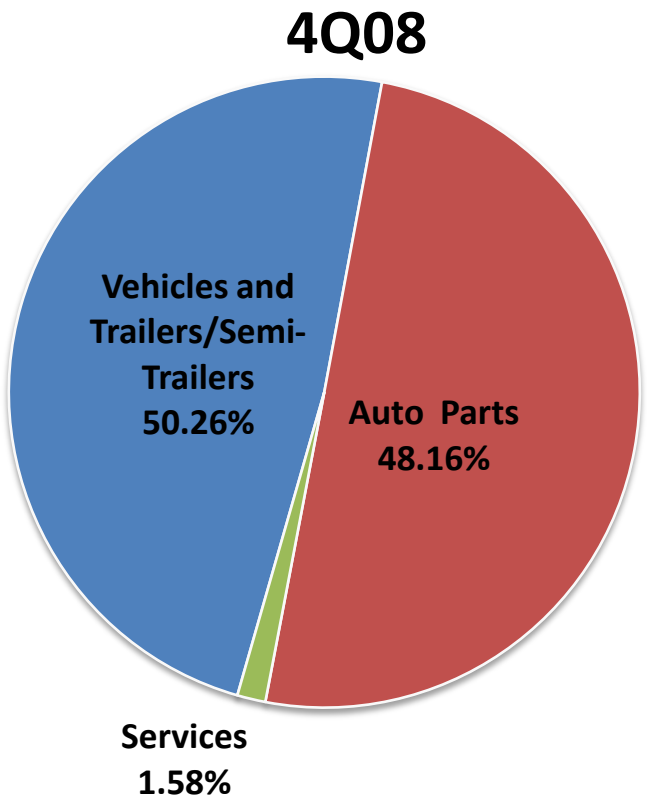
SEGMENT	Unit	4Q09	4Q08	Δ % 4Q09/4Q08	2009	2008	Δ % 2009/2008
Trailers / semi-trailers (Caxias + SP)	Randon S/A Holding + Randon Impl. Transp. Ltda.	4,780	5,334	-10.4	16,616	22,713	-26.8
Trailers / semi-trailers Caxias/SP (*)		1,139	1,035	10.0	3,721	3,212	15.8
Trailers / semi-trailers Argentina	Randon Argentina	80	268	-70.1	423	1,213	-65.1
Specialty Vehicles	Randon S/A Holding	175	84	108.3	505	510	-1.0
Brakes (Z-Came/ S-Came /Quadraulic)	Master	176,391	204,162	-13.6	588,308	858,024	-31.4
Fras-le Friction Materials (Ton.)	Fras-le	16,899	11,383	48.5	59,843	55,702	7.4
Landing Gears	Jost	9,591	8,273	15.9	30,363	42,021	-27.7
Fifth-Wheels (Total)	Jost	11,459	12,385	-7.5	34,825	56,761	-38.6
Hubs/ Drums	Suspensys	60,378	60,731	-0.6	213,659	261,441	-18.3
Suspensions	Suspensys	19,666	20,126	-2.3	66,163	90,220	-26.7
Rail cars	Randon S/A Holding	74	0	-	340	82	314.6

(*) These units represent only inter-company transfers between Caxias and São Paulo. With the transformation of the São Paulo unit from branch to a subsidiary, the units that used to leave the Company with the transfer note are now billed and hence included in the billing statistics. However, these refer only to product transfers from Caxias to São Paulo and vice-versa, and hence the Company is providing the breakdown of these numbers for better understanding.

Operating Performance

Revenue Breakdown by Segment

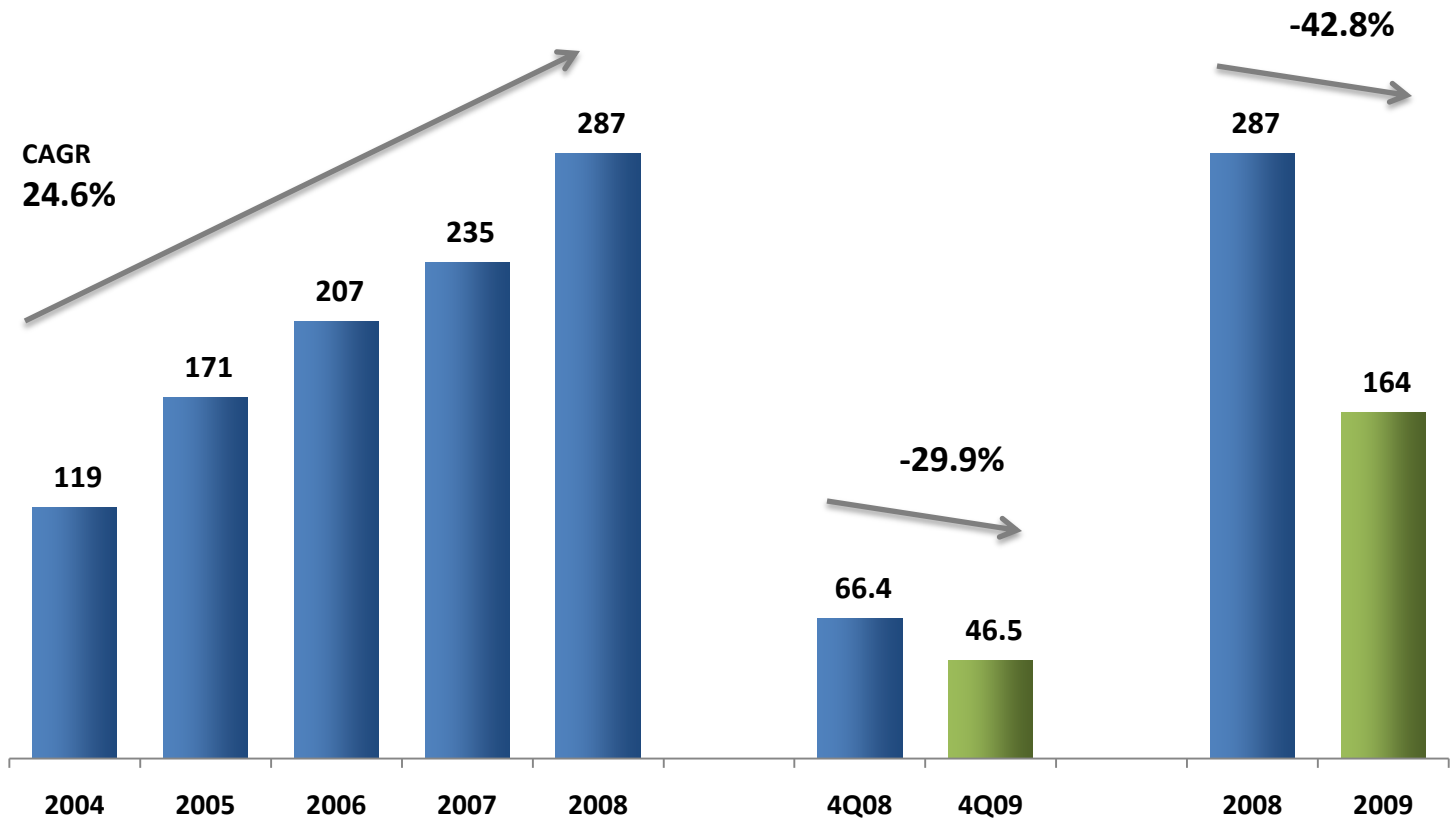




Operating Performance

Exports

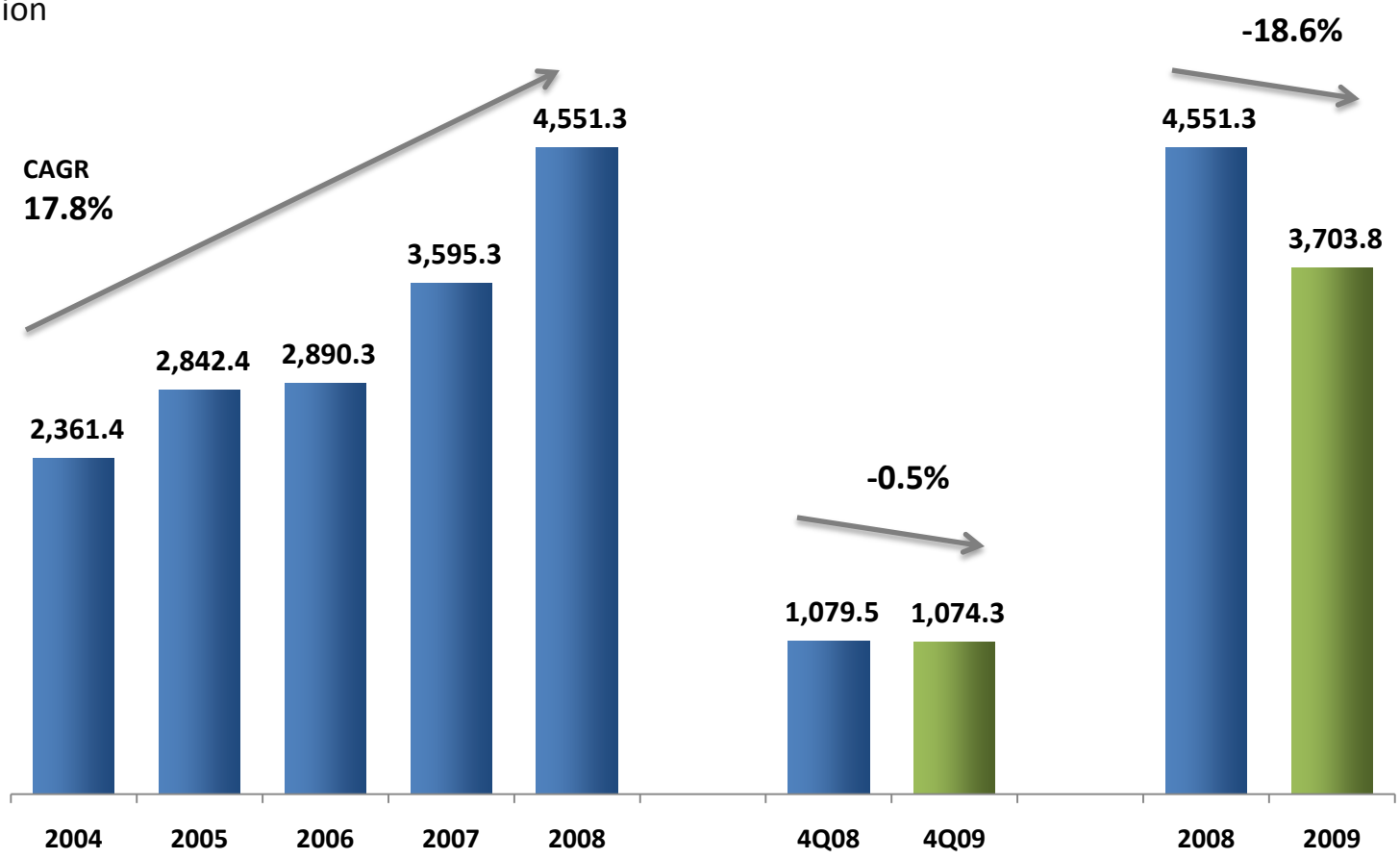
US$ Million



Financial Performance

Total Gross Revenue

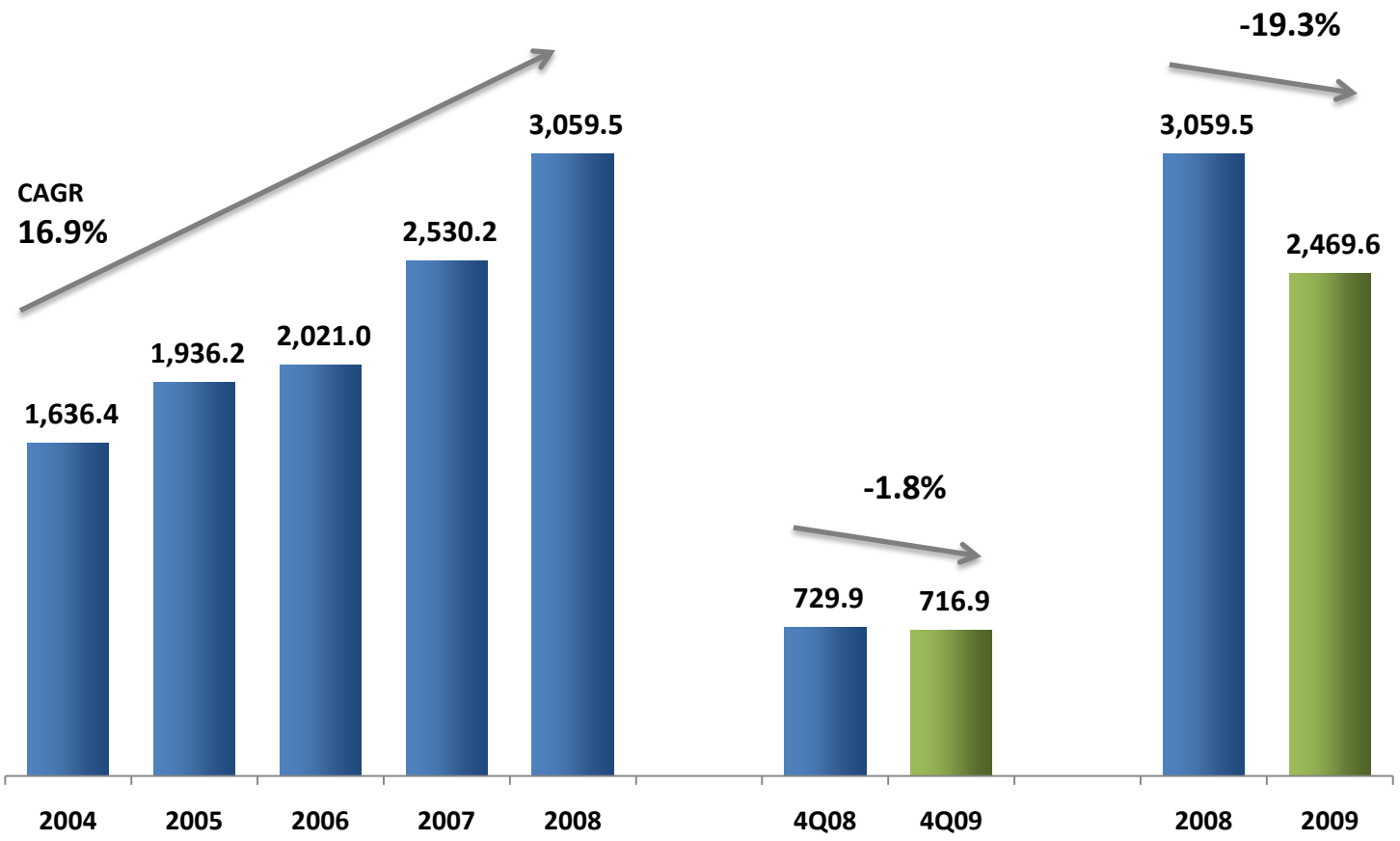
Not including sales between companies
R$ Million



Financial Performance

Consolidated Net Revenue

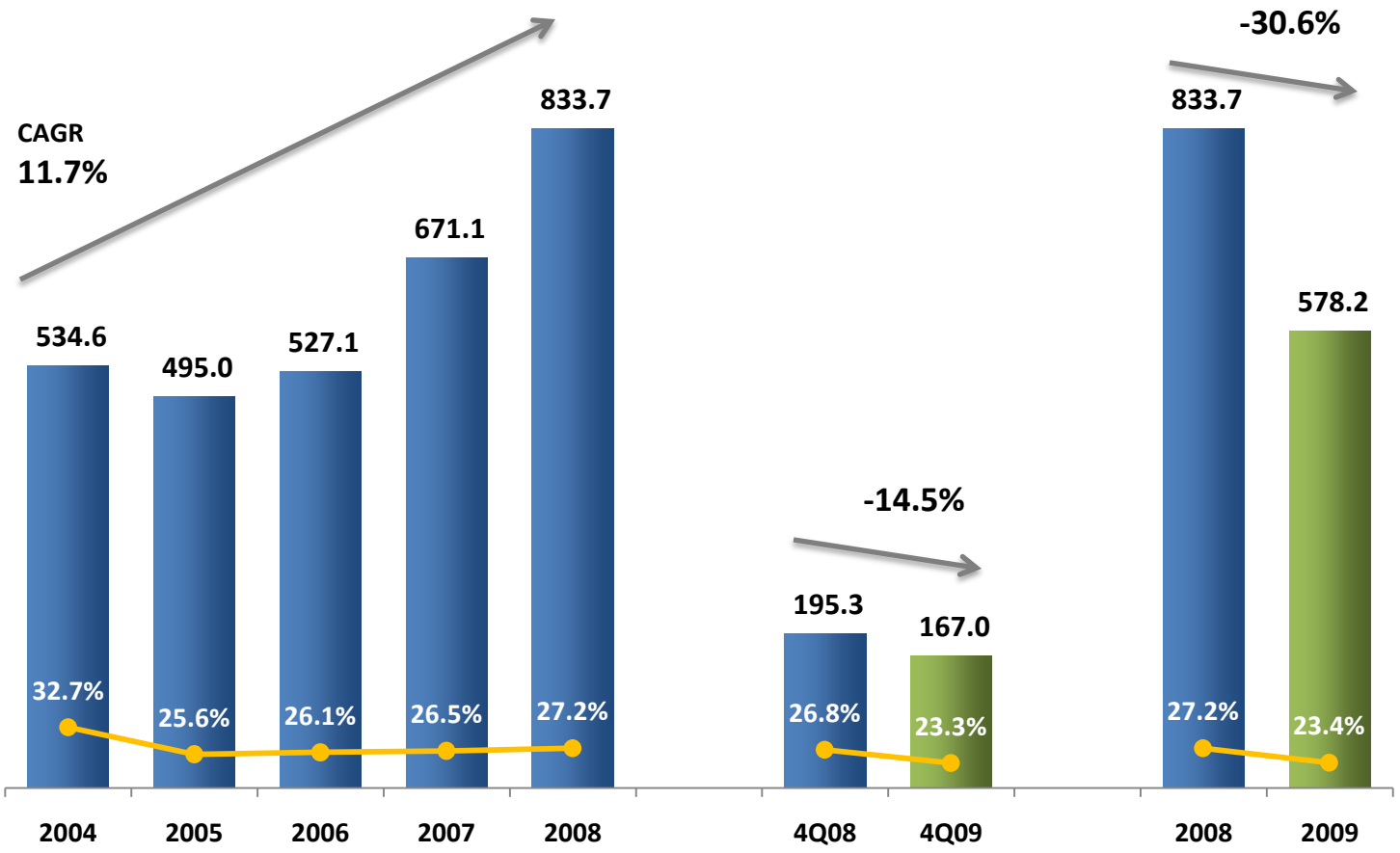
R$ Million



Financial Performance

Gross Profit / Gross Margin

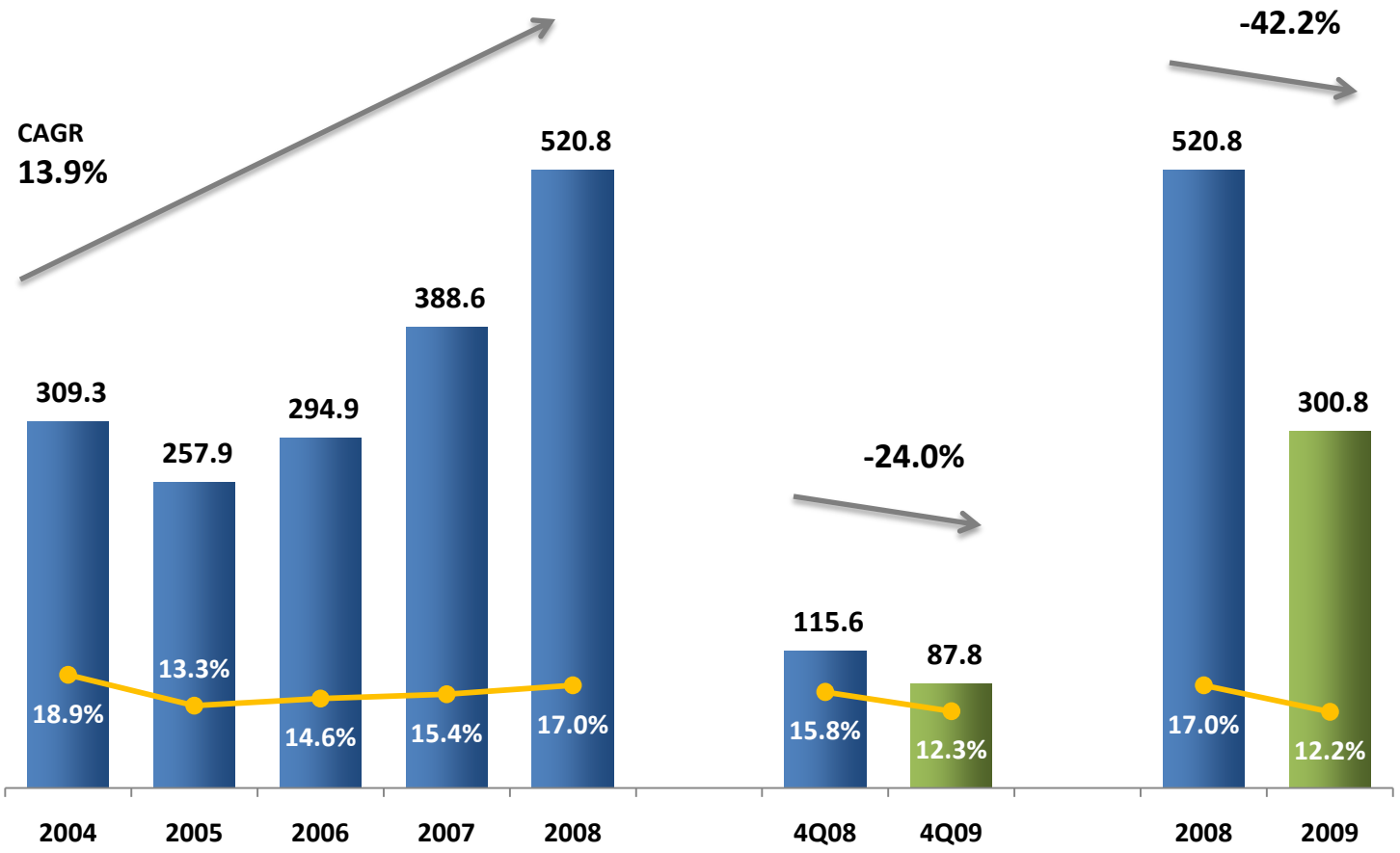
Consolidated - R$ Million / %



Financial Performance

EBITDA / EBITDA Margin

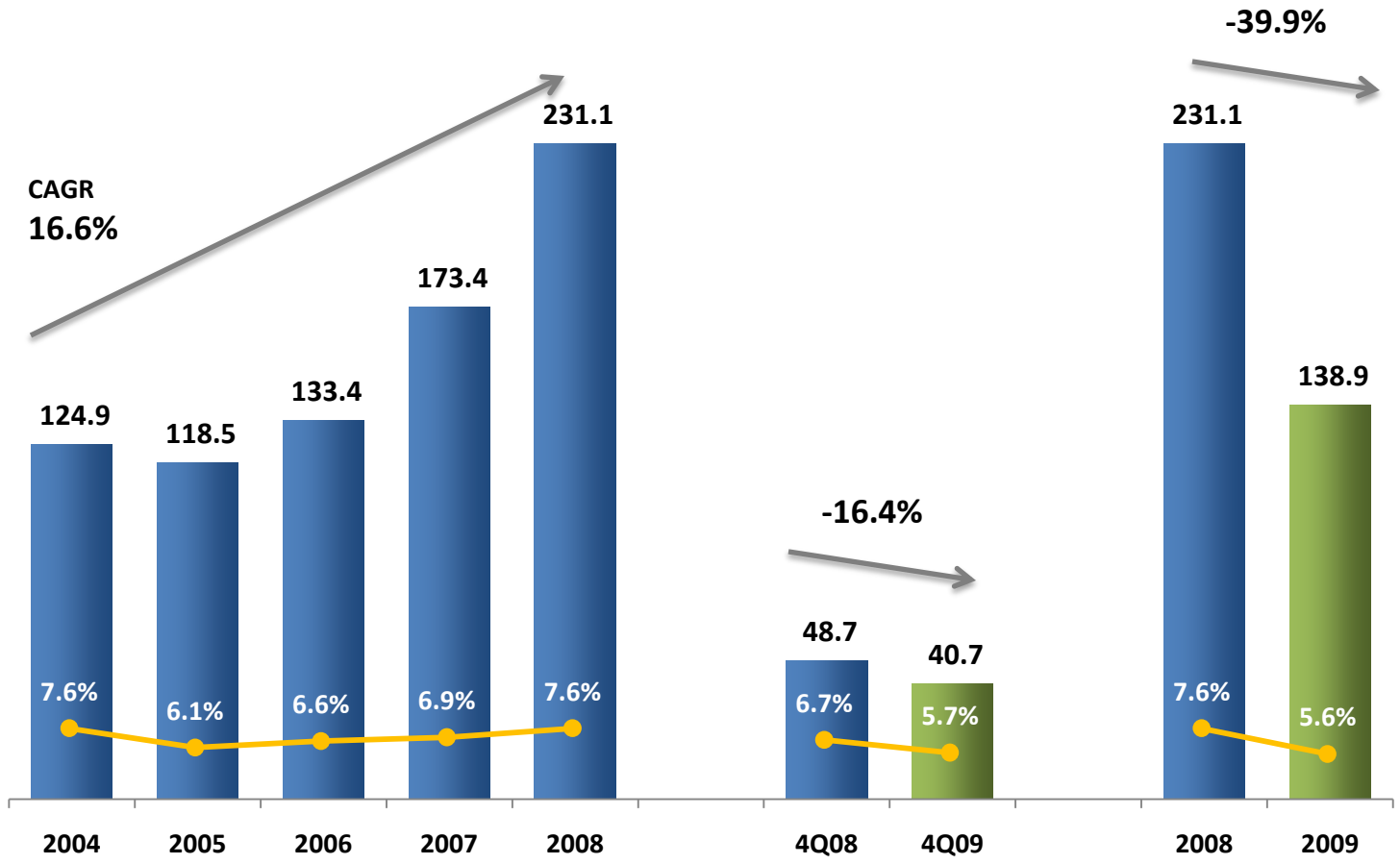
Consolidated - R$ Million / %



Financial Performance

Net Income / Net Margin

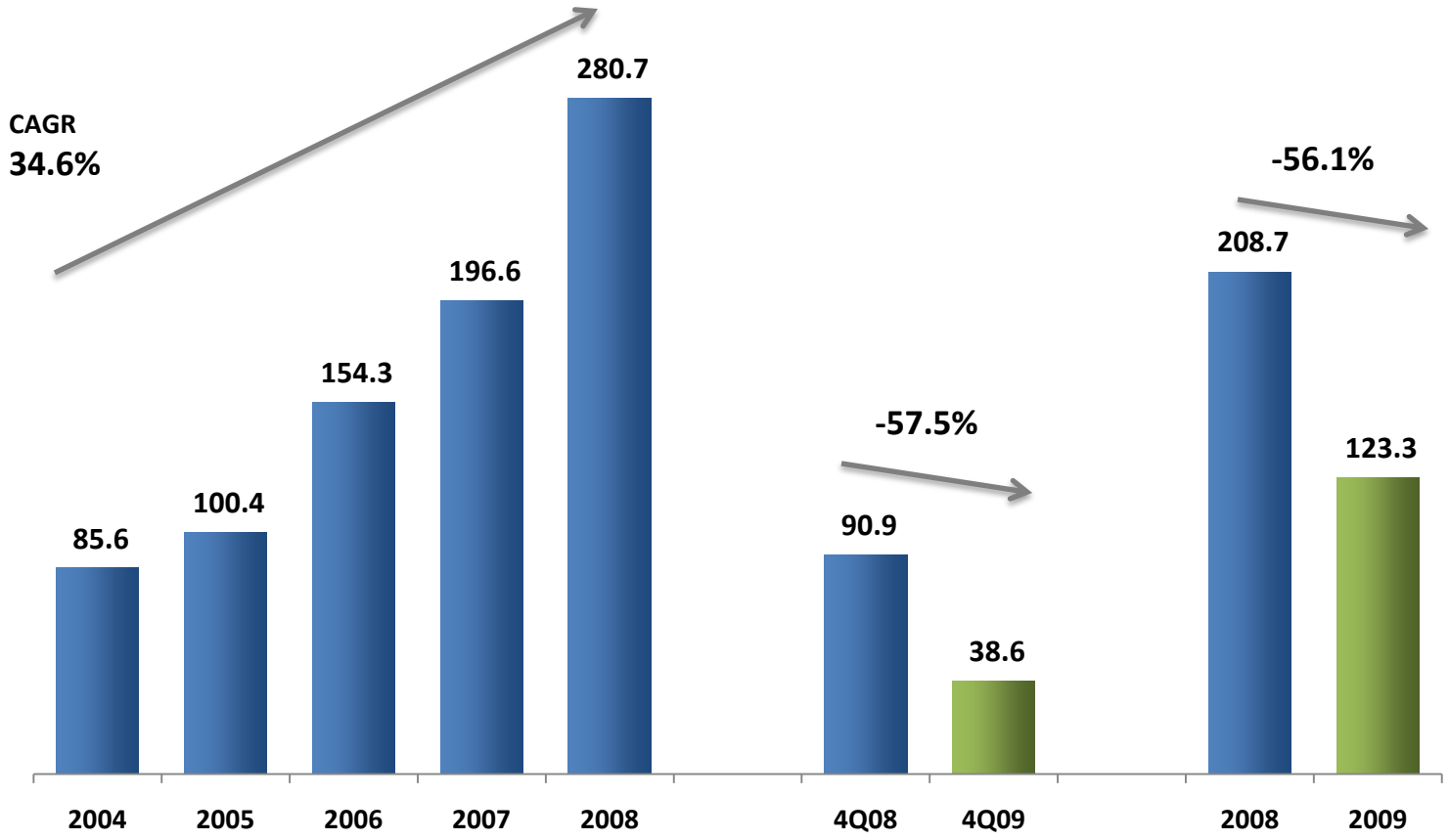
Consolidated - R$ Million / %



Financial Performance

Investments

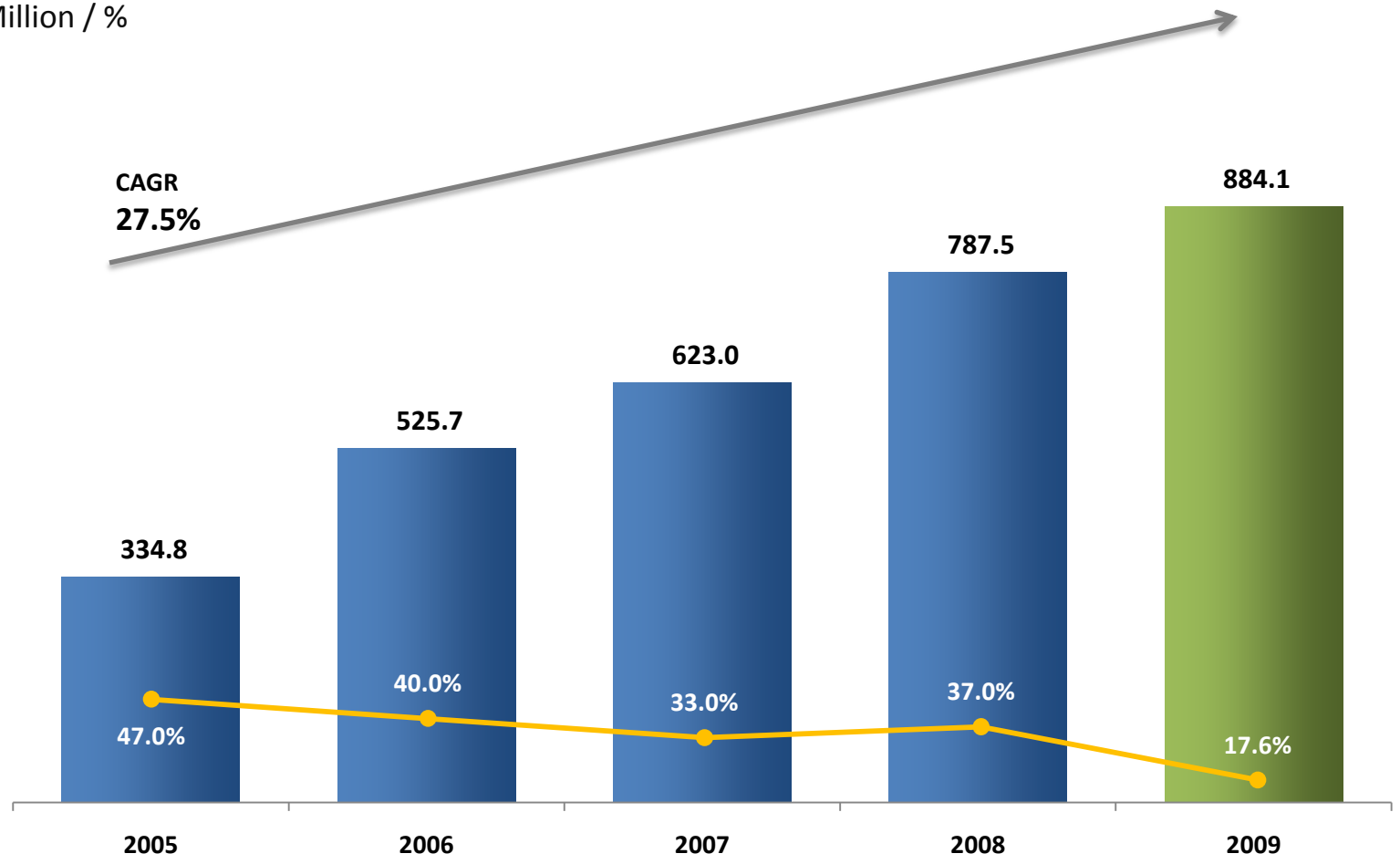
R$ Million



Financial Performance

Shareholders' Equity / ROE

R$ Million / %

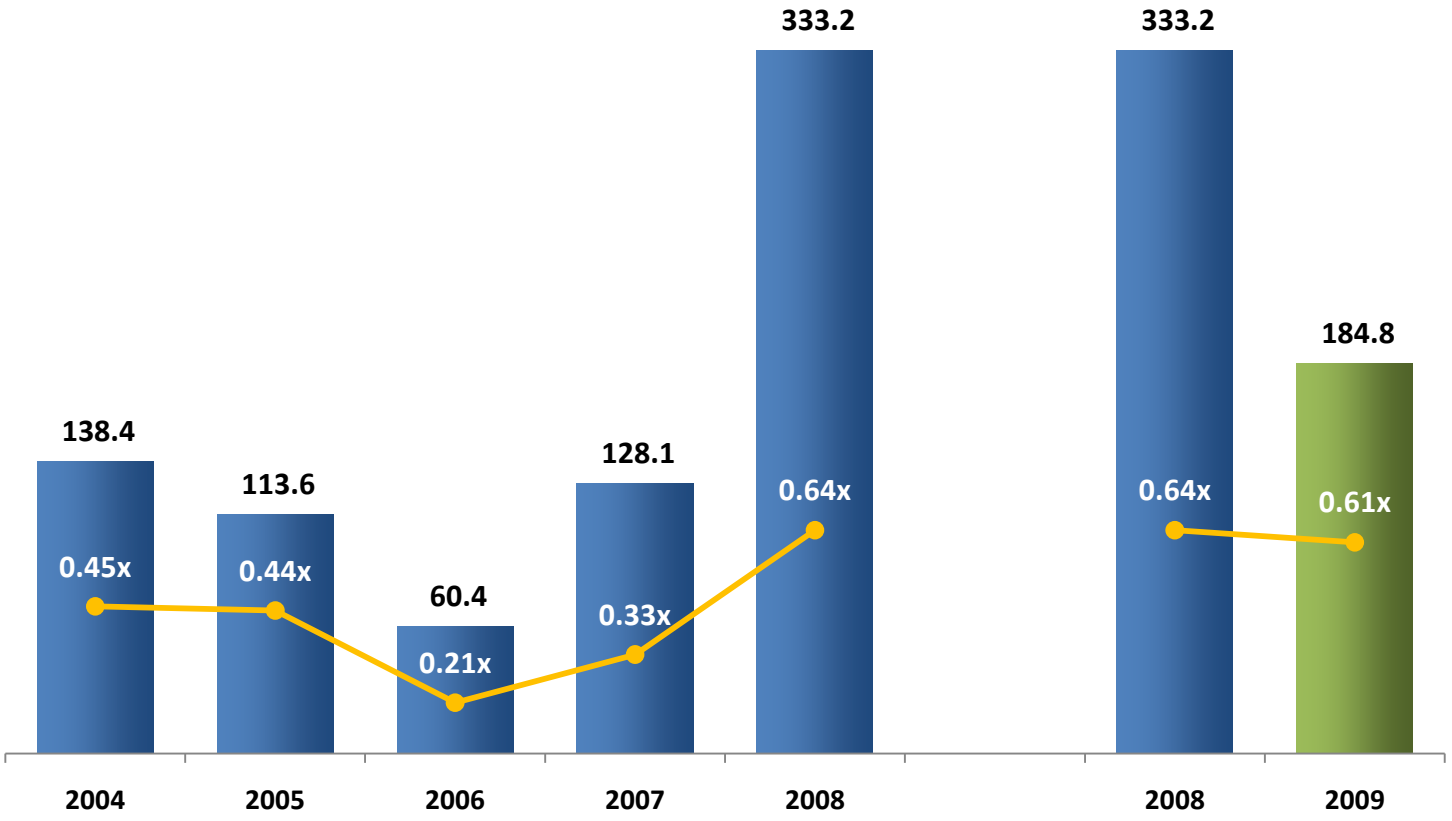


* UDM – Últimos doze meses

Financial Performance

Net indebtedness and Net Debt / EBITDA

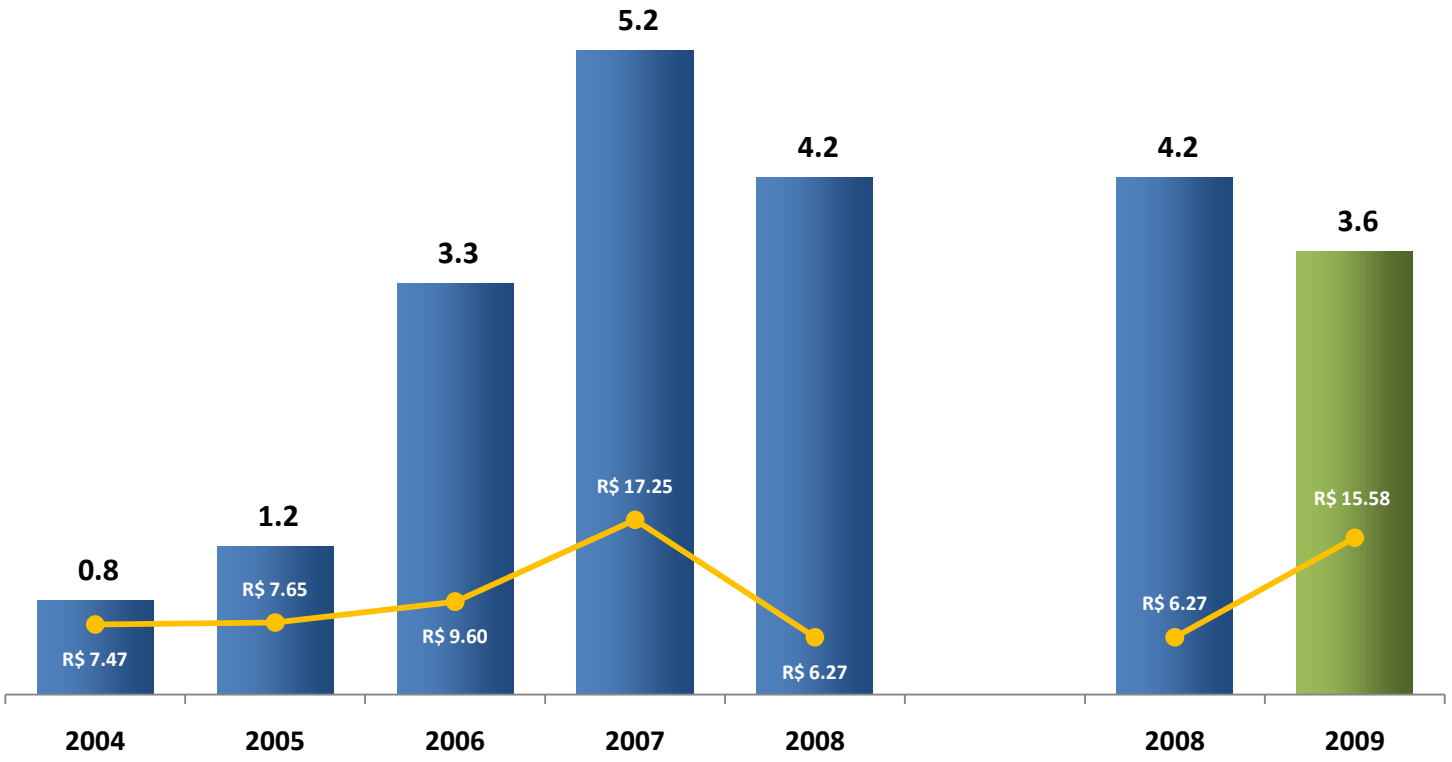
R$ Million



Stock Market

RAPT4 X Daily Liquidity

R$ per share / R$ Thousand



Bonus Shares

Capital	**406,000,000.00**
Profit Reserves	**493,633,025.61**
Legal Reserve	54,470,193.64
General Profit Reserve	439,162,831.97
Surplus	**87,633,025.61**

On account of the surplus and in order to adapt the financial statements to the legal requirements, the Executive Board proposes to raise the capital from R$ 406,000,000.00 (four hundred six million reais) to R$ 730,000,000.00 (seven hundred thirty million reais) through:

Capitalization of reserves: the capital will be increased by R$ 324,000,000.00 (three hundred twenty-four million reais) by capitalizing a part of the balance in the 'Investment Reserve and Working Capital' account and the distribution of new shares to shareholders pro rata their holdings, all in full compliance with Article 169 of Federal Law 6404/1976;

Bonus Shares (50%): issue of 81,261,817 new registered book-entry shares with no par value, of which 27,296,098 are common shares and 53,965,719 are preferred shares, to be freely distributed to shareholders as bonus at the rate of 1 (one) new share for every 2 (two) shares of the same type held by them.

Outlook

- Brazilian economy expected to grow (2010) – GDP: +5.47[(1)];
- Orders for rail wagons total 450 units (FCA and Rumo Logística);
- The combination of IPI exemption and improved financing conditions to continue till June 30, 2010 and should drive sales;
- Continued positive performance of the primary sector, especially agribusiness (increased harvest and productivity);
- Expectations of continued growth of the bus, trucks and trailers market, with waiting lists for a few models. Challenge lies in recovering margins and profitability.

Source: (1) BACEN / FOCUS Report (02/12/2010)

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